

The Journal

Page X, No. 20

Thursday, January 18, 1996

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A new generation keeps the dream alive

El Cerrito celebrates
King's birthday

Dawn Frasier

EL CERRITO — The future of America's youth was a major theme at El Cerrito's celebration honoring Dr. Martin Luther King, Jr. on Monday. Children at Sierra School were among those encouraged to express their thoughts about King's contributions in written form before the city celebration; their insights, along with the contributions from Oakland children, were available for viewing on the walls of the El Cerrito Community Center when citizens gathered to honor King's vision and recommit themselves to it.

Second-graders worked to express their own "I have a dream" wishes: "I have a dream that everybody would treat people equally...that someday there will be no racist people...that kids do not get an education can be one...that poor countries could have more money...."

"I have a dream that no one will pollute the world or throw trash on the ground....that all animals will not be hurt....that the forests will not be cut down....that the oceans will not be polluted....that people will buy recycled things....that the homeless people will have homes...."

"I have a dream that everyone could get along with each other....that I will stop fighting my brother....that people will be safe and happy in this world....that there would be more peace on earth."

Fifth- and sixth-graders were asked to address two questions: Why do we have the day off for Dr. King's birthday? What can I do to honor this person and his ideas?

"Martin Luther King is an amazing man," wrote Lina Kishi. "He made peace for everyone. He was thrown in jail many times, bombed, stabbed and shot, but he kept on fighting. He made a huge difference in the way humans are treated."

"I don't think people should have a day off at school. I think we should stay at school and learn about him. I think it's good we have our assembly in honor of him and sing freedom songs. I'm going to plant a tree in my backyard in honor of him. Martin Luther King, Jr. was a great man."

"We have a day off because he was a very special person," wrote Lina Goetz. "Martin Luther King, Jr. helped a lot of people to be free. I'm going to plant a flower in my backyard and name it after him and give the flower water for his birthday."

"I can honor this person by being sure to have friends of all colors and not to care about color," said Camilla Alexander. "To honor King and his ideas, I can learn what he



Photos by Noah Berger

Rhamesha Stevenson, 5, (above) came from Richmond to celebrate King's birthday. Members of the Japanese American Citizens League (right) marched in the parade from DMV to the Community Center.

wanted everyone to learn," said David Chermicoff. "When I meet someone, be they black, white, purple, green or any color, I will talk to them and know them before I judge them."

And Jeremy Gordon wrote, "We honor Martin Luther King, Jr. every year for a much different reason than all the other national holidays. We honor him for the difference that he has made in this world for other people. Although it is too bad that he could not have lived in the world he created, he changed the lives of all other blacks that would soon be born."

"...Would you be where you are now if Martin Luther King had never



lived? Probably not."

Speaker Greg Hodge, representing the Black Community Crusade for Children, spoke of the community's responsibility to its youth.

"I am a product of the Highland

Missionary Baptist Church in Pine Bluff, Arkansas," said Hodge. "I am a product of Sunday School, of (my) elementary school, of (my) high school. I am a product of ..."

See KING, page 14

City wants active role at EC Plaza

By Dawn Frasier

EL CERRITO — The El Cerrito City Council seems prepared to take an aggressive position where the future of El Cerrito Plaza is concerned. Staff has been directed to design an ordinance within the next 30 days, if possible, giving the council "tools" with which it can take a primary position in directing the future of the Plaza and its environs.

The council's interest in a more active approach was expressed strongly at Tuesday night's meeting, despite the city's uncertain financial future, with certain tax losses anticipated by all California cities as the result of recent court decisions and with El Cerrito doubly hit by specific losses at the Plaza.

Both the closure of the Emporium and the reassessment of about half the Plaza — a legal move by co-owner Milton Bilak — will result in heavy tax losses to the city.

On the other hand, the need to strengthen El Cerrito's financial

position also serves as an incentive to upgrade the city's historic retail center, once an active shopping resource for local residents, now a topic of concern to citizens, for whom "What's going to happen to the Plaza?" is an ongoing campaign issue.

The Plaza's future has also been a topic for ongoing study by consultants and citizens. When a UC Berkeley graduate student class presented their own study results to the council Tuesday night (see story page 27), responses from several council members indicated they are now ready to move forward quickly.

One of the city and regional planning students had emphasized the group's belief that "something is going to happen at the Plaza; things aren't just going to stay the same."

When things do change, Councilmember Norma Jellison wants to have as much control as possible over the direction of that change.

"We don't have the tools we

See PLAZA, page 14

Solano Avenue facelift set for action

By Phyllis Lyon

ALBANY — After years long on talk and short on action, hopes of revitalizing the city's Main Street are about to be realized with approval of a Solano Avenue Work Program by the City Council at its Tuesday night meeting.

Seizing the fiscal opportunity to kill two or more birds with one stone, the plan proposes to coordinate the 5-Year Sewer Capital Improvement Program approved last month by the council with above-ground improvements on Solano Avenue.

"I'm excited about the positive effects the program will have. With major work to be done digging up the street and sidewalks to replace the sewers and storm drains, it's the perfect opportunity to spruce up the street," said Albany Mayor Mike Brodsky.

"Solano deserves a facelift every 25 years," he said.

With sub-surface work scheduled to start next year, a series of public workshops will begin next month to "collect ideas about the type of image the community would

like to convey through the Solano Avenue streetscape," Director of Community Development Director Bill Ekern, Planning Manager Gary Patton and Assistant Planner Anna Pehoushek wrote in their program proposal to the council.

The citizen-input meetings, to be held throughout work on the project to its completion in 2002, will give the community a chance to "take a look at how busy the

street is. Maybe we want more retail in a busier shopping district or maybe we prefer no major changes," Brodsky said.

Street lighting is high on the list of priorities for improvement. Solano Avenue merchants and their customers have long complained that the three-story high poles hide light among the eucalyptus branches and leave pedestrians and traffic in the dark. And, with globes and parts for the out-moded lights difficult to find, maintenance costs continue to rise, according to city staff.

Proposed "antique"-style lights, of a design coincidentally called "Albany," in mid-block areas would lower the light to pedestrian level

See SOLANO, page 14

'With major work to be done digging up the street and sidewalks, it's the perfect opportunity to spruce up the street'

—MIKE BRODSKY
ALBANY MAYOR

El Cerrito buys land for firehouse

Dawn Frasier

EL CERRITO — The city of El Cerrito will purchase 9,396 square feet (about one-fifth of an acre) of the Mira Vista Country Club in order to proceed with the replacement of Fire Station #72 on Arlington Road. In terms of fire service operations and the site chosen for the project is considered to be a preferred alternative.

The land area to be acquired is not a part of normal golf course. The original fire station was built 48 years ago and the individuals owning the club agreed to donate the land for its construction. In the initial project plans, it was assumed that the new land needed would be purchased for the new station; it was also not known at the time how much additional land would be needed. When city representatives approached the club's

See FIREHOUSE, page 14

High school earthquake safety prompts parents' concerns

By Shannon Morgan

ALBANY — The walls of Albany High School may not be on the brink of collapse, but some parents are convinced that the district is jeopardizing student safety by not proceeding immediately with the retrofit of school buildings.

A preliminary structural analysis of Albany High School was presented to the School Board at its regular meeting last Tuesday, outlining \$3 million of work to be done to reinforce the school's safety. Some parents, however, are outraged that it has taken nearly three years to conduct the preliminary

report after passage of a \$31.6 million bond measure to upgrade schools and charge that the district has put safety issues on a back burner.

In contrast, however, structural engineer Randy Wiley, of R.W.

Special School Board meeting Tuesday, Jan. 30, 7 to 9 p.m. to discuss facilities planning

Wiley & Associates, repeatedly assured the board and audience members present that the high school is safe and could continue operating without any seismic improvements and still be in compliance with state

safety mandates.

"The concrete is in good shape. The buildings from the outside appear to be in good shape," Wiley said, noting that the proposal to tie classroom and gymnasium walls to building roofs would enhance the structural capability of the buildings.

While the assurance seemed to sit well with board members it apparently did little to assuage parents' concerns, with five parents in attendance asking detailed questions of the structural engineer.

Parents said that they are not

See SAFETY, page 14

Main classroom building

Year built: 1933-38

Construction type: Reinforced concrete exterior walls supported on continuous footings; interior supports are concrete columns and spread footings.

Current status/recommendations:

• The four parts of the building are not adequately tied together. No connection is shown across the length of the floor or roof diaphragm.

• East, West, South and North wall connections to floor and roof need to be further investigated and modified as needed to provide a positive direct connection of adequate length into the diaphragms.

• Lack of adequate connections at the inside corners of the "U" portion of the structure to provide compatibility for the diaphragm deflections.

• Lack of an adequate roof diaphragm. Recommend adding a layer of plywood sheathing.

Gymnasium

Year built: 1933-38

Current status: Primary focus on the connection of exterior reinforced concrete walls to roof diaphragm; no anchorage shown between steel roof trusses anchoring walls to roof.

If you can't improve it don't change it

Back in the 1920s my folks were pretty sure my generation was headed for perdition and it's an even-money bet that their families thought the same thing about them.

Now it's my turn. Dad used to say, when he heard my generation jazz up some of the old musical classics, "If they can't improve on Beethoven, don't change him." Now I can see his point. And I worry. Gosh, it's awful to get old.

Let's talk a minute about telecommunications — a subject very much on people's minds these days.

I'm modern to the extent that I have a brand-new telephone with a "memory" that stores about a dozen numbers frequently called, so I just tap "Mem" and one other digit and the phone does the dialing for me. One of those is my doctor's office. But what happens?

A voice says, "Greetings: You have reached (such-and-such). If you wish to talk to the front office and make an appointment, push 1 now." To date that's all I have called for, so have always pushed 1 and gotten an appointment and been taken care of very well.

But if the present policy continues, I worry about some well-meaning soul fixing it so that if I don't press 1, I'm going to hear something like "If you are sneezing, coughing, and gasping for breath and your nose is running and your eyes watering, you probably have a common cold, so press 2."

But remember, we haven't found a cure for the common cold yet, so don't count on getting

Remembering When

By Bill Paul



much help."

Just imagine where this could lead if the voice went through six or eight more descriptions of symptoms and syndromes before you got to talk with whomever you wanted to.

Then try to imagine that some other benighted do-gooder figured out the same sort of "pre-selection" pattern for a 911 call when your house was on fire. The mind boggles.

Now consider where this popular trend of having your telephone number spell a word or two connected with your business could lead if the government doesn't move rapidly to control the fad. (Somebody has probably dreamed up a name for the number/spelling trick but I've never heard it.)

Take the case of the company that 10 years ago put in for an 800 number and was assigned 1-800-438-5678.

They were delighted that the last four numbers were in sequence and over the years spent a lot of money plugging the number in their advertising. Built up a pretty good business in telephone orders for their services, too. Their business was arranging safaris in Africa for wealthy clients.

So the advertising manager set a couple of his staff to working out a better way to get their phone number easier to remember, but, try as hard as they could, all they could come up with out of their well-known number was 1-800-GET-LOST. This sort of thing

can become very worrisome.

Not long ago I invested in an answering machine. I wasn't getting any calls (I'm unlisted) while I was home, so figured I must be getting some while I was away on my scooter.

I found out I was so unpopular I didn't even get any wrong-number calls. The wrong numbers picked up a bit but even that has dropped down.

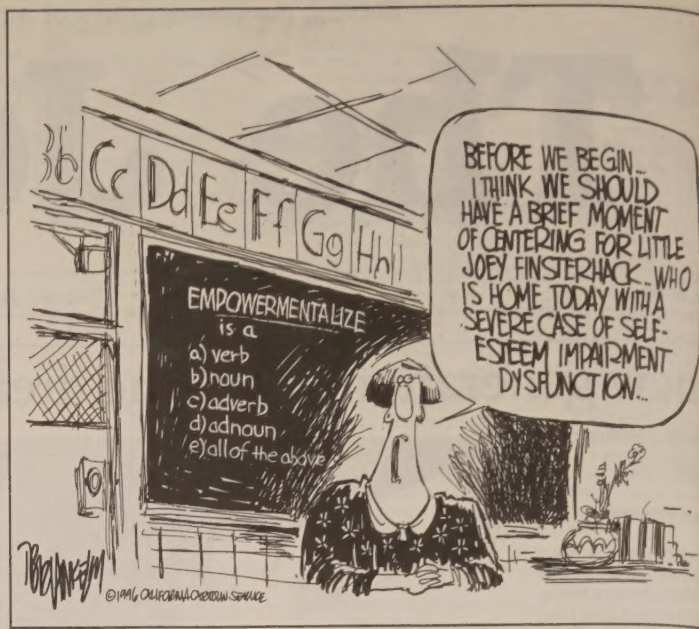
However, the answering machine was and is helpful. When I come home I can go over to it and ask if I have any messages, and the nicest guy says "No messages" when I push the button.

Then I ask him what time it is and he will say something like "Tuesday — 3:26 p.m." Never fails.

The machine must be doing something right, though — it discourages those yahoos trying to sell newspaper subscriptions. For a while, I was getting three and four a day — sometimes three from the same paper.

Back in the '20s, on the Farmers' Exchange you could get most of the local news first-hand from the local Central Operator — whether the newest arrival at the Smiths' farm was a boy or girl and whether it was a boy cow or a girl cow — whether it weighed nine pounds or 29. And that was important. You can't get that sort of information from Central these days.

As Dad used to say, "If you can't improve on Beethoven, don't change him."



Police Reports

Residents spot backyard intruder in Albany

By K. Osborn

ALBANY — While sitting in his hot tub in his back yard on the night of Jan. 7 a resident on the 1000 block of Masonic Avenue observed a man in the yard peering into the kitchen through a window where the resident's wife was located. The resident verbally challenged the intruder who then fled through the side gate.

On the evening of Jan. 8 a woman on the 800 block of Stannage Avenue was standing in her kitchen when she saw a man outside the window looking in. She went to confront the intruder but he fled on foot. Her neighbor also saw the man departing north on Stannage Avenue. Police are investigating both incidents.

On the night of Jan. 9 officers responded to reports of a purse snatching at El Cerrito Plaza and two thieves were seen running towards Albany. An Albany officer spotted and stopped two suspects who matched the description. A positive identification was obtained from the victim who had been following the thieves in a car. The stolen property was recovered and El Cerrito police responded to take the suspects into custody.

At about noon on Jan. 12 a man described as a white male, 35, 5-foot 9-inches tall, weighing 155 pounds, with black hair, wearing a white baseball cap, tan coat, dark pants and a red scarf entered the Bank of America on Solano Avenue and waited in line for a teller. When it was his turn, he walked to the counter, pulled a panty hose mask up to hide the lower part of his face and pushed a note to the teller demanding money. The teller complied and the man demanded large denominations from the teller to the right. He reached over the counter, grabbed the money from the teller's hand and fled through the front door, turning east on Solano Avenue. Police are investigating.

On the morning of Jan. 11 an

Albany man, who had been arrested in the past for stealing recyclables, was seen in the possession of two shopping carts from a local grocery store. He did not have permission from the store to have these carts and was cited for the violation.

On the morning of Jan. 13 officers responded to a call from a security guard at an apartment building on the 500 block of Pierce Street who reported seeing the same man stealing recyclables from the building. Officers stopped the man but the security guard did not want to press charges and the man was released.

On the afternoon of Jan. 11 a 16-year-old Albany girl was arrested at Albany High School after an investigation into thefts and identification by witnesses. Evidence was found in her bag and in her locker. She was released to her mother with a Notice to Appear.

On the afternoon of Jan. 13 a 12-year-old Albany boy reported that while he was riding his bike near Washington and Masonic avenues he was approached by a boy who asked to ride his bike. The Albany boy let him ride the bike but after riding in a circle the boy rode off going south on the BART pathway.

On the afternoon of Jan. 13 an 11-year-old Kensington boy and his friends were riding skateboards on Evelyn Avenue when they were passed by a group riding bicycles. The bike riders turned around and reportedly cornered the skateboarders, one of the group produced a knife and demanded the watch of the 11-year-old boy. The watch was handed over and the thieves fled on their bikes going north.

On the evening of Jan. 14 a 15-year-old Albany boy was approached by a boy who asked for the time then departed. About three minutes later he returned, demanded the Albany boy give him his watch, and began taking the watch off the boy's arm. The thief then departed north on Key

Route Boulevard. The thief, described as an Hispanic male, years old, 5-feet, 3-inches tall, weighing 130 pounds, wearing a gray T-shirt and blue jeans.

Between 4 p.m. on Jan. 4 a.m. on Jan. 7 thieves stole items from the front yard of a residence on the 1000 block of Stannage Avenue. There were no witnesses.

On the morning of Jan. 13 officers discovered that a transient had built a make-shift hut in a stall of an apartment building, 1200 block of Brighton Avenue. A man was told to leave.

On the afternoon of Jan. 13 a resident on the 700 block of Pomona Avenue and carried breaking off branches as a storm passed. There were no witnesses.

On the night of Jan. 9 a 1987 Nissan parked on the 500 block of Pierce Street. They used the ignition. They fled the scene.

Vandals attempted to break into a 1987 Nissan parked on the 500 block of Pierce Street. They used the ignition. They fled the scene.

Between midnight and 12:15 a.m. on Jan. 11 a car broke into a car parked on the block of Pierce Street by pulling the convertible cover and entering the door. They stole property and departed unseen.

During the week of Jan. 13 Albany officers fingerprinted people at their request. Cars, responded to eight false alarms attended to one deceased assisted eight people who were out of their house or car and to two reports of barking dogs

Employees run from would-be robber in El Cerrito

By Dawn Frasier
EL CERRITO — Jack in the Box employees avoided a theft by running upstairs when confronted by a would-be robber at about 7:09 p.m. Jan. 8. The man displayed a handgun and demanded cash; no loss was reported. The suspect is described as a black male, about 25 years of age, 5-foot, 10-inches tall, 190 pounds, wearing a striped jacket, a black ski mask and a beanie cap.

An unidentified man jumped an El Cerrito man on San Pablo Avenue near Cypress at about 2 a.m. Jan. 2. He attacked the man, demanding cash and miscellaneous items. The suspect is identified as a black male, 5-foot, 9-inches tall, 190 pounds, wearing a striped shirt and white shorts.

An El Cerrito resident reported that a man displayed a handgun and made threats during an altercation in a parking lot in the 10600 block of San Pablo Avenue at about 6:55 p.m. Jan. 1. The suspect is described as a Hispanic male, about 25 years of age, 6-feet, 3-inches tall, 180 pounds, wearing a Raiders jacket.

At Just Cheap Gas, a man displayed a handgun, demanded and received cash, at about 9:13 p.m. Jan. 5.

A male suspect attacked an El Cerrito man in the 700 block of Norvell Street at 8:30 p.m. Jan. 4, beating and punching him. Two suspects were involved; they were reported to be black males between 16 and 18 years of age, about 6-feet tall, 180 pounds, and wearing dark clothing.

An Albany male juvenile was arrested in connection with a strong arm robbery at El Cerrito Plaza at

about 8:07 p.m. Jan. 9. The young man allegedly ran up to an Albany woman, grabbed her purse, struggled with her and pulled her to the ground, then took the purse and cash. The stolen items were recovered.

A purse was grabbed from a woman's arm by two male suspects at El Cerrito Plaza at about 6:30 p.m. Jan. 7.

Five incidents of domestic violence were reported, including a forcible rape in the lot at I-Hop during the night of Jan. 3.

Safeway received a false bomb threat Jan. 1.

Two unknown juveniles were observed throwing a rock at someone's head at Pastime at about 4:25 p.m. Jan. 11; the victim's head was missed narrowly.

Three Day Blinds reported cash missing from its safe; the theft appears to have occurred Dec. 30.

A residential burglary was reported in the 2600 block of Mira Vista between Jan. 1 and 8. The burglar forced open a window and took a stereo from the home.

Someone opened an apartment door in the 3400 block of Santa Clara Avenue sometime Jan. 3 and took jewelry and miscellaneous items from the home.

A window was broken for entry in the 1200 block of Norvell Street Jan. 9; the home was ransacked.

An unlocked door was entered in a Potrero residence (7400 block) on the afternoon or evening of Jan. 6; jewelry was taken.

Two unlocked garages were entry points for burglars. A bike was taken from the 400 block of Lexing-

ton during the night of Dec. 31. Boards were rifled and contents taken from the 1300 block of Liberty Street during the night of Jan. 2.

An attempted residential burglary was reported in the 2800 block of Tulare Avenue at about 10 p.m. Jan. 6.

A theft of CDs during a burglary was reported in the 1300 block of Lombard Street during the night of Jan. 5.

Someone took four maple trees from an apartment complex in the 500 block of Liberty between Dec. 15 and Jan. 4. A blue Atlantic cedar was taken from a front yard in the 1400 block of Brewster during the night of Jan. 11.

Potted plants were reported missing from three rear yards. The plants were taken from the 800 block of Albany Avenue and the 1200 block of Albany during the night of Jan. 12.

An unknown juvenile was arrested in connection with the theft of a bicycle from the BART parking lot at Eureka and Stockton at about 10 p.m. Jan. 7.

Sixteen pagers were reported stolen from the Long's store between Jan. 4 and 6.

A print was taken from a car at about 4:30 a.m. Jan. 8. A man was recovered and a robbery apprehended.

A wallet was taken from a shopping cart at Safeway at about 5 p.m. Jan. 3.

A wallet was reported

Letters to the Editor

School retrofits need priority

The Journal received a copy of the following letter to Albany Unified School District Superintendent Dale Hudson:

I want to reaffirm the letter by James Carter, The Journal, Dec. 14. It seems that the currently operating Albany schools need retrofitting. Measure A (Bonds, 1994) provided funds to take care of earthquake preparedness in our schools.

Since Measure A was passed we should have been able to secure all school windows to prevent shattering by now — a basic precaution used by many schools and office buildings in the area.

Equally basic is the need to bolt bookcases to the wall in all classrooms and libraries. I understand that the degrees for disaster preparedness procedures vary from school to school. Both of these tasks have not yet been uniformly completed in our schools.

When basic precautions have not been completed with the funds available, I ask what is the current seismic fitness of our school buildings?

Most buildings were built to suit different earthquake construction standards and with different construction technologies, long before 1970. As you may know, according to ABAG's (Association of Bay Area Governments) records, all of Albany, except Albany Hill, is located within an intensity damage level zone "IX Heavy" (<http://www.abag.ca.gov>).

There is not yet a current detailed seismic study and assessment for all the school buildings available. I ask that, before the funds established by Measure A are consumed, we determine what structural shape these facilities are in now. As necessary, I demand that the schools be retrofitted immediately to minimize this unnecessary hazard before a major earthquake. Albany should have the safest possible school environment first and consider additional construction later.

The safety of our children, who are obliged to attend Albany schools, demands that earthquake risks analysis and remedial construction work be initiated immediately, without further delay. Please advise what action your office is taking in this regard.

Thank you.

Jacques Berchten
Albany

Counting our blessings

Editor:

Now is a good time to count our blessings, holiday time, when people around the world are a little less hostile toward each other than usual.

So it must be admitted that the great Governor Clinton has become the even greater President Clinton.

He and Hillary have protected and enhanced the U.S. social contract, in the proud tradition of civil rights, civil liberties, equal opportunity for education, meaningful jobs, careers, a blight-free environment.

He has, as he promised, opposed the "Contractors on America," the vicious white terrorists, the violence-prone pro-lifers, the raft of naysayers on redevelopment here and abroad like Feinstein, the Wilson clone.

The naysayers, for a host of reasons, have been fought to a standstill by the president, his outstanding cabinet and strong grass-roots support.

So we exult in the Clinton accomplishments, and Willie Brown's brilliant victories.

The task ahead is to turn today's victory into a rout in 1996. Let's rid ourselves of "Democrats" who are really closet Republicans.

Let's send Gingrich and his kind to their mamas with their tails dragging between their legs.

Dan Freudenthal
El Cerrito

The Journal

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Murder suspect arrested

Greg Hugunin

ALBANY — A suspect was arrested last week in connection with the shooting death of a North Richmond man on Washington Avenue between Cleveland Avenue and Pierce Street.

The suspect, Marvin Earl Crosby, 39, of North Richmond, was arrested without incident on Tuesday, Jan. 10, at 11:45 p.m., in the parking lot of the Sears Roebuck in San Leandro, where he was working in the warehouse, according to police. Police said a loaded 9 mm automatic pistol was found in the car.

Crosby was arrested in connection with the death of 39-year-old James Hobson, who was shot in the chest on Jan. 3, at 5:19 p.m. as he and a friend were driving a truck and trailer east along the block of Washington Avenue. Hobson was rushed by ambulance to Highland Hospital in Oakland where he was pronounced dead at 7 p.m.

Police said they believe the shooting stems from a dispute between Hobson and Crosby earlier in North Richmond.

According to police, witnesses said Crosby approached Hobson and ended two to three hours prior to the shooting and accused them of driving his pickup truck.

Police said Hobson and his friend were driving Hobson's truck and trailer on Cleveland Avenue later in the day when they realized they were being followed when they allegedly pulled alongside and shot Hobson once through the chest.

The truck then rolled backward and stopped by Hobson's friend, who pulled the emergency brake.

Police said Crosby did not see Hobson had a passenger because of the amount of scrap metal in the cab. Hobson, who lived in Albany, was in the salvage business.

According to Albany Police Sergeant Ron Patton, Crosby was driving shot Hobson. The car was towed to the salvage yard.

See MURDER, page 5



Noah Berger

Ready for business

Kerry Hoop mans the recently opened Arts Cafe at the Albany Community Center at 1247 Marin Ave., which is open Monday through Saturday.

Newsline

Deanery luncheon

EL CERRITO — The West Contra Costa Deanery of Catholic Women will hold a salad bar luncheon on Saturday, Jan. 27, at noon, at St. John's School Auditorium, Kearney Street near Potrero Avenue, El Cerrito.

Admission is \$6 for lunch and grocery bingo, with door prizes also offered.

For information and reservations, call 525-7032.

Artists wanted

EL CERRITO — Several local artists have been meeting at the Art Cafe in El Cerrito. In a common desire to promote the arts in our community the group is organizing an open studio event for May and will include artists who work in El Cerrito, El Sobrante, Kensington, Pt. Richmond, Richmond, and San Pablo.

If you, or any artists that you know are interested, please come by the Art Cafe on Jan. 22 or Feb. 5 at 10 a.m., or send your name and address with an S.A.S.E. to: Hershell West, P.O. Box 1705, El Cerrito, Ca 94530-1705

The Art Cafe is located at Peppermint Tree Plaza, 10174 San Pablo Ave.

Home loans offered

WEST COUNTY — Contra Costa County Neighborhood Preservation Program has available to its residents an owner-occupied housing rehabilitation program. This program is a federally funded program through the Housing and Urban Development for homeowners of low- and moderate-income status.

This program provides low-interest or zero-percent interest loans for making repairs that could not otherwise be afforded. If you or someone you know are interested in this program, contact our office at 646-2337.

Rides for volunteers

EL CERRITO — Resident Peter Loubal is organizing rides to the first 1996 meeting of the Tetra Society of North America's developing S.F. Bay Area chapter. The "pizza meeting" will be held at the Smith-Kettlewell Eye Research Institute, 2232 Webster St. (at Clay), San Francisco, today, Jan. 18 at 6 p.m.

The Tetra Society matches disabled people with volunteers who can build simple devices.

"Tinkerers," people with clerical, public relations or advertising skills and those with project needs are welcome to the meeting.

"Sometimes the simplest device can make a major impact on the life of a disabled person," said Loubal, who is an active advocate of disabled services and hopes to establish an East Bay section of the Society, with some meetings held in El Cerrito.

RSVP to Loubal at 233-8027.

Bag excess garbage

ALBANY — Do you have excess garbage from garden trimmings, moving, or cleaning out your garage? "Bag It" bags are the answer! Each bag will hold 50 pounds of material. These durable, large-size disposable plastic bags are easy to use and easy to get.

You can purchase five bags for \$13.75 at Albany City Hall, Finance and Administrative Services Department, 1000 San Pablo Avenue (@ Marin Avenue), Monday 8:30 a.m. to 7 p.m., Tuesday through Friday 8:30 a.m. to 5 p.m.

Earthquake meeting

ALBANY — The city's Earthquake Preparedness Program is organizing a community workshop for block captains and organizers.

The focus of the workshop will be on preparations for the citywide earthquake preparedness drill scheduled for Saturday, April 20. Workshop attendees will also have the opportunity to meet the City of Albany's new Disaster Preparedness Coordinator.

The workshop will be held Saturday, Jan. 27, 10-12 a.m. at the Albany Community Center.

For information call Helen Munch at 525-3694 or Doug Donaldson at 524-4835.

EC Council to review formal school policy

By Dawn Frasier

EL CERRITO — The El Cerrito City Council was set to consider adoption of a formal policy statement on public and independent schools. For some months, members of the city's planning commission and design review board have considered the relevant issues; their recommendations will form the basis for the discussion.

It was the expansion plans for Sierra School that most recently sparked the idea that some kind of stated policy was needed in El Cerrito. As is often the case, the school's desire to expand caused some neighborhood opposition.

"Members of the commission felt they needed some policy guidelines to make decisions about the plans, and there weren't any available," said Jim Randall, administrative services manager.

Eventually, the school withdrew its application for internal reasons, he said.

That was two years ago. In July of 1993, the planning commission did recommend a private schools policy to the council. Council members, however, suggested that the design review board should first have input on the guidelines. Over time, the commission and the board

have both worked on the guidelines, with input from staff and members of the public. City planner Ed Phillips said, for example, that representatives of both Tehiya Day School and the Bright Star Montessori School testified before the board. A public hearing on the policy was held by the planning commission Dec. 6.

Both a policy statement on schools and a set of guidelines to assist school planners in presenting proposals to the city have been drafted for council discussion. The set of guidelines should also be helpful to neighbors with concerns over school plans, Phillips said.

Since the Sierra School application, the Bright Star Montessori School submitted an application to move several blocks away to Navellier Street. Neighborhood opposition was strong (traffic, parking and noise concerns were raised); the school has since come to agreement with the West Contra Costa Unified School District to remain for some time at its current location, formerly a public school site. Bright Star's application to change locations has been removed.

Currently, Tehiya Day School has plans to expand at its present site in order to accommodate growth, said Phillips. The recommended policy statement has 10 points relating to the establishment and operation of public and independent schools from preschool through high school. It will not apply to licensed family day care homes, which are subject to separate regulations. In general, they state that:

- Schools are welcome in residential neighborhoods, with reasonable controls and limitations.

- Non-resident students are welcome and are expected to act as good neighbors.

- Independent schools are welcomed in El Cerrito, since they expand the range of available educational choices for families in the city.

- The policies are also intended to guide relations with public schools, though they are not subject to zoning and other municipal regulations.

- Independent schools operate under conditional use permits in any zoning district, subject to planning commission approval. Those permits can be transferred to another user of the site if conditions are observed; they may also be considered for amendment.

- A review of compliance of the use permit's conditions will be undertaken by city staff after the first year, at the school's cost.

- Conversions of public school sites to independent school sites are consistent with the city's general plan and is generally preferable to conversion of the site to other uses. Use permits are still required, however.

- Critical investigation of potential adverse effects on neighborhoods will be an important consideration when a proposal is made to establish a school on a new site;

- Consideration will also be given to locating schools in commercial zones, with particular attention paid to safety and potential effects in economic well-being in the area.

- Extra-curricular activities are recognized as a legitimate use of school property but must be compatible with the surrounding environment, as should use of the facilities by other parties.

- Almost all proposed projects "to establish enlarge or substantially modify school buildings and sites" will be subject to CEQA (the California Environmental Quality Act). Environmental effects to be addressed commonly include land use, traffic and parking, playground noise, demands on public safety services, use of public recreation facilities and "issues of neighborhood aesthetics."

The city conducts CEQA reviews of independent schools, at the cost of the school. Districts provide analysis of public school projects; the studies are subject to public review, including review by the City of El Cerrito.

Guidelines have been devised to illustrate the city's primary concerns where school permit changes are involved and to help the design review board assure appropriate design in facilities. They are also meant to assist neighboring citizens in understanding what the city is aiming for in approving school projects.

- Guidelines recommended to the council include a requirement that permit applications be submitted in the context of a "master plan" that includes items like current student counts and projections for future

See SCHOOL, page 27

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POETRY

Students wrote these poems during workshops with Poet-in-Residence Judith Tannenbaum. This project is funded in part by the California Arts Council, a state agency, and the National Endowment for the Arts, a federal agency.

Poetry headline created by Alec Scott, MacGregor High School.

HOLLER

I rise
out the spirit of my grave
tasting the salty drops fall from my face.
I feel good
plished with the sounds of Marvin.
My African heritage surrounds the corners of my eyes.
The sweet taste of fruit trickles down my throat.
And I say

I rise.

Ishtar McCoy

MacGregor High School
MY STREETS

People walking around
wearing no masks or no frowns.
The sound of hatred and screams
are only part of those who dream.

Ray Velasco

MacGregor High School
MY BEST FRIEND

Her laugh is like slow rain falling
from the sky.
Her hair is as white as falling snow.
When she smiles, it lights me up inside.

Charlotte Hebert, second grade
MacGregor Primary School
STARS, STARS,

Why do you peek in the night?

Guarav Sinha, second grade
MacGregor Primary School

Blotter

Continued from page 4

from a home in the 1300 block of Norvell Street during the afternoon of Jan. 4.

• House of Carpets was burglarized during the night of Jan. 8. Cash and a miter saw were taken.

• An attempted vehicle theft was reported at El Cerito Plaza. Someone broke the steering column of a 1989 Chevy Camaro between 9 a.m. and 11 a.m. Jan. 4.

• Auto burglaries were reported in the 2300 block of Humboldt Street at about 4 a.m. Jan. 7 (window broken; no loss reported), the 1700 block of Wesley Avenue during the early morning hours of Jan. 7 (indash stereo taken), the 2000 block of Junction during the night of Jan. 6 (indash and coins), the 6400 block of Hagen Boulevard either Jan. 6 or 7 (stereo); the 1500 block of Everett Street during the early morning hours of Jan. 7 (two incidents; CD player taken, indash and faceplate

taken), the 1800 block of Key during the early morning hours of Jan. 7 (CD player, disks, clothing), the 5500 block of Zara Avenue during the night of Jan. 11 (lock picked, nothing taken), the 7000 block of Moeser Lane during the night of Jan. 10 (window smashed, unsuccessful attempt to remove indash stereo) and at the Jay Vee Center lot, when someone took a leather bag from a vehicle while the victim was using the phone between 8:25 a.m. and 8:30 a.m. Jan. 11.

An indash stereo was also taken from a vehicle in the 7300 block of Rockway Avenue at 5:10 a.m. Jan. 14; two male suspects were seen.

• An El Cerrito woman was arrested for fleeing from an officer in a vehicle at about 2:50 a.m. Jan. 7 at San Pablo and El Dorado.

• Someone broke the front window of the Travallini's store between 1 p.m. and 2 p.m. Jan. 8.

• A residence was vandalized in

the 900 block of Galvin Drive; someone broke a window in the home at about 5:45 a.m. Jan. 6.

• Someone shattered a camper shell in the 1500 block of Norvell Street either Jan. 8 or 9.

A vehicle window was smashed in the 100 block of Behrens Street during the early morning hours of Jan. 8. A vehicle's windows were shattered in the 700 block of Colusa Avenue between 5:45 a.m. and 6 a.m. the same morning.

At 2:42 a.m. Jan. 7, a vehicle's mirrors were broken in the 5900 block of Avila Avenue; a suspect was identified.

• An arrest was made for driving under the influence on San Pablo and Wall and Macdonald at 1:20 a.m. Jan. 9. Also arrested for driving under the influence were: an El Sobrante man at Manila and Kearney (2:50 a.m. Dec. 30), a Richmond man at Eastshore and San Pablo (12:34 a.m. Jan. 3), a Richmond man at San Pablo and Potrero

(2:12 a.m. Jan. 6), and an El Cerrito man on Potrero between San Pablo Avenue and Elm Street.

An arrest was also made on Pablo Avenue and Potrero at a.m. Jan. 5.

A Vacaville man arrested driving under the influence on Carlson and Sacramento at 2:30 Dec. 30 was also found to have white powder in his possession during booking.

• An arrest was made for possession of marijuana at San Pablo Huntingdon about 1:30 a.m. Jan. 5.

• Shoplifters were arrested at Emporium (an Oakland woman), Lucky, San Pablo Avenue (a woman), and at Target (an Oakland man, two Oakland women, a 16-year-old female juvenile and two 16-year-old men).

• Almost a dozen runaways were reported, most from groups in El Cerrito.

• A bike was turned in by a 16-year-old and found.



SENIOR LIVING



Simple guidelines to make yourself look years younger

by Carolyn Hendon

The secret of eternal youth is something that has fascinated scientists and science fiction writers for years. As yet, no one has found the answer, but certainly today's woman has a far better chance of living longer, staying healthy and keeping her looks than her great grandmother did.

There was a time when a woman of fifty was regarded as elderly. Now she can give her daughter a run for her money in the glamour stakes. If that sounds unlikely, think of Sophia Loren and Joan Collins!

Even if you look in the mirror and think that Sophia Loren comes from another planet, you

can still give the impression that you have turned back the clock. Most of it is a simple matter of looking after yourself, both mentally and physically.

Obviously things like correct skin care mean buying the right products, but this doesn't necessarily mean buying most expensive ones - you should be paying for the product, not for expensive packaging and advertisements in glossy magazines.

Here are some of the ways you can make the most of the rest of your life, whatever your age:

Eating Habits

1. Eat a healthy diet. This gives

your body the fuel it needs to function properly - make sure it includes whole-grain breads, fresh fruit and cereals. Cut down on fats and sugars.

A good eating pattern should enable you to keep your weight fairly stable. If you repeatedly lose and then gain again, you stretch and stress your skin, and it shows through wrinkles and poor general skin tone.

Activities

2. Keep yourself moving! Don't fall into the trap of saying "I'm getting older, so I've got to slow down." Obviously you've got to be careful if you have particular health problems, and should take your doctor's advice before starting a new exercise regime, but don't take root in your armchair.

A brisk daily walk does wonders for your general well-being. Alternatively, take up a new sport or catch up on one you enjoyed a few

years ago. Find out what's going on at your local leisure center.

Mental Exercise

3. Exercise the mind as well as the body. Join a class at your local community college, where you'll probably be able to do everything from learning a foreign language to cooking, dressmaking and researching your family tree. Make the most of your local library. Many keep magazines, tapes and compact discs as well as books.

4. Look after your skin. The main cause of wrinkling and age spots is sun damage, so always use a good sunscreen - and don't forget the backs of your hands, a real age giveaway.

Adopt a good basic skin care routine of cleanse, tone and moisturize. Remember that skin changes as you get older; just because you had greasy skin in your teens, it doesn't mean you have

greasy skin now.

You may need to change the products you use. If you're not sure, book yourself a facial at a good local salon with a qualified beauty therapist.

5. Don't smoke, and only drink alcohol in moderation. Everyone knows that smoking can kill you, so kill the habit first - you should

get sympathetic help from your doctor if you can't alone.

And although this has significance next to the factor, smokers get wrinkles than non-smokers. 6. Don't get stuck in a makeup rut. The look suited you ten years ago, but not necessarily the flattering now.



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change begins on a local level

Albany Families For Multicultural Education sponsored the recent screening and discussion of *Skin Deep*, a film about racism in educational settings. The large turnout at the screening and the impassioned discussion which followed the screening leave no doubt that there are strong feelings in our community about race, a lingering disaffection with the superficial treatment of racial tensions.

The focus of this group, the concern which I detected in many of the comments from the audience, is, in a broader sense, the incidents of racism in the schools, or in the police department, or anywhere else. After speaker expressed frustration with the narrow focus on which issues are discussed, particularly the artificial compartmentalization of schools. "After all," I remember a parent saying, "my child goes out of school and into the community every day. I see how the two can be integrated."

This frustration underscores the importance of finding solutions that address the whole and it is at the level of the community (including the schools) that

From the Mayor's Desk

By Mike Brodsky
Albany



solutions to contemporary problems, which go well beyond race, can be found. The city is the container of community. It is the physical place in which we all live, and the forum where decisions can be made about how we collectively order our lives together.

Much attention is focused on Washington these days. It seems like almost everyone in Albany is following the budget debate blow by blow. Many are concerned that their core values of social justice and protection of the environment are threatened by events in Washington. They fear for seniors who depend on Medicare and the young who desperately need nutrition and educational programs. It's a crucial time in our national history, and I am doing what little I can to raise my voice to congress — to see that tax cuts for the rich do not leave the poor, the elderly and the young out in the cold; to see that our water and our air are not spoiled so polluters can pocket a few more dollars in profit.

But, believe it or not, our small community has a role to play in these major league issues too. Affordable housing for honest working people of modest income can be created by city government in partnership with non-profit developers. City government can contribute a great deal to protecting clean water through better environmental planning and land use regulations. In fact, a good deal of what people are concerned about in national issue poles can be accomplished through city government if citizens become involved at the local level.

Participation in city government in Albany could be much more diverse. I would guess that 90 percent of the comments received by the City Council over the last four years came from no more than 20 or 30 people. We are grateful for the small handful of citizens who do take the time, week after week, to join us at council meetings, to call us and/or to write to us.

It was exciting, too, to see dozens of Albany residents at the screening of *Skin Deep* who I don't remember ever seeing at a City Council meeting. I heard a lot of things said over and over, in an impassioned way, by people who care deeply about their community — things that are rarely, if ever, said in a public setting in Albany.

Perhaps greater diversity, not only in education but in government, not only among participants but in broadening the kinds of issues we believe we can tackle, is a possible outcome of the discussion that followed the screening.

Albany PTA Council News

By Peggy Thow

Assembly bill would allow beatings

Act civilized or I'll beat you up. Two corporal punishment bills are scheduled to come before the California Assembly toward the end of January. The first, AB 7, would allow "padding" of juveniles convicted of graffiti. The second, AB 101, would reintroduce legal beating of students at school. Such punishment was outlawed in 1987.

Pay attention to this one. If you think a paddle hanging next to the blackboard is not a proper educational tool for the 90's,

now's the time to let your views be known. Apparently there are state legislators who think it's OK to beat a child, just so long as you plan to learn them a thing or two.

Meetings this week:

Vista-MacGregor PTA will meet at MacGregor tonight, Thursday, Jan. 18, at 7 p.m.

Also tonight is the Cornell Science Fair, from 7 to 8 p.m. in the Cornell Multi-use Room. Albany Families for Multicultural Education will be holding its next meeting at 7

p.m., Monday, Jan. 22, at Albany High School. The meeting will review suggestions for action that grew from the group's Dec. 6 event, a public screening of the film, "Skin Deep." The group also plans to develop priorities for AFME involvement. For more information, call 527-5954.

Also Jan. 22, PTA Council meets at Albany Middle School at 7:30 p.m. Representatives of the Albany Teacher's Association are scheduled to discuss ATA positions on a number of subjects. All interested parents are invited to attend.

Help with income tax returns available

WEST COUNTY — A volunteer tax preparation program for taxpayers over age sixty begins Feb. 1. It will serve people with low-to-moderate incomes.

The service is provided without charge throughout Contra Costa County.

More than 100 volunteers have received intensive training to help seniors file their income tax forms, both federal and state.

The program is sponsored by the American Association of Retired Persons (AARP), supported by the Internal Revenue Service and the Franchise Tax Board, and coordinated by the Office on Aging.

Tax preparation sites have been set up in many cities for the convenience of taxpayers.

When you make an appointment to visit a volunteer tax

counselor, be sure to take all pertinent papers with you: a copy of last year's return, the tax forms you received in the mail, and all supporting documents, such as income, interest earned as well as paid, medical, and other expenses which may be deductible.

Call Senior Information to locate a tax assistance at 374-3943.

Obituary

David Ellison Kinley

David Ellison Kinley, 69, died Jan. 6 in a Berkeley hospital. A native of Oakland and a 40 year resident of Albany, he is survived by his wife of 22 years, Jamie; daughters, Linda J. Brown of Ukiah and Barbara Anderson of Summit City; son, David O. Kinley of Vallejo; step daughters, Jackie

Hopkins of Canton, Georgia; Cathy Scolari of Napa; step-son, Pete Jones, Canton Georgia; grandchildren, Beth and Brian Brown; Katie and Aaron Kinley; Jennifer and Alicia Anderson; step grandchildren, Vicki and Vincent Scolari; Lori, Merilee and Jeremy Jones; Will, Cherry, Jenny and Hank Hopkins; great step grandchildren, Victor Scolari and Savannah

Chapman; brother Lester Kinley, Dumont, New Jersey; sisters, Mary Hanna, Occidental and Evelyn Lockie, Santa Rosa.

Kinley was a Marine in WWII and the owner and skipper of Party Boat, Evie K. He owned and operated his business in Albany since 1957.

At his request, no services were held. Donations may be made to the American Cancer Society.

Murder

Continued from page 3
which was used in the shooting has yet to be located.

Crosby, who was arraigned on Friday in Berkeley-Albany criminal court, has a history of criminal arrests, according to Patton.

He is being held without bail at the Alameda County Sheriff's Holding Facility in Pleasanton.

Many Albany residents were shocked that such a crime could occur in broad daylight in this quiet, middle-class neighborhood at the base of the I-80 freeway.

Albany Police Chief Larry Murdo said that residents should not be overly concerned for their safety because of the incident, pointing to the fact that the shooting allegedly resulted from a dispute earlier that day in neighboring Richmond.

Area Republicans host dinner

The Kensington-El Cerrito Congress of Republicans is sponsoring a dinner on Friday Jan. 19 at Spenger's restaurant 1919 4th Street in Berkeley.

The speaker will be William Ramsdell, a Republican Activist and Vice President-North of the California Congress of Republicans.

The C.C.R. (California Congress of Republicans) is a volunteer group of Republicans active

in the state of California. Ramsdell will be speaking on what C.C.R. plans are for 1996 as well as swearing in new 1996 officers of the Kensington-El Cerrito Congress of Republicans.

Dinner reservations are available through Betty Sandifur at 526-0940. The cost is \$15 per person. A social hour begins at 6:15 p.m., and dinner is served at 7 p.m.

19 Friday January 1996

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Multi-talented Albany artist works in many mediums

Frances Spencer is one of those multi-talented people who seem to abound in our creative area. An artist, a playwright, a mime, a poet ... I'm sure there is more if I read my notes carefully. Oh, yes, and a mother and a secretary. And she seems to enjoy them all so much!

It is her art that is taking precedence just now. After a popular show at the Albany Community Center/Library gallery, her block prints are now on exhibit at the Albany Arts Gallery.

Although she works in many mediums, it is her block prints that the exhibitors have wanted. But her writing talent is on exhibit, also, as each block print is accompanied by a poem.

Spencer says it is only in the last two years that she has returned to her art. As she recounts her other activities her eyes sparkle with fun. Even the unsuccessful seems to please her: The plays unpublished and not performed are as exciting to her as those that have been successfully performed. And the sale of one or two of her prints at a showing is a major triumph.

But it is the years she spent as a mime with her partner Willie Wong that provide the most delight. That happened after she, on impulse, took a class in mime from Richard Frey, a colleague of Lee Strasbourg. She and Willie Wong spent 10 happy years as Wanton & Bagel, "the only Chinese and Jewish comedy act in the world." They performed in schools, at Jack London Village, on street corners and at events and parties. Their act grew until it was not only mime, but was really a vaudeville act in which, among other things, she sang.

She describes one skit in which she was an old Jewish woman and he an old Chinese woman (Wong had a big, black mustache) which was a big hit. In another they were two robots doing a dance with real ballet dancers.

During this time she started writing plays. She would read them to Willie, who encouraged her. She tells us she has written about 15 plays and monologues, including

three musicals. Some of them have been produced in little theater. One was done on the UC campus, one in New York, and one by the San Francisco Playwright's Circle.

And she has had two shows of her own: An Evening With Frances Spencer" and "An Evening With Frances Spencer #2."

Born in Washington, D.C., she lived for a while in New York and then the family moved to Los Angeles, where she grew up and went to school. She remembers being the neighborhood storyteller, writing poems all her life, and writing a play at the age of 12. "It was called 'A Dog Named Yaller,'" she remembers, and adds, "Disney thought of it 10 years later."

She earned a B.A. in fine arts at UCLA, and a master's at UC Berkeley, earning a teacher's credential at the same time.

She married, had two daughters, divorced, brought up her daughters,

and now has a little granddaughter almost 2 years old.

Things have happened to her almost accidentally. She speaks of visiting a small gallery while living in Los Angeles with her daughters. As she chatted with the owner he asked about her own training and work, and asked to see some of it. He then said that he could get her a scholarship with the Huntington Art Foundation, and he did. She stayed at the foundation for about a month.

But she didn't like living in Los Angeles, and was anxious to return to the Bay Area. It was after returning here that she took the class that led her into mime. She has given me a copy of a children's magazine called "SPARK! (Creative Fun for Kids)," in which her article on how to be a mime is featured.

She has shared some of her other work with me — a copy of her poem "San Luis Mountain," which

won the grand prize at the annual Berkeley Poets' Dinner in 1987. At the same dinner her poem "Immortal" won second prize in the lyric poetry competition. And her short story, "The Mockingbird," won a first prize at the California Writers Club Conference.

There is a copy of the program for her play, "The Ant Farm," which was produced in San Francisco as an AIDS benefit show; and for her one-act play, "The Last Game," produced in New York at One Act Festival.

Spencer also showed me some of her art work in other media, including colored pencil. Some of them are delightful fantasy, some of them are portraits, including one of an elderly, bearded man that I thought remarkable.

Speaking of portraits, Frances told of doing quick children's portraits at charity events, and finding them so enjoyable that she

Community Folk

By Clara Rae Genser



is thinking of doing more in the way of serious children's portraiture.

But she loves the idea of putting her art and writing together, and is considering a children's book which she will write and illustrate herself.

At the moment, however, she is very pleased with her two Albany exhibits, delighted that they have been so well-received, and that her poetry which accompanies the prints is equally popular. With her daughters grown and away from home, she has time, in addition to her part-time job, to concentrate on the things she so enjoys: her art, her

writing and the dance she does exercise.

A multi-talented lady, and a chat with.

Her exhibit at the Albany Arts Gallery, on 1251 Solano Ave. in Albany, will continue through Jan. 28.

Thank you, Susan Williams, for calling me about Frances Spencer. As you predicted, I found her charming.

And, as always, I invite all of you to give me your suggestions, interesting people, events, organizations, travel. Please write to me at 555 Pierce St., #443, Albany 94706, or call 525-4581.

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Our goal with our new benefits is, quite simply, to provide the same level of care to Medicare beneficiaries at an affordable price.

Want to find out more about one of the best senior health plans in Berkeley? Call the coupon or call us toll-free at 1-800-585-4633.



This listing of doctors is subject to change. Since no publication, physicians may have been added, full practices may now be accepting new patients, and other practices may now be accepting only current patients. Call Member Services or your marketing representative for the latest information.
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El Cerrito Chamber of Commerce

By Sewall Glinternick

New member aims to bring Wall Street to EC

Bringing Wall Street to El Cerrito — that's the goal of Harold Jamison, one of the El Cerrito Chamber of Commerce's newer members. Jamison, an investment representative for Edward D. Jones & Co., opened his office this week at 11760 Pablo Ave., Suite B. He explained why he chose to start his new business here, "I felt here and I feel small communities such as El Cerrito and Kensington are served by the major brokerage houses."

"Personal service is what I and my company are all about," Jamison points out. "I have extensive professional experience in the business provided by Edward D. Jones & Co. — along with my experience in the business I can help me the importance of meeting my clients and carefully managing their investment so I can give each one the attention they

won't give any client a word of advice until I've spent time listening to them. I'm willing and able to meet potential investor at a time and place that fits their schedule. I'll even make house

Jamison points out that Smart Money, a personal finance magazine put out by the publishers of the Wall Street Journal, cited Edward D. Jones & Co. for the exceptional level of support and service provided to investment representatives, for an environment that gives investment representatives the freedom to choose and offer investments appropriate to their customers' needs, and for its staff training program.

The article also praised the firm for having one of the lowest fee structures in the securities industry.

"I offer the widest possible selection of top investment products which I feel are suitable for individual investors," Jamison says. "And, because there is no middle man, I can offer rates in things like certificates of deposit, bonds and money market accounts which are often better than those offered by banks."

The 53-year-old El Cerrito investment representative is also proud of the fact his company's state-of-the-art communications system allows him to offer clients the highest level of service.

"Thanks to our satellite-driven communications

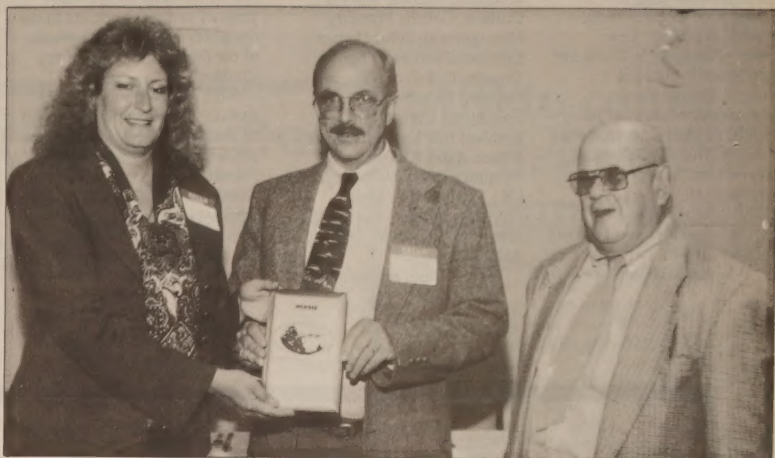
system," Jamison declared, "my clients have access to up-to-the-minute information about their account or any investment they may be considering."

Jamison's family moved to Berkeley when he was 12 years old. After serving a tour of duty in the Marine Corps, he earned a bachelor's degree from San Francisco State and went to work for the U.S. Center for Disease Control. Four years later he earned a master's degree in public health and took over as leader of a research project for the government.

In 1980, Jamison went into the insurance business and, after five years, became a self-employed broker representing hundreds of companies.

At this point he grew interested in the economy and started taking classes in financial planning at UC-Berkeley, earning his Securities License in the early '90s.

After working for a socially responsible investment company for a year, Jamison read an article in a trade journal which indicated that for three years in a row a poll of employees from leading brokerage houses indicated that Edward D. Jones & Co.



Harold Jamison (center), of Edward D. Jones & Co. is welcomed by out-going President Vera Boyovich and chamber manager Sewall Glinternick.

was the best firm for which to work.

Jamison applied at Edward D. Jones, was accepted, took their special six-month training course, and has been working for the firm this past year.

He now lives in El Cerrito with his wife, Sue, and his two sons.

Jamison may be reached by telephoning 215-2220.

...

Once again appreciation is extended to chamber honorary member Sundar Shadi, who,

through his Nativity display, brightened the holiday season for El Cerrito residents and neighboring cities and beyond. Thank you, Sundar and to the members of the Fire Department and others for helping with this project and to the Arlington Boulevard neighbors for helping to make the holiday something special.

Marge Collins will serve as MC when the chamber meets for the annual installation dinner, when Pay Malailua, manager of the Mechanics Bank plaza office, will take

office as president. Malailua will take the gavel from Vera Boyovich, California Federal Bank, vice-president of business banking division.

Mayor Cathie Kosel will be the installing officer for Malailua and June Boblitt, Full Circle Travel, first vice-president; Larry Sanchez, Marvin Collins Construction Co., second vice-president; Charlie Weaver, secretary/treasurer; and Boyovich, past president.

Other directors being
See CHAMBER, page 8



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Latest Research Reveals:

Your Bed May Cause Disturbed Sleep, Health Side Effects

WEIGHING THE SCIENTIFIC EVIDENCE

A considerable amount of research has been amassed over the years on sleep disorders, such as apnea and REM and non-REM sleep cycles; however, clinical studies on the combined influences of the sleep environment have been lacking.

This scarcity of quality research is now being remedied on several fronts. Led by researchers in Europe and joined by sleep clinics and major universities in the U.S. and Canada, dozens of new studies are emerging.

They offer significant information about how sleep is influenced by mattress variance and the resulting effects on body alignment, pressure and weight distribution, thermoclimatic conditions and respiratory factors.

PRESSURE DISTRIBUTION AFFECTS CIRCULATION

Six major studies have defined the level at which mattress pressure on weight-bearing points of the body becomes unhealthy.

Beginning at pressures over 40 mmHg (millimeters of mercury), cell structure is disrupted, with adverse effects upon blood flow.

Resting heart rate increases to compensate for impeded circulation.

The standard U.S. mattress aggravates the pressure factor, putting an average 56 mmHg on weight-bearing surfaces of the body. Lying on

Pressure Distribution	
Optimum	27-37 mmHg
Blood flow affected	40+ mmHg
Standard US mattress	56 mmHg

the side may put 61 mmHg of pressure on the hip alone.

Researchers measuring the pressure of U.S. hospital beds found average readings in the 50s and 60s, a stunningly high level considering hospital patients should be protected from anything that elevates heart rates or impairs circulation.

Increased movements

Restlessness is another side effect. In several studies, adults sleeping on high-pressure mattresses made 200-300 movements per night as opposed to the normal 12-to-40 position shifts. Therapeutic sleep benefits, like spinal disc rehydration, depend upon fewer night movements.

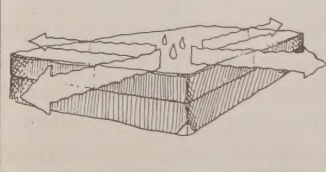
MISALIGNMENT DISTURBS SLEEP

Closely related to pressure distribution, research shows that mattresses that do not provide evenly distributed weight can cause increased sleep disturbance, vertebral compression, and chronic back and muscle problems.

THERMAL EFFECTS MORE DRAMATIC THAN ASSUMED

As metabolic heat production continues during the night, sleep quality may suffer. On average, we lose up to one ounce of water per hour while asleep, released as water vapor.

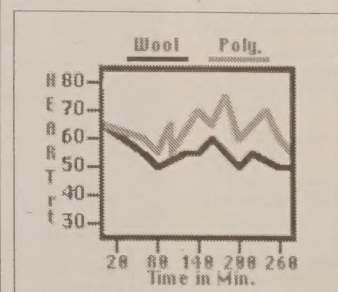
Ideal Moisture Ventilation



Current studies conclude that synthetic bedclothes and mattress fill—as found in most

standard U.S. mattresses—cannot transport the vapor away and dissipate it. In addition, dense and "non-breathable" mattresses cause discomfort. The sleeper awakens more frequently, feeling hot or clammy.

Beyond mere discomfort, high humidity and temperature imbalance aggravates allergies, raises the heart rate and blood pressure and disturbs the sleep cycle.



Healthful rest requires stable 12-15 minute periods of unaroused sleep, evidenced by undisturbed brain wave patterns. Clearly, physical changes caused by high body pressures, misalignment or thermal imbalance are not conducive to good health.

The European Sleep Works at the Berkeley Design Shop specializes in sleep systems that promote comfort, good health, and scientifically sound principles of sleep. We sell non-synthetic, 100% natural latex mattresses which feature aeration holes to effectively dissipate moisture and resist allergens. We also carry light-weight wool mattress covers to prevent thermal imbalance. At the Berkeley

Design Shop, we computer-match mattress resiliency to each customer, achieving pressure-point readings of 40 mmHg or below. And we adjust our zoned mattress systems until they deliver even weight distribution and natural body alignment. We believe strongly in basing our business and our improvements on documented science.

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Chamber

Continued from page 7
installed are Rena Bruton, Bank of the West; Bea Doherty, Doherty's Truck and Auto Rental; Michael J. Klinger, Sunset View Cemetery Association; Larry Seidell, Seidell Chevron; John Olivero, Olivero Plumbing; Gary Wong, Strings Italian Cafe; and Sil Addiego, Locators Real Estate.

Other directors serving their second year of a two-year term are, U.S. Barbachano,

architect, retired; Marvin Collins, Collins Property Management; John Connors, Connors Overhead Door Co.; Douglas DeSalvo, D.C., DeSalvo Chiropractic; Jack Freethy, El Cerrito Mill and Motel; Harry Kiefer, Kiefer Furniture; Larry Newson, PG&E Co.; Verne Odlin, Long FilmSlide Service; and Marcia Schwartz, Mason-McDuffie Real Estate.

Blair Burton, retired attorney,

will be honored for his many years of dedicated service to the chamber, as well as observance of the 60th anniversary of the chamber.

Note that beginning Feb. 5, specially trained volunteers will be available to help low-income seniors with their state and federal tax forms at the "Open House" Senior Center. Appointments are encouraged by calling 215-4343, after Jan. 22, with appointments available Feb. 5 to April 11. There is no

charge for this service, but donations to the center are gratefully accepted.

Definition of a Customer:

A customer is the most important person in the store, in person or by mail.

A customer is not dependent on us, we are dependent on him/her.

A customer is not an interruption of our work, he/she is the purpose of it.

He/she is not an outsider to

our business, he/she is a part of it.

He/she is not someone to argue or match wits with.

A customer is a person, not a statistic.

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No matter what the weather this winter, things are going to be positively low at Hilltop. Our Winter Sidewalk Sale features, you guessed it, low prices on top-quality merchandise throughout the mall! Coats, ski and sports wear, athletic gear and garb, and a sneak peek at spring fashions. Warm smiles, cool stuff and big savings on cold, hard cash. That's winter, the Hilltop way.

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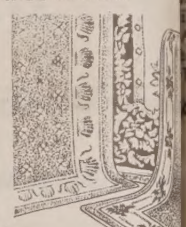
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East Bay Events



Many artist presents prints and poems

Prints and poems by Albany artist Frances Spencer are on display at Albany Arts Gallery, 1251 Solano Ave., through Jan. 25. Hours are 10 a.m. to 6 p.m. Tuesday through Saturday and noon on Sunday.

Few good actors

The Masquers Playhouse in Point Richmond will hold auditions on Jan. 28 at 1 p.m. and Jan. 29 at 7 p.m. for *A Few Good Men*, by Adam Ricketts, directed by Betty Baker Bindner. Those interested in parts should have a one- to three-minute monologue memorized and be prepared to read from script. Open are 18 roles for men, one for a woman. Auditions may be required, depending on the role. Performances will be March 29 through May 11 at the Masquers Playhouse, 105 Park Place, Point Richmond. For more information call 923-3888 or 439-3921 or 652-9500.

Sold out, but...

Albany Performances' Jan. 19 concert by the Kronos Quartet with violinist David Krakauer is currently sold out, but patrons are invited to inquire about the availability of returned tickets by calling 998-8888. A preconcert discussion with composer John Adams, whose *Book of Alleged Dances* will premiere Friday, is scheduled for 7 p.m.

Monumental mass presented

J.S. Bach's monumental Mass in B Minor will be performed at 8 p.m. Saturday at First Congregational Church, Durant and Dana in Berkeley. Featured performers in the American Bach Soloists presentation are soprano Emily Van Evera, alto Jennifer Lane, tenor Kim Rids and bass Nathaniel Watson. Jeffrey Thomas conducts. A complementary preconcert talk will be held one hour prior to concert time. Tickets are \$16, \$23 and \$30. Charge by phone at 415-435-5235.

Art displays drawings by Bourgeois

The University Art Museum and Pacific Film Archive presents "Louise Bourgeois: Drawings," a major retrospective of the acclaimed artist. Now 84, Bourgeois has more than 60 solo exhibitions to her credit, including those at the Museum of Modern Art in New York and the Musée d'Art Moderne de La Ville de Paris.

Bourgeois is famous for her quirky, fetishistic sculptures and more recently for room-size installations fraught with psychological and sexual tensions. Her abstract and figurative drawings, while less known, are compelling in subject and form.

The exhibit opens Jan. 24; on Jan. 25 at 7:30 p.m. exhibition curator Lawrence Rinder will informally discuss Bourgeois' work and life with the artist's longtime assistant Jerry Gorovoy.

The museum is at 2626 Bancroft Way, Berkeley. Hours are Wednesday through Sunday, 11 a.m. to 5 p.m., and Thursday, 11 a.m. to 9 p.m. For recorded information call 642-0808.

Native American and more

Native American poet Joy Harjo fuses her words with the unique blues-inspired music of Poetic Justice for a sound that has been called "tribal jazz reggae." Poetic Justice has played to sold-out audiences throughout the U.S., Canada, and opened for the Indigo Girls during that group's latest appearances.

Hear Poetic Justice Friday at 8 p.m. at La Peña, 3105 Shattuck Ave., Berkeley. Tickets are \$10 in advance and for seniors, disabled and children under 12.

Best woman in bluegrass

Compositions of Bay Area bluegrass star Laurie Lewis will be featured Friday at Freight and Salvage, 1111 Addison St., Berkeley. Tickets are \$11.50 and \$12.50.

Lewis has twice been the IBMA Female Bluegrass Vocalist of the Year and has toured internationally with her band Grant Street. She is an accomplished fiddler, guitarist and bass player. Nina Gerber on mandolin and Tom Rozum on mandolin, fiddle and guitar, will accompany her.

For show information call 548-1761.

From furniture to paintings

DiMano Gallery, 2110 B Vine St. at Walnut Square in Berkeley, presents handmade furniture, metal sculptures, pottery and oil paintings by local artists Josh Hassin, Bradley Sandford, Gregory Odle,

Events continue next page

Women who write

YWCA assembles authors for '96 festival

University YWCA hosts its second Festival of Women Authors on Saturday at the Berkeley Marina Marriott. Registration begins at 9 a.m. Call 848-6370 for reservations. The following authors will speak, and their books will be for sale throughout the day.



Octavia Butler is something of an anomaly in the field of science fiction, being the only woman practitioner of the craft among a handful of black writers publishing in the field. She is the author of 10 novels, including *Wild Seed*, *Mind of My Mind*, *Patternmaster* and *Parable of the Sower*. Her short story collection, *Bloodchild and Other Stories*, published in 1995, includes the title story, *Bloodchild*, which received both the 1985 Hugo and 1984 Nebula awards as best novelette.

Ursula Hegi has "a real genius for the material of personal existence, for the world seen close up fascinating," said Mary Mackey of the San Francisco Chronicle about Hegi's bestselling and critically acclaimed *Stones from the River*. Her *Intrusions* and *Floating in My Mother's Palm*, have been equally well received. And now, Hegi's most recent novel, *Salt Dancers*, not only fulfills the promise of her early acclaim, but places her high on the list of our best novelists.



Adair Lara has been a staff columnist for the San Francisco Chronicle since 1989. In 1990, she won the Associated Press award for best columnist in California. Three books of her columns have been published, the first, *Welcome to Earth*. Mom, and the second, *At Adair's House*. More Columns by America's Formerly Single Mom, by Chronicle Books; and the most recent, *Slowing Down in a Speeded-Up World*, by Conari Press.

Marcia Muller, considered by many to be "the founding mother of the contemporary female P.I.," has authored 23 mystery novels, 16 of them in the Sharon McCone series, the most recent being *A Wild and Lonely Place*. In 1993, the Private Eye Writers of America presented her with their Life Achievement Award for her contributions to the genre. With Bill Pronzini, she authored the anthology, *1001 Nights: The Afficionado's Guide to Mystery and Detective Fiction*.



Still to come: the definitive teaching movie

By Renata Polit

Thirtyish club musician Glenn Holland (Richard Dreyfuss) takes a job teaching high school music. It's just a temporary gig, he thinks, a "fall-back position" that will give him time to do his serious composing while he prepares to become rich and famous.

Think again, Mr. Holland.

Mr. Holland's *Opus* traces the teacher's 30-year career, from uptight novice to dedicated, beloved veteran. In the process we glimpse changes in our world: the hippie era, Vietnam, the deaths of Martin Luther King, Robert Kennedy, and John Lennon, Nixon, Ford, Carter, Reagan; gay pride, Mohawk haircuts And we shed tears boy, do we shed tears!

Mr. Holland's *Opus*, directed by Stephen Herek (Bill and Ted's Excellent Adventure, The Three Musketeers) is a serious, respectful look at the teaching profession, specifically the way teaching changes one teacher and the young people whose lives he touches. Not as simplistic as the recent *Dangerous Minds*, the film nevertheless glosses over the difficulties of teaching — of living, in fact.

On his first day as a teacher, Mr. Holland lays a gigantic egg. In his music appreciation class — he asks for a definition of music. No response. He reads the kids a definition from the textbook. Nothing. How to motivate these well-behaved but dull, bored, and unresponsive teenagers?

Mr. Holland is not a born teacher; he's a made one, and the making isn't easy. In fact, it's a bit mysterious how he transforms himself from a bore who reads definitions out of a book and comments sarcastically on the students' ignorance (one kid names Bach as an American composer) to the kind of inspirational teacher who tells a plodding clarinetist that "playing music is supposed to be fun it's not about notes on a page," and who leads the kids to love music via rock and roll (Michelle Pfeiffer used Bob Dylan — are we in a rut, or what?).

In his personal life, the going is rougher. Holland and wife, Iris (Glenn Headly), have a beautiful baby boy, Coltrane, who turns out to be deaf. Holland isn't adept at learning American Sign Language, and he insults young Cole by suggesting that the boy doesn't understand music.

And that's not the limit of Mr. Holland's problems. Though his and Iris's marriage is solid, temptation comes along in the form of a talented high school singer, Rowena Morgan (Jean Louisa Kelly).

But Holland deals with these and other problems/setbacks — the need to teach drivers ed in the summers instead of working on his symphony, the hopeless lack of talent of some students — as if coping with a squeaky clarinet reed. Director Herek and screenwriter Patrick Sheane Duncan try to

See MOVIE, page 10

Berkeley sends a poet to Washington

By Mary Flaherty

UC Berkeley Professor Robert Hass is Poet Laureate of the United States.

For the first time ever, a Westerner is the nation's Poet Laureate. Last year the Library of Congress picked UC Berkeley Professor Robert Hass for the post.

Hass is not some recent immigrant off the academic circuit who landed at Berkeley. The Bay Area is his birthplace and lifelong home, and it permeates much of his poetry.

From "Black Mountain, Los Altos" to the "Graveyard at Bolinas," Hass's poems smell of eucalyptus groves, wild fennel, and the oak and laurel of California hillsides.

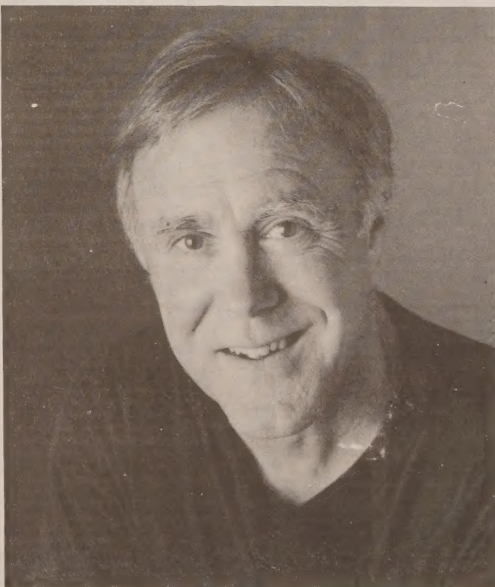
His 54 years have taken him on a full tour of the Bay Area. Born in San Francisco in 1941, Hass (rhymes with grass) was raised in San Rafael in Marin County by his father, Fred, a tax lawyer and a native Californian, and his mother, Helen, originally from Montana.

While he went to college at St. Mary's in Moraga, just across the hills from Oakland, he hung out in Berkeley because it "was the cool place," he said.

He started writing poetry while in a graduate program in English at Stanford University in the 1960s. Poems about the marshes in Palo Alto and sandy bluffs at San Gregorio attest to his time spent on the peninsula.

Hass lived in Inverness near Point Reyes for several years, and teaching stints have taken him to Columbia University in New York City and the University of Iowa. But he has been coming home to Berkeley since 1971.

Hass has taught at UC-Berkeley since 1989; he taught at St.



Mary's College for 18 years before that.

His tenure as Poet Laureate officially began in October 1995 and required him to give a poetry reading and lecture at the Library of Congress in Washington, D.C.

His unofficial duties include countless readings, talks and interviews, in which he acts as an advocate for writing, poetry, education and literacy.

The one-year post, which pays a \$35,000 stipend and travel expenses, has him flying around the country almost every week after

his Monday and Tuesday classes at UC-Berkeley.

"I feel like I'm doing a terrible job teaching," Hass said as he left Wheeler Hall at 7 p.m. on a recent Monday after class.

On the job

As Poet Laureate, Hass has received a lot of mail — poems, copyright questions, requests for books on cassette.

The weirdest letter he's received yet, he says, informed him that the Book of Genesis has been misinterpreted. The tree of life,

said the correspondent, represents the genitals. Hass's perplexed assistant asked him how to respond to the letter. "I told her, say 'thank you,'" said Hass.

Asked why he was selected to serve as Poet Laureate, Hass talks about the need for someone from the West, and from the Bay Area in particular, which he calls a major poetry center.

"They need someone who will show up (for events)," he added. "Someone reliable, who can speak in public."

His colleagues are less reticent with praise.

"Hass is a poet of great distinction and accomplishment," said Ralph Rader, chair of UC-Berkeley's English Department. "He's also a wonderful speaker and a very effective teacher."

Thom Gunn, a senior lecturer at UC-Berkeley, said, "They wanted to find the best poet on the West Coast."

"One thing that makes him interesting and unusual," said Gunn of Hass, "is that he appeals to both the avant-garde and traditionalists."

Indeed, without searching for deeper meaning, a reader can understand and enjoy Hass's lush descriptions. "Realism" is the term he uses to classify much of his poetry.

Last fall the Berkeley City Council declared Oct. 17 "Robert Hass Day." After accepting a certificate, the poet read the council a poem about his early years on Hillegeist Street in Berkeley.

The poem appears in *Field*

See POET, page 10

East Bay Events

Andy Wells, Jimbei Suzuki and Cory Hewitt through January. A reception for the artists will be held Jan. 27, 6 to 9 p.m.

Upstanding chamber group



New Century Chamber Orchestra performs Saturday at 8 p.m. at St. John's Presbyterian Church, 2727 College Ave., in Berkeley. The orchestra, composed of 15 internationally recognized string musicians, includes both classical and contemporary composers in its concerts. It is also unique in that musicians perform standing up. For ticket information call 415-392-4400.

Seth's series still on

Seth Monfort, in his ongoing Sunday piano series at the Giorgi Gallery, plays Mozart's Sonata in C Major, Schubert's Impromptu in A flat and Krenek's *Echoes From Austria*. The 40-minute concert begins at 1 p.m. at 2911 Claremont Ave., Berkeley. Admission is \$5.

Sci-fi authors at Berkeley book store

African American science fiction writer Octavia Butler will speak and sign books at The Other Change of Hobbit book store in Berkeley on Friday, Jan. 19, at 3:30 p.m. Butler, a recipient of a 1995 MacArthur "genius" grant, is a Nebula Award winner and author of the best-seller, *Parable of the Sower*.

On Saturday at 2, Suzy McKee Charnas, author of the gender-based science fiction novel *The Furies*, will read her story "Beauty and the Opera, or the Phantom Beast" a what-if-Christine-said-yes alternative sequel to *The Phantom of the Opera*.

The store is at 2020 Shattuck Ave., Berkeley. For information call 848-0413.

Workers subject of photo exhibit

The Berkeley Store Gallery hosts "Mexican Workers," an exhibition of photographs by Bay Area journalist David Bacon through Feb. 28.

"Mexican Workers" documents the lives of workers on both sides of the border. The photos, taken over the last eight years, reveal hidden worlds and question preconceptions about Mexican immigrants and the meaning of the border.

Sponsor of the exhibition is the Coalition for Immigrant and Refugee Rights and Services. The gallery is at 2230 Shattuck Ave. Call 649-0272.

String players sought

The Prometheus Symphony, a community orchestra based in Oakland, has openings in all string sections for its spring season. Now in its 30th year, the orchestra rehearses Monday evenings at Merritt College (Building R, Room 100.). Concerts are Sunday afternoons Feb. 25, April 14 and June 2.

For more information call George Thomson at 547-8795 or take your instrument to rehearsal Jan. 27 at 7:30 p.m.

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The following poem won third prize in the Spaces and Places category at the 1995 Poets Dinner.

Autumnal Equinox The Coast of Maine

In the high lacquered polish
Of a late September morning
In this land carved by glaciers,
Once half drowned by melting ice,
The blueberries turn crimson,
Dot the rolling Camden Hills,
Make a Meissen millefleur pattern
Amongst the rocks at Schoodie Point.
The world is paintbox bright,
Quite surely is the masterpiece to
Justify a million ordinary mornings;
Yet there is the feel upon the land
Of mortality's steep pull.
The pines and the spruce,
Tipped in fingerling green
In the woods at Deering Oaks,
Still living in the smile of
Nature, between the boughs of summer
And dead winter's barren branch.
A fiery trail of veiled gold
Drops behind West Quoddy Head,
Slips quickly into the reddening
Pocket of the settling sun; and
Autumn evening, falling hard, cloaks ;
In a shawl of cashmere blackness
The waters of the Piscataqua,
Old Wiscasset, Damariscotta;
The cargo-laden barques on the
Sheepscot River, a ghost schooner-dory
On the downhill run from Boston;
The silver herring harvests
In mother-of-pearl currents; the
Balmy warmth of long summer evenings
Now is taking flight, with the downward
Falling of this black autumnal night.

—Phyllis Henry-Jordan

Puss 'n Boots at Oakland Museum

East Bay Children's Theater will present *Puss n' Boots* on Jan. 20 at the Oakland Museum. Show are 10:30 a.m. and 1 p.m. Ticket \$4.50 each (\$3.50 each for a group of five or more). For reservations and information, call 547-4651 or 658-2401. The museum is at 1000 Oak St.

The traditional folk tale will be enlivened with a combination of music, dance, and comedy from a script by Alfred Stern. Under the direction of Stephen Drewes. Interaction between the audience and children will add to the excitement, and children will have a chance to meet Rainbow the clown.

Poet

Continued from page 9

Guide, published in 1973, which won Hass the Yale Series of Poetry Award.

*How often we overslept
those grey enormous mornings
in the first year of marriage
and found that rain and wind
had scattered palm nuts,
palm leaves, and sweet rotting crabapples
across our wilder lawn.*

*By spring your belly was immense
and your coloring a high rosy almond.*

*We were so broke we debated thumbtacks
at the Elmwood Dime Store
knowing cellophane tape would do.
Berkeley seemed more innocent
in those flush days
when we skipped lunch
to have the price of Les Enfants de Paradis.*

Movie

Continued from page 9

infuse the story with conflict and tension, but it's so minimal that the result is bland as elevator music.

The film also glosses over the historical and social changes through like a deck of cards. A former student is killed in Vietnam, a student body becomes slightly less lily-white. But it's not until budget-cutting puts a coda to Mr. Holland's teaching career that life intrudes meaningfully.

I'll give Mr. Holland's *Opus* an A- for effort; meanwhile, I'm waiting for the definitive teaching movie.

SCHOOLS



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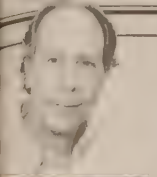
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Howell Cohn

winist
elman
the state
is Warriors

understand Warriors coach
elman, you have to know
office. I visited him at the
Arena the other day, only
that he presides over his
from a newly-completed
ground level, right next to
locker room. You may
why this is interesting.

Nelson had his office on the
and to get there you had to
dark, winding ramp, then
through an unmarked door.
hung out several floors
the team.

part of looked down on his
from his lofty perch, and if
to take that description
critically, that's just fine.

Twardzik occupies
old office, which is appro-
He's the general manager.
elman is down there in the
of the arena, in the middle
basketball activity where he

a serious, almost humor-
who exudes honesty, ear-
and a sense of fairplay —
basic virtues. He led me into
office while apologizing
appearance, no photos
walls, no couch, just two
testing desks and a few
backed chairs. "I've only
ed in," he said apologeti-

behind his desk and began
about the state of his team,
has improved dramatically.
rior improvement dates
Dec. 12 when Adelman
Chris Mullin and Tim
say.

starting Tim and Chris
not have worked if they
received it (been open to
Adelman said. "They made
of it, and for whatever rea-
team's play has been better
en. It actually brought the
oser."

Adelman smiled. He was warm-
subject, closing in on the
which underlies his entire
philosophy. "It's all about
," he said. "Tim and Chris
al. So did Latrell Sprewell.
struggled offensively, but
er could tell because he
ed to defend, to play hard, to
didn't let his problems on
affect his job. That's an-
yone sacrificed."

Adelman if he was afraid
Alaska, of internal problems
ing on his team after sitting
Hardaway and Mullin.
admitted, "but it couldn't
horse. The team was going
If that move didn't work,
had to do something else.
you pick out? That was the
ing.

two reasons for doing
did. B.J. Armstrong and
Kersey gave us something
B.J. is not as good an
player as Tim, but he
the ball more. Jerome is to-
terent from Chris. He de-
rebounds, is intense. And
two guys coming off the
for instant offense, some-
didn't have before."

Adelman also had a problem with
Tony Seikaly who was con-
turning the ball over and
to be in an orbit of his own.
his name appeared in trade
second only to Hardaway's.
y's played much better
Adelman said. "He's a very
ensive player; that's where
has been. He can do much
us defensively. He can
a better team. When he
and gets double- and triple-
has to find the open
turnover-to-assist ratio is
He wants to score so fast
I see what the defense is

You can't look past St. Mary's now

By Gray Cathrall

While others have been paying attention to Kennedy, Richmond and Bishop O'Dowd as the likely top-dogs in ACCAL soccer this year, St. Mary's has slipped into second place in the league.

After two weeks of play, the Panthers (3-0-2) are the only undefeated team besides first-place Piedmont (5-0), the defending champion. Wins over St. Joseph, Encinal and St. Elizabeth did not attract much attention, but its 2-2 tie with Alameda and a scoreless tie with O'Dowd

did cause a stir.

"We always have a real physical game with O'Dowd," said St. Mary's coach Eric Ballon. "All the players know one another, and since I played here in 1985, it's been a real strong rivalry. It's kind of fun."

In a game marked by lots of whistles, shirt-pulling, and assorted elbows, the Dragons and Panthers played a defensive battle, with only a few shots on goal by each. St. Mary's failed to put the game away late by failing on a penalty kick, then missing a retake of the PK late when O'Dowd goalie Andrej Slapar blocked both shots.

"We were a little disappointed," admitted Ballon. "Our defense played really well. Our sweeper, Jim Murphy, played in goal and did a great job. He's the heart of our team. He's the kind of kid who'd play on one leg if he had to."

The Panthers opened the season with a 1-0 win over St. Joseph on a goal by captain Seth Altschuler in a must-win game. The Pilots beat St. Mary's for the final spot in the playoffs last year.

But with two straight ties with Alameda and O'Dowd, the Panthers were in need of a win and some respect. They got both in a

fine comeback against Encinal last Wednesday, with Miles Richardson scoring two goals in a 5-4 win.

The Jets struck quickly, taking a 2-0 lead in the first five minutes, sending the Panthers reeling.

"They surprised us by packing the middle and sending three attackers against our zone. We didn't know much about them coming into the game, and we were down, 3-1 at the half," Ballon said. "I was pretty concerned. I had to tear into my players a little at the half."

It was the seniors who did most of the talking, however, reminding their teammates that the Panthers

were an immensely talented team that should be easily beating Encinal.

The halftime speeches worked. Within 13 minutes, St. Mary's scored three goals and went on to secure the victory.

Richardson, who scored a goal in the first half off Tony Para's cross, connected for his second 23 minutes into the second half. As Encinal attempted an offside trap, Richardson broke clear down the right sideline and fired a bullet off the left post for the go-ahead goal, 4-3.

See SOCCER, page 12

Albany hoopsters continue struggling

By David Martindale

The Albany boys basketball team continues to struggle in Alameda-Contra Costa county league play.

The Cougars lost their league opener to Salesian last Wednesday and then received back-to-back whippings from Bishop O'Dowd and De Anza.

Albany (3-15, 0-4 ACCAL) hung close to De Anza for a while Tuesday, handling the Dons' full-court press and slowing down the game with a spread offense. Terrence McLaney, Albany's big man, scored six points in the first half as the Cougars trailed 33-27 at halftime.

Then McLaney hurt his left ankle. Vincent Chooi, who went into the game leading the ACCAL in field-goal percentage, couldn't hit a shot and De Anza outplayed, outrebounded and outmuscled the Cougars to earn a 96-63 victory.

The loss of McLaney gave De Anza total dominance on the boards. It grabbed 42 rebounds to Albany's 19. The Cougars committed 32 turnovers, a familiar, albeit frightening, sight for Albany coach Doug Kagawa.

"Turnovers have been plaguing us all year. You're not supposed to do that. The kids played hard but not smart. They got caught up in De Anza's game," he said.

And that game involves speed. The Dons (9-8, 2-2) quickly turned their halftime lead into a huge advantage.

After Chooi hit a jumper to open the third quarter, the Dons went on an 11-0 run, fed by a furious pressing defense that led to four Albany turnovers. After Albany's Rickey Spencer hit a layup to make it 54-35, De Anza scored 10 more unanswered points.

"They picked up the press and picked up the tempo in the second half," Kagawa said. De Anza outscored the Cougars, 34-14, in the third quarter, led by Dario Burns who tallied 16 points, his total for the game.

The only suspense left was provided by the Dons' effort to score 100 points. They unmercifully continued to press and run, but came up short. Aaron McCoy finished the game with a team-high 19 points.

Albany was led by Hernandez who poured in 23. Spencer added 13 for the Cougars, who sorely missed Chooi's production. He finished with four points.

As cold as he was on Tuesday, Chooi was hot last Friday. He notched 19 points, including three 3-pointers, but could not lift the Cougars to victory over O'Dowd.



Albany's Jason Richard goes up against St. Elizabeth in Cougars' first ACCAL game.

Albany's DeHart feelin' DeNervous

Albany's girls basketball team squared-off against two of the Alameda-Contra Costa Athletic League's powerhouse teams, took their best shots and lived to tell about it.

The Cougars were trounced by Bishop O'Dowd, 65-11, last Friday, but fared slightly better against DeAnza at home on Tuesday.

Jen Astrop had 19 points to lead O'Dowd and Imani Mayes added 11 as the Dragons beat up on Albany.

"They weren't that big, but they were quick, fast and good shooters," said Albany coach David DeHart. "They didn't press all that much, our shots weren't falling."

Albany's highlight of the night came when the Dragons put in two junior varsity players and got caught.

The result was two technical fouls and four free shots for the Cougars. Unfortunately, they only hit one of them.

In fact, it was the only free-throw they made. The Cougars were 1-for-12 from the line against the

Dragons.

Going into the DeAnza game, DeHart was DeNervous—and with good reason. The Dons had already beaten O'Dowd badly.

"DeAnza killed O'Dowd, so I was a little worried," he said.

The Cougars played well, despite being handed a 58-40 defeat. April Johnson scored 14 points to lead Albany.

"We went to April a lot," DeHart said.

Albany was able to handle the DeAnza press and press back themselves.

"We threw the ball away a few times, but not as much as we have. They pressed, but our press worked and we hustled better and rebounded better than against O'Dowd. That's all I asked them to do, hustle and box out," said DeHart.

The Cougars (6-11, 1-3 ACCAL) have a bye today and take on Alameda Tuesday at home.

—David Martindale

April Johnson led the Cougars with 14 points in loss against DeAnza Tuesday.



Jeff Lindquist

If it's Tuesday, it must be Shavaki

By David Martindale

Berkeley High girls basketball star Shavaki Jackson loves to play on Tuesdays.

After shredding Carondelet for 26 points and 18 rebounds last week, Jackson ripped through the Pittsburg Pirates this Tuesday, scoring 22 points and pulling down 21 rebounds as the Yellowjackets won on the road, 71-44.

"Jackson dominated inside with rebounds and putbacks," said Berkeley coach Gene Nakamura.

Jackson's play in the paint helped the Yellowjackets (13-4, 3-0 Bay Valley Athletic League) to a comfortable 26-6 first quarter lead, but Pittsburg was able to cut into the advantage. Nakamura was forced to put Tiffany Green on the bench after the senior point guard picked up her second foul early in the sec-

ond quarter. Minus their floor leader, the Yellowjackets faltered.

Pittsburg was able to break Berkeley's full-court pressure for easy baskets and outscored the Yellowjackets 15-8 in the second half to cut the deficit to 34-21 at halftime.

"They were running by us," Nakamura said. "They are very athletically talented. This was the first team we've played this year that

was physically quicker than us."

While the defense was struggling to stop the speeding Pirates, Berkeley's offense also encountered some difficulty. Pittsburg double-teamed Jackson and the Yellowjackets' perimeter shooters could not respond.

"With a 20-point lead I tried to work the bench, but they were not up to it. They were not hustling and

See SHAVAKI, page 13

Panthers' heart can't stop BOD

By Peter Mentor

Sweat dripped from the uniform of St. Mary's point guard Nathan Fripp as he made his way out of the Bishop O'Dowd gym, known to the locals as the Dragon Dome.

Fripp's shirt and shorts had been drenched from almost the opening minute as he did everything in his power to keep the Panthers in the game against the powerful O'Dowd Dragons.

He scored 20 points, 10 of them in the fourth quarter. He hit four 3-pointers. He stole the ball, handled the ball, shot the ball and passed the ball wonderfully. His acrobatic maneuvering was fun to watch and did wonders to keep his team on the court.

But Fripp's attempts, although valiant, weren't enough to power St. Mary's past the defending league champions.

O'Dowd won, 77-62, to stay in a first place tie in the Alameda-Contra Costa Athletic League along with island teams St. Joseph (3-0, 14-2) and, surprisingly, Encinal (4-0, 15-3).

St. Mary's dropped to 0-2, 5-9.

"If I didn't have Fripp, we'd be in trouble," said first-year St. Mary's coach Jose Carabello. "He plays hard, passes and shoots real well."

Carabello knows his team is struggling in the coaching transition. He thought his Panthers played a good game against the powerhouse Dragons.

Had St. Mary's kept it up, instead of fading badly in the second quarter, it may have been a different outcome.

"We're kind of inconsistent," said Carabello, who watched a three-point lead become a 13-point deficit. "We went through a second-quarter lull. We're getting better. (My players) were in the game and played real hard."

O'Dowd coach Mike Phelps didn't feel the same about his team. After the game he went into the basement locker room at O'Dowd and talked to his team for 20 minutes. He told his players they gave only a 40 percent effort.

He was right.

The Dragons may have become complacent against some of the weaker teams in this league. Phelps let them know they cannot play the lesser talented teams at half speed and expect to win the big games.

St. Mary's played inspired the entire game, right down to the last basket. It was the kind of approach a team that would make a coach such as Phelps proud, win or lose.

The difference was talent. O'Dowd had more of it, which the Dragons knew. What made it close was heart, which is what the Panthers have more than anything else.

Carabello is hoping he can add the talent to make his club one of the top teams in the league. That may take time, more than is readily available.

St. Mary's came out ready to play. The Panthers took a 16-13 lead after the first quarter, mostly on the long-range shooting of Fripp and Jerome Howkins.

See BOD, page 12

Mavs win Fresno soccer tourney

Special to the Voice

Fresno — The Alameda-Contra Costa Youth Soccer League under 14 boys Mavericks team walked away with first place in the 1996 Bullard Winter Challenge, last week. The tourney, hosting 48 teams from throughout Northern California, offered some of the top competition in the state.

In the opening game, the Mavs met an inexperienced team from the Valley League. The Mavs were able to control the ball, moving to their striker, Luis Manure, who scored a hat trick. Goals were also made by Christian Banda and Oscar Valadez. The defense, consisting of Juan Chavez with Stephan Boman, Matt Fitzgerald, and Matt Kucera, did not allow a goal and not many shots.

In the second game, the Mavs played the Scorpions from Santa Cruz, a team that had manhandled them in a tourney

a few months earlier, 6-2.

After the first half 0-0 tie, the Mavs defense turned away several near goals, with Enrique Torres substituting in the second half for regular goalie Graham Watts, who moved to midfield.

The Mavs defense was able to keep them frustrated, as the offense gained confidence and improved in controlling the ball. With about 10 minutes left, the Scorpions scored on a throw-in and went on to win the game, 1-0. At the end of the first day, based on points the Mavs were in second place in their flight, which allowed them to advance to the playoffs.

In the first game, the Mavs had to play the first place team from the second flight. It turned out to be Arsenal from Diablo Valley, a team from the same league as the Mavs. The Mavs had played them twice in the fall, losing once and tying.

Sergio Alfaro scored first for the



Mavs' goalie Enrique Torres gets some help from left to right, Matt Kucera, Matt Fitzgerald, Stephan Boman, and Juan Chavez in Fresno tourney.

Mavs on a flying scissors kick, connecting on a volley about six yards out and sending the ball high into the net. Manure added another goal in the second half, and Arsenal contacted on a 30-yard long kick that caught the inside of the post. The final score was 2-1.

The win put the Mavs into the finals, only to be faced with the Scorpions

again. The Scorpions goalie was able to diffuse attempts from the offense, with Garrett Pock, Jaime Yanez, and Alex Selvin applying pressure both in midfield and on the goal.

At halftime, the score was tied, 0-0. The Mavs Banda scored the first goal early on a long breakaway and a soft kick around the goalie, who committed

but could not get to the ball fast enough. The Scorpions came back, but were not able to score.

With about 10 minutes remaining, Banda scored again on a second fast breakaway, this time with a high, soft kick just over the hands of the charging goalie. The game ended with the Mavericks ahead, 2-0, and the champions.

Cohn

Continued from page 11

doing. He must slow himself down. I tell him, "If they double-team you it shows they're worried about you, and if you make the pass, they won't be so quick to double team you. Throw it out." A lot of offensive players think they can make a difference on their own. It's not malicious

Encinal trap, bench gets undermanned EC

By John Gardella

Undermanned and undersized, the El Cerrito boys basketball team was undone Tuesday by the Encinal Jets' reserves, their halfcourt trap, and their sixth man's baker's dozen, in an Alameda-Contra Costa Athletic League game played at El Cerrito.

The Gauchos (10-8, 2-2 ACCAL) were blown away, 68-45, as Willie Briedlove came off the bench for the Jets and poured in a game-high 21 points to go along with his game-high 13 rebounds. While EC's starters outscored their counterparts, 33-32, the Rebels reserves enjoyed a walloping 38-10 advantage over EC's subs.

EC got as close as 55-44 with 2:20 left, but the Jets (15-3, 4-0) put the game out of a reach with a 13-1 run. Playing without three key players, the Gauchos were never able to solve Encinal's zone trap, turning the ball over 18 times. "We decided to go with the trap and a match-up zone because we didn't feel they could shoot too well," Jets coach Mark Wainwright said. "We gambled and it paid off."

EC coach Chris Huber said his team simply didn't execute well against the trap. "Against that kind of defense, an offense's success is based on patience and passing the ball," Huber said. "The ball should have been going into the high post more than it did."

EC's Jamaal Bennett scored all of

his team-high 12 points in the first half, nearly 50 percent of EC's first-half output. If EC sputtered on offense, its defense looked as if it was out of gas. The perimeter was often unguarded and Encinal took advantage, hitting five 3s, including four from Jimmy Rollins (18 points).

EC's two go-to guys, Jamaal Cotright and Jamal Jones, had their games stifled by Encinal's defense. Cotright scored nine points, well below his average. Jones, EC's point guard, scored all five of his points in the second half.

Because of El Cerrito-St. Joe brawl two weeks ago, the Gauchos had to play their third straight game without three key players. Donny Davis and George Phillips, suspended for last week's two games, were also suspended from school for five days, starting last Tuesday. Since school wasn't in session Monday because of Martin Luther King Jr. Day, the fifth day of suspension fell on a game day, resulting in them missing a total of three games.

EC will also play the rest of the season without starting forward Jamaal Cotright. Cotright was thrown off the team because the St. Joe altercation was his second suspension. Cotright was suspended for a game for fighting during the football season. League rules stipulate a player who is suspended for fighting twice in a year forfeits his remaining eligibility that year.

it was offense all the way; the hell with defense. The Warriors were a bunch of hedonists. Adelman is a Calvinist, and for him success comes through hard work, persistence and pain. Even his voice is a squeak. When he talks it sounds as if he's struggling with an attack of internal gas.

But he has the Warriors playing better. Can they make the playoffs this season? "I told the team two or three teams in the West will come out of the pack," Adelman said. "Two or

three will fall back. We've got to decide which way to go." He paused, thought about where his team has been and where it is now. "A month ago," he said, "I didn't know what direction we were going, up, down or sideways."

The good news is that the Warriors seem to be going straight ahead right now, but their schedule for the rest of January is brutal. How they perform the next two weeks will determine if they maintain the right direction or fall through the bottom.

BOD

Continued from page 11

O'Dowd, the sleeping giant, finally woke up in the second quarter. The Dragons went on a 24-8 run for a 37-24 lead by halftime.

The Dragons pushed the lead to 18 at the start of the third quarter. O'Dowd small forward Scott Darmstadt passed to power forward Reggie Jackson, who scored.

The Panthers failed to fold. Over the next nine minutes St. Mary's went on a 24-11 run of its own to get back into the game. It was, as the cliché can only adequately describe, a total team effort by St. Mary's in that span.

Brendon Cook (10 points) started it by hitting a 3- pointer and he scored once more awhile later. Aaron Rothchild (five points) sank two free throws and later scored in the last second of the third quarter to cut the lead to eight.

Jimmy Bryant had a basket, a block and a steal. Howkins recorded a steal. Duane Jones (seven points) hit a free throw and had a steal. Daniel Shaw (12 points) scored four points, one on a jumper and the other off a fabulous feed by Fripp.

During the run Fripp scored six points, had two steals and dished the assist to Shaw, after making a patented Tim Hardaway crossover move in the paint that wowed the crowd.

Fripp's biggest mistake came with 6:45 left in the fourth quarter. He cut the lead to six, 51-45, after stealing a pass and scoring on a layup. Then, he stole the ball again, but instead of setting up he quickly tried to make a long pass down the court. It went long and the chance to cut the lead to four vanished.

O'Dowd capitalized on the play as Jackson scored once more. The lead did

Winter Fun - Skiing in the Sierra

Greetings from Donner Summit - make family fun easy!

Boreal and Soda Springs ski areas will never be mistaken for Squaw Valley and Heavenly but they certainly have a following and they know their market.

Both resorts are now owned by the folks who own Alpine Meadows and Park City in Utah and have a nice advantage of being located almost directly on Donner Summit. That means year in-year out they get plenty of snow - except right at the beginning of this season when all resorts in Northern California were hurting.

If you are looking for steep and challenging runs, tons of terrain, gondolas, destination resort activities... well, neither Boreal or Soda Springs has any of those things. What both areas do best is create a great atmosphere to learn how to ski or snowboard... at very reasonable costs. Many of the now frequent visitors to bigger and better resorts such as Squaw, Alpine or Heavenly got their start at Boreal.

Soda Springs is one of America's oldest ski areas, having been around for about 60 years! If you're looking for a bargain, how about their lift ticket tab: \$15.00! That's about one-third of the cost of many of the "big" resorts. And there are plenty of decent runs off the two chairlifts that access everything, the longest run being one mile. In recent years, Soda Springs was only open on week-ends. Now they crank up everyday. And you can count on getting in plenty of runs, because it won't be that crowded. So if you are in the beginning stages of skiing or if you are more advanced but want to save a few bucks and get in a lot of runs, Soda Springs may be a place to try.

Boreal has a distinct advantage of sitting right off I-80 on Donner Summit.

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BOREAL

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Cougars surprise of ACCA

By Gray Cathral

Quietly but steadily, the Cougars are closing in on runners in the ACCA.

After two weeks, Albany's 3-1 record put it in place in the league, just only undefeated teams O'Dowd, De Anza and (4-0).

De Anza, at 5-0, O'Dowd for the top year's early surprise in soccer standings, but already served notice to get to the North Coast year.

Gaining two shutouts last week vaulted ahead of 1995 players Alameda, Skyline and

After polishing Names, 3-0, on Monday had an even easier winless Kennedy on with a 6-0 blitz, led by each by Nikki Holt Cipres.

Holt opened the scores into the game with a deflected off the Eagles.

In the next eight, Cipres scored on a solo Holt scored again with from Doris Mitchell.

To suggest the game sided is an understatement. Kennedy was forced to saves in the first half and second, while Elizabeth the Cougars goalie, one ball only twice.

After halftime, Harkness, Marisol B Cipres scored the final with assists from Annie Mitra Javandel.

"It was another total fort," said coach Della "Jenny Graves, our midfielder, played a game, and I was please Kristen's game in the

Last Friday's big game EC was rescheduled to Cougar Field.

The Gauchos knocked bany out of the league last year, but Martinez players are ready this year.

With a game against Salesian on Wednesday game Friday, they should rested.

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OUT and ABOUT

By Frosene Phillips

Berkeley's *Opera da Camera* presents its first season of chamber opera with three performances of Gian-Carlo Menotti's *The Medium*. This opera/drama will be performed in Julia Morgan's City Club Saturday, January 27 at 8 p.m., Sunday, January 28 at 3 p.m. and Saturday, February 3 at 8 p.m.

Produced under the auspices of Berkeley Opera, *Opera da Camera* offers quality performances of a smaller scale. Performances are staged and presented in costume with grand piano accompaniment preferring to associate itself with chamber music rather than grand opera.

The Medium features Edith Dowd as Madame Flora, Marla Cavanaugh as Monica with Zoe Vandermeer, Gannadi Badasov and Buffy Bagget. Director Harvey Berman has staged the performance and James Meredith is the musical director and pianist of this work that has been described by its composer as a tragedy of a woman caught between two worlds.

Opening May 1, 1947 at the Ethyl Barrymore Theatre on Broadway, *The Medium* enjoyed a sold-out run of six months before productions followed in London and Paris. It was three years later, however, that Menotti leaped to international fame when he brought the work to film status starring Anna Maria Alberghetti and Marie Powers.

Tickets are priced at \$15 for general admission and \$10 for children and students. Dinner is available before the evening performances. For reservations and information, call (510) 525-8024. The Berkeley City Club is located at 2315 Durant Ave. in Berkeley.

★ ★ ★

MUSICAL NOTES: With two weeks under its belt, Gertrude Stein Restaurant at Oakland's City Center is coming alive, musically speaking, every Wednesday, Thursday and Friday evening from 6 to 9 p.m. with *Downtown Dinner Jazz*. The new format is featuring the talents of the Eddie Pasternak, Roger Glenn Duo joined by first-rate vocalists. Recording artist Denise Perrier who has the noted recognition of working with the great Louis Armstrong appears January 19, 26 and February 2. Buddy Conner, who has traveled and performed with Earl "Fatha" Hines and Pharoah Saunders to name a few, appears January 18, 24 and February 1. Brenda Boykin, an energetic acclaimed vocalist who has appeared and recorded with the Johnny Nocturne Band, appears January 17, 25 and 31. In addition to the accomplished musicianship of Pasternak and Glenn, you can count on Glenn's rich history of experiences to enhance and delight audiences...Composer/keyboard artist Peter Horvath officially releases his latest CD *Foreign Matter* next Thursday, January 25 at San Francisco's Great American Music Hall. The evening is sponsored by KKSJ, noted for its easy listening style of music. KKSJ listeners have been hearing the sounds of Horvath over the air waves. Hear is an opportunity to see the Hungarian-born artist perform in an intimate and desirable setting.

★ ★ ★

WEEKEND SCENE: Gerald Albright at Kimball's East...Conjunto Cespedes Friday and Tito Garcia Saturday at Kimball's Carnival... Paula West Trio Sunday at the Maybeck Recital Hall...Alphabet Soup Friday and Al Von & His All-Stars Saturday in the Terrace Lounge at the Claremont Hotel... Jim Brown at Scott's...Ken Kanikapa and Friends at the Temple Bar... Dave Widlock and Matt Brubeck Friday, Karen Blixt and Michael Santiago Saturday at Daniel's in Albany...Louisiana/Cajun/Zydeco music Friday at the Elks Lodge Alameda...Nob Hill Sounds Friday at the Oakland Veterans Memorial Building and Sunday at the Piedmont Veterans Memorial Building.

McCoy Tyner's Afro-Cubano All-Stars with Mongo Santamaria at Yoshi's NiteSpot...Brenda Boykin Wednesday, Buddy Conner Thursday, Denise Perrier Friday with the Eddie Pasternak, Roger Glenn Duo at Gertrude Stein...Kenny (Blue) Ray Saturday at the Pacific Coast Brewing Co...Live music Thursday at Coffee Head...Mike Henderson Friday and Chris Cobb Saturday at Brennan's...John Turk at the Ramada Inn...Sarah Baker Band Friday and the Raymond Victor Quartet Saturday at the Baltic...Latin dance party Friday and Ballroom dance party Saturday at the ACB Ballroom...Jungular Grooves Saturday and Comedy with Dan the Pillowman Sunday at the Paradise Bar & Grill.

★ ★ ★

COMEDY SCENE: Flip Orley Tommy T's San Ramon...Comedy By the Bay Wednesday at Geoffrey's Inner Circle...SAN FRANCISCO: George Lopez at the Punch Line...Will Durst and Tim Bedore at Cobb's Comedy Club.

De LaSalle gets stung by Jackets

By David Martindale

It wasn't the state championship or even the sectional title, but when Berkeley High School's boys basketball team beat De La Salle, 75-73, last Wednesday, it was the biggest win of coach Dan Palley's career with the Yellowjackets.

The victory gave the rookie coach a 1-0 lifetime record in Bay Valley Athletic League play.

"The win over De La Salle wouldn't have happened unless we thought it could happen," said Palley. "I convinced the team that they could do it and they worked hard."

The Spartans entered the game with a 12-2 record, ranked third in the East Bay and seventh in Northern California, but the Yellowjackets paid no mind to that lofty status. Berkeley used a 12-4 second quarter run to take a seven-point lead into the locker room at halftime and withstood a late DLS charge to earn Palley his first-ever BVAL victory.

Freshman Perry Pugh led Berkeley with 16 points, including four clutch free-throws late in the game. "Pugh's been consistent at the line all year," Palley said. The foul shots were crucial as the Spartans had cut a nine-point deficit to just three with a minute to go.

Rashidi Barnes scored 10 of his 12 points in the fourth quarter to keep the Yellowjackets from relinquishing their advantage. Ricky Myers and Rashaude Brunfield added eight points apiece for Berkeley. The Spartans were led by Brandon Payton who scored 18 points.

Palley rewarded some of his hardest-working players with spots in the starting lineup against the Spartans and used all 11 cagers on his roster in the game. The strategy worked as

Berkeley led, 20-19, after the first quarter. "We either had the lead or never fell too far behind and that kept our confidence up," Palley said. "We played everybody. In every game every player has contributed."

That depth was evident as Berkeley downed Antioch, 68-62, on the road last Friday to improve to 9-7 overall and 2-0 in BVAL play. Jermaine Jackson led the way with 14 points, followed by Dilone Richard with 12 and Pugh who scored 11, including 5-of-6 from the free-throw line.

"We usually have one or two guys in double figures, but after that we have a lot of balance. No one is standing out," said Palley. Brunfield scored seven points for the Yellowjackets, while Richard and Marcus Williams each added six.

The Yellowjackets figured to be ripe for an upset themselves against Antioch, which had a bye in the first round of league play and sent scouts to watch Berkeley against De La Salle. Palley was also wary of his team not performing well after the emotional win. "There's a natural tendency to let down," he said. "Antioch had been playing tough against good teams and they're well-coached. They had scouted us and I had never seen them play. I was concerned, but we played a decent game. We played together."

Berkeley led, 31-21, at halftime and was able to hold the lead despite Antioch's ability to break the Yellowjacket's full- and half-court press in the second half. "They controlled the tempo in the second half," Palley said.

The Jackets were scheduled to play at Pittsburg Wednesday after the Voice went to press before returning home to host Liberty tonight.

Shavaki

Continued from page 11

not playing good defense," said Nakamura.

In the second and third quarters we were out of control of the game. It was back and forth, usually we're in control, but tonight we were absolutely not in control."

Nakamura was able to put Green back on the court in the second half and she restored order as the Yellowjackets put the game away. Green finished with 10 points and seven assists.

Berkeley abandoned its full-court press in the second half to stop the Pirates and it worked. "Pittsburg couldn't run a half-court offense," said Nakamura. The lead was restored and the Yellowjackets cruised to the win.

Deonna Sayles scored 16 for Berkeley and Jamala Rahim came off the bench to add 10. "This was by far Jamala's best game of the season," Nakamura said.

Nashira Shaw led Pittsburg (9-6, 0-2 BVAL) with 26 points.

"This was a good lesson for us. Pittsburg is a very athletic team and I let the game go to see how we would react," Nakamura said. "Some of the players responded well and some

didn't. I'm trying to find a rotation to prepare for later in the year, but we lack leadership with Green out of the game."

Last Friday, Berkeley blitzed Antioch, 80-74. Freshman Coriel Davis led the way with 21 points and a strong defensive showing.

Davis was given the task of shadowing Antioch's point guard Courtney Johnson. "Coriel had an outstanding game shooting and did a good job on Johnson, especially for a freshman on a seasoned junior," said Nakamura.

Johnson finished the game with 23 points and teammate Kate Fontana scored 17, but beyond that Antioch didn't have much. The rest of the team combined for a meager 7 points.

"They're a two-person team. A two-person team is not going to beat us unless one of them scores 40. We've got too diversified a team," Nakamura said.

That diversity included four players in double-figures. Davis, Jackson (14 points), Sayles (12 points) and Tejuanya Tolbert (12 points).

Berkeley was forced to play without Charika Davis who may miss up to four games after receiving eight stitches in the palm of her hand.

The Yellowjackets play at Liberty tonight.

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■ MARTIN SNAPP

Civics Lesson: Eighteen-year-old Jennifer Drake is a young woman Oakland can be proud of.

A 1995 graduate of Skyline High, Jennifer is now a freshman at Montgomery County Community College in Pennsylvania, where she's studying hard, making a lot of friends, and throwing herself into student activities.

One of these activities is a student group with a lot of other nice kids. A few weeks ago they decided it would be fun to spend a weekend skiing together.

So Jennifer called a well-known resort in the Poconos to make reservations for the following weekend. She was a bit concerned because, being college students, they didn't have credit cards and would have to pay in cash. But the reservation clerk assured her it wouldn't be a problem.

"Don't worry," he said. "There'll be plenty of room."

But Jennifer is a very conscientious young woman, so she called back every day that week, just to make sure all the I's were dotted and all the T's were crossed. Some days she even called twice. And each time she got the same response: "No problem. Don't worry. There'll be plenty of room."

So on Friday, right after the last class, the kids — about a dozen of them — all piled into a couple of school vans and set off for their dream weekend.

You know what the weather has been like on the East Coast the last few weeks, so you know how cold it was at midnight when they arrived.

Oh, did I forget to mention that Jennifer is black? Or that her student group is the African-American Student Association?

Well, so did Jennifer when she made the reservation.

When the kids walked in the front door with their luggage, the atmosphere took a sudden change.

The desk clerk looked at Jennifer driver's license and said, "This isn't the same name as the one on the registration on the vans. Are these vans stolen?"

Jennifer politely pointed out the obvious: The vans were owned by the school. They even had the school's name painted on the side.

"Look, here's the school's phone number," she said. "Why don't you call them and check it out for yourself?"

With that, the clerk took another tack: All of a sudden, a \$200 deposit was now required on each room. (And the rooms themselves were only \$100.)

"Hey, you never mentioned that to me any of the times I called," Jennifer said.

At that point, one of the kids in the group — a soft-spoken young man named Kareem — produced his own personal credit card and offered to cover the deposit.

Taken aback, the clerk said, "I'll have to talk to the owner." And he disappeared into the back.

After an interminable wait, the owner himself came out and announced, "I don't deal with groups, I only deal with individuals." Pointing his finger at Kareem, he ordered, "You! Come with me!"

And the two disappeared into his office.

A few minutes later, the normally unflappable Kareem came tearing out and told Jennifer, "Let's get out of here. This guy is a total racist."

But Jennifer wanted to try one last time to reason with the owner. "We're not vandals," she told him, "we're all responsible young adults."

At that, the light bulb went click over the owner's head. "Just how old are you?" he asked. "Nineteen," said Jennifer.

"In that case, you can't stay here because you're only 19!" he said proudly.

"How old do you have to be?" asked Jennifer. "Twenty-one," he announced.

Now, of course he was making this rule up on the spot, but by now the kids had had enough. They politely gathered up their luggage and filed back into the parking lot.

As they were loading the suitcases back into the vans, the owner came out with one last parting shot.

"Get off my property!" he screamed. "I'm calling the police!"

The kids drove straight back to school. They finally got back to their dorm at around 3 a.m.

Needless to say, their skiing weekend was shot. Fortunately, they hadn't rented their skis yet, so their out-of-pocket expenses were limited to gas and the food they'd stocked up on for the weekend.

All it cost them was about \$70.

Plus, of course, their faith in America.

P.S. Just in case you think we in the Bay Area are more sophisticated than those dummies in Pennsylvania, Jennifer has a little brother named Graham who still lives in Oakland.

And he reports that over the last few years, he's noticed a strange change in white people's behavior when they see him.

"The taller I get," he says, "the closer they clutch their purses to their chests, and the quicker I hear the click of the electric door locks on their cars."

Martin Snapp's column appears every Thursday in *The Journal*. Phone Martin at 273-9543; write him c/o Hills Newspapers, 5707 Redwood Rd., Oakland 94619; or e-mail him at Snapp@BMUG.org or CATMAN 666@AOL.com

Plaza

Continued from front page

must have to play a very active role in the future of the south gateway area," said Jellison, when asking staff members to pull together an appropriate ordinance within the next 20 to 30 days. "I want to ask staff to move very fast to give us as much pull as we can have."

While the city has been "attempting" to be more aggressive with Bilak and with Federated Department Stores (owner of the Emporium), Jellison said it was time to be "incredibly more aggressive" with those owners. She asked staff to continue strong communication with both parties — and particularly with Federated — to indicate the city's preference to work with owners in a cooperative manner but willingness to take adverse action if such cooperation is not forthcoming.

"This city wants to be consulted" when changes are anticipated, she said.

The biggest upcoming change will be the sale of the

Emporium. Jellison even expressed her strong interest "in discussing our own purchase" of the property if it was offered under "the same terms we're hearing are being offered to Mr. Bilak."

Council member Norman La Force requested that staff communicate "almost weekly" now with Bilak and with Federated, strongly requesting meetings to discuss vital development issues. La Force, however, thinks "Bilak is the key. Federated just wants to get out."

Council member Jane Bartke also requested staff to send video tapes of the student presentation — which included some radical ideas, including the formation of a development corporation by current Plaza owners — to Bilak, Federated and Long's Drugs, the third major co-owner of the center.

Jellison would also like to see a consultant hired to work with the staff on Plaza development issues. The redevelopment agency manager has traditionally been

the one to work on such issues; currently, that's vacant.

"We're a small city, and our staff is spread out," she said. "I'd like (a consultant) on board, if possible to work in this regard, so we can make use of (any) solution."

"Our city needs to abandon any of our old ways (in favor of an) aggressive pursuing of a mayor Cathie Kosel. I don't think we have the will and recycle and recycle ideas as is the pattern of government."

Council member Mae Ritz did not comment on the importance of speed in working on the Plaza.

She did characterize the students' ideas as "usable and particularly supported around an idea put forward by the students — using the building as a shell for a central theatre center."

Solano

Continued from front page

under the trees. Taller, cobra-head standards are proposed to illuminate both pedestrians and traffic at tree-free intersections.

To enhance "the economic vitality and historic integrity" as well as to make Solano Avenue more "user-friendly," according to the proposal, improved "streetscape amenities" may include upgraded trash receptacles, bus shelters, newspaper racks, street and commercial signs, bicycle parking and racks, planter boxes, along with the addition of tables and chairs and flower carts.

The plan proposes to create "community activity points" at key Solano Avenue intersections linking public space and transit use to the Ohlone Greenway, the inter-city park under the BART tracks, and to San Pablo Avenue. The veteran's memorial area at Key Route could be

enhanced to serve as an entrance to Memorial Park and a public gathering place on the Avenue, the plan suggests.

With ideas about developing San Pablo into a "lively, mixed use and transit-oriented" boulevard already in the hopper, a "beneficial spillover" to the Solano overhaul could be improvements to the city's major intersection.

In addition to the "aggressive community outreach effort" to be made in the first phase of program during 1996, city staff will simultaneously make a detailed baseline study of existing conditions on the avenue, including such elements as land use, density, architecture, sidewalks, signs, parking and conformance with the Americans with Disabilities Act. Capital improvement planning will also continue in the first phase of the program.

The new plan, not re-inventing the wheel, will build on

information gathered in the Solano Avenue Vision Assessment of 1969, the Parking Study, Street Tree Survey (1989), the final report of Avenue Task Force (1990) as well as the recent Unreinforced Masonry List.

With specific costs still under study, preliminary estimates reveal that the money required for the major Solano renovation exceeds funding available. The city currently has \$750,000 budgeted for Sewer Fund and Landscape and Lighting Fund. The total cost is estimated at \$3,180,000.

Further funding over the five-year life of the project could come from Landscape and Lighting Fund, Community Development Block Grant, Surface Transportation Efficiency Act funds, grants, according to city staff.

King

Continued from front page

Northwestern University ... of Golden Gate Law School. I am a product of my parents."

When members of the community contribute at such points, he went on to say, "you don't know what the result of your preparation will be."

King was in the same way a product of far more than his formal education, said Hodge.

"Martin Luther King didn't come out of nowhere," he said. "He was a product of his community, of his church, of two strong parents...."

Among other lessons to be learned, then, is the need to "use our ingenuity to hook young people up with adults again," since many don't have the benefits of strong parenting or a strong community.

In another era, he said, a young person wouldn't feel free to use a certain kind of language on a bus. He'd be corrected by neighbor after neighbor before he even got off the bus, and his mama would know what he'd done before he got home, Hodge said.

"We're the first generation to be afraid of our own children," he said, noting the inequity in spending "\$28,000

to keep one youth in jail for a year," while not being willing to spend the same amount to send that youth to Stanford or to UC Berkeley. (He pointed out that California, for example, is ranked 47th in the nation for public school per child expenditures.)

The alternative, he said, is to provide a caring community to protect and support youth in what he called "the worst crisis our people have been in since slavery."

That crisis is producing sobering statistics, he said: every 46 seconds a black youth drops out of school; every 104 seconds a black teenage girl becomes pregnant; every 43 minutes a black baby dies unnecessarily; every four hours a black child is killed by a gun.

"We lose a classroom of children, about 25 children (of all races), every two days to handgun violence in this country," he said, adding that more young black men are murdered each year than were killed "in all the years of lynching."

Hodge characterized the community's goal as "preparation." King, he said, spoke of preparation (getting ready) plus opportunity (having a place to work and a chance to give something back) combined with spirit as

the formula for success and change.

"Dr. King was about change," he said, "and he seized opportunity with an empowered spirit."

In the same way, said Hodge, King believed individual could combine the same resources and difference, even if lacking in formal education, to be valued by the world's standards.

"Everybody can be great, because anybody can serve," he quoted King. "...to serve, you only need a heart and a soul generated by love."

The Black Community Crusade for Children, a national organization, is a partnership with regional child-serving organizations. Those working with the organization believe child deserves "a healthy start, a head start, a safe start, and a moral start" in life. Community is a major component of their strategy.

Among other activities, the organization is holding a march on Washington in June.

At Monday's gathering, Hodge called on those who cares about children to "come to Washington and recommit ourselves to our children and our youth."

Firehouse

Continued from front page

leadership last spring, however, board members requested some compensation for the land.

(The club is currently owned by all its members and is represented by a board of directors.)

The negotiated price is for the city to pay \$14,100 in cash as well as contributing up to an additional \$10,900 in cash or services for the removal of certain trees on club property. The trees have been identified by the fire marshal as being a significant fire hazard; most are part of the eucalyptus groves adjoining Wildcat Canyon or the residential areas to the east and south of the Mira Vista property.

The total value of the transaction is a maximum of \$25,000.

With the acquisition, the fire station property will be able to accommodate the required off-street parking, handicapped parking, handicapped access, and the future potential for housing a rescue squad ambulance.

The \$25,000 site acquisition cost will increase the funds the city must borrow for the project. Administrative Services Manager Jim Randall expected to meet yesterday with fire chief Steve Cutright, the project manager and the project architect, and later with the city's financial advisor, to get "the latest update on numbers."

He estimated, though, the city would end up borrowing

between \$1.2 and \$1.5 million through the issuance of Certificates of Participation (COP). The City Council tacitly approved the financing plan last year, he said, but will see final numbers before staff moves forward.

Issuance of the COPs is the next step once the land has been acquired. Randall said demolition should begin in April; there are also hazardous materials present that must be removed. The station must be under construction by June 30 in order for the city to receive a \$100,000 state grant for the project.

The target date for operation is January of 1997.

During the nine months when no permanent station is available, the fire crew will be relocated. Randall said final arrangements are now being made with the Boy Scouts organization to use the lower field of Camp Hermas as a temporary "station," located on Arlington Boulevard.

A temporary open shelter will be constructed to protect the equipment; a trailer will likely be used as temporary housing for department personnel.

The new station will be seismically up to date and large enough to house both fire engines. (The current station is only big enough for one.) Also new will be separate male/female quarters and a meeting room for training to also serve as an alternative emergency center.

Reconstruction of Fire Station No. 72 is still necessary, despite the new agreement by which the city of El

Cerrito is now providing fire services for both El Cerrito and Kensington. The Kensington fire station essentially become a third station for El Cerrito.

"We base the location of our fire stations on the basis of it takes to respond to emergency calls," said "The Kensington station is vitally necessary because of Kensington and even for portions of El Cerrito cannot be reached quickly by Fire Station No. 72 (main station on San Pablo Avenue) or by No. 71."

Even when Kensington was an independent fire district with its own chief and personnel, an automatic aid agreement between the jurisdictions provided the same speed in service, he said.

"Our standard is that, within six minutes, we can be 95 percent of the time," Cutright said, "to combine Station No. 72 and Station No. 65 (Kensington) we wouldn't serve either area well."

Lowering the standard is not an acceptable option for Cutright, who noted that in Contra Costa County, 1978 general plan, the interface of Kensington Cerrito with wildland is identified as a critical need for extra fire protection.

"If a (wildland) fire starts going house to house, it's very difficult to put it out," he said. "To drop below 6 minutes for any portion up there really is dangerous."

Safety

Continued from front page

convinced of the school's safety because the preliminary structural analysis is based on building plans and visual inspection, and did not include a detailed structural analysis like x-raying walls or soil testing.

Parent Karen Olson is one who has been working to improve seismic safety at all school sites for months.

Our group is very upset that it has taken this long to come up with a plan," she said.

Another major concern expressed by parents is the district's decision to hold off on retrofit projects until a master plan has been developed to include all projects to be undertaken as part of the district's \$31.6 million bond measure. A major portion of the bond (an estimated \$9 million) will be spent on the construction of a new middle school.

The district's master plan cannot be completed until all school sites have developed detailed plans for improvement projects at their locations. The middle school is reportedly close to completing its recommendation for the design of a new school on Brighton Avenue near the El Cerrito border. Once projects for consideration have been detailed the school board will begin the task of deciding what projects it can afford, given that board members and Superintendent Dale Hudson have repeatedly noted that the bond measure likely will not cover all of the district's requirements.

"We are in the process of developing the master plan. We're hoping to get it complete in the next month or two and it will be inclusive of all of the bond projects overlaid with the availability of funds," Hudson said.

For Olson and others, however, that response does not address their concern that the district is not carrying out the bond measure in the manner the public anticipated.

"I don't think it's unreasonable to ask what their level of priority ought to be. We know a new middle school needs to be built, but you need to make safe the buildings that are being used now," she said.

Along with the concerns come unanswered questions. Whether the middle school will be built first or concurrent with other district projects is still unknown. Whether students at the high school will be displaced as a result of retrofitting the main classroom building is also unresolved. What method the board will use for prioritizing (or even abandoning) projects for completion, given the suspicion that there is not enough bond money to cover projected needs, is another question.

"There will be a decision making process the board will have to go through because there are competing needs and we can't do everything we need to," Board President Alan Riffer said.

Hudson said the concerns may be misplaced.

"We do not have unsafe buildings. Were that not the case I would understand the urgency some people seem to have," he said.

As for the high school, Wiley said the work could be completed in phases, most likely over three summers, without disrupting students. The alternative of completing the work in one phase would likely necessitate the use of portable classrooms at an estimated cost of \$300,000, School Boardmember Ed McManus said at the meeting. As soon as a master plan is adopted and work proceeds,

Wiley said his company will conduct more testing of high school buildings (as well as other sites) to determine the exact nature of their seismic capability.

While the planning process continues, Donaldson, co-chair of Albany's Earthquake Preparedness Program (EQPP) said he's disappointed in the level of priority the board is giving seismic issues.

"I think the issue that is bothering me is that over three years ago on this list of seismic improvements for all schools and it has taken so long before we have seen on actual structural improvements."

"I think the district administration has been just now looking at seismic issues and the work has been there from day one. There is potential in the school district's part if they are unlucky enough to have an earthquake happen during school hours and injuries. I think it is a big issue," he said.

Wiley, however, refuted the idea that major work would result under such a scenario. When asked if he would let his children attend the high school in that condition he said "I wouldn't feel uncomfortable with my children at Albany High School or at the new building has performed well over the past 60 years. I think it's something that needs to be done because of a hazard."

Instead, Wiley said, energy should be spent on completing the master plan so that repairs can be made.

"Master plans are road maps and as information those priorities are going to change around. The thing is to set the plan and get your car moving."

Do purchase contracts favor buyer or seller?

Purchase contracts often seem to be in favor of sellers, at least regarding the deposit. Buyers must provide a good faith deposit (which can be as much as three to 10 percent of the purchase price) when they enter into contract to buy a home. If they back out of the contract after removing all contingencies, their deposit could be forfeited to the seller.

Sellers usually don't have to worry about their own at risk if they back out of the contract for a reason not allowed in the contract. And, buyers might have legal remedies against sellers in default.

Buyers and sellers are legally bound by the purchase contract. Both parties will make plans and commitments based on the purchase

agreement. Buyers spend money on inspections and financing. Sellers might buy another house, or start incurring swing loan expenses. If either party backs out, the other party could be damaged.

Sellers may have legitimate reasons for backing out of a contract if they included contingencies in the contract for their own benefit. An example of a seller contingency is one that makes the sale of the property conditional on the seller's ability to find a replacement home. Buyers should think twice before agreeing to such a condition, however. If the sellers never find a replacement home, they won't have to go through with the sale.

If you do accept a condition for the sellers to find a replacement home, make sure that a deadline is a part of the agreement, so that you

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DIAN HYMER

don't have to wait indefinitely. Also, make sure the condition allows you to withdraw from the contract, without penalty, if you find another house you want to buy and the sellers haven't notified you that they have found their replacement house.

Other contingencies may give the sellers a way out of the contract. For example, if the sellers are carrying financing for the buyers, there is usually a contingency for the sellers to approve the buyers' financial statement and credit report. Approval can't be unreasonably withheld, but if the buyers are truly not creditworthy, the sellers have a legitimate reason for backing out.

The buyers' inspection contingency can provide a way for the sellers to back out. Let's say the buyers won't remove their inspection contingency unless the sellers credit money for repairs, and the sellers refuse. This can be grounds

See HYMER on page 16

November sales hit high water mark

Closed escrow sales of California detached homes reached their highest level in 1995 during November, increasing 2.5 percent from October's sales pace and jumping 5.6 percent from the November 1994 sales level, the California Association of Realtors (C.A.R.) reported today.

"California home sales have increased steadily for four consecutive months, indicating that the state's housing recovery is well underway," said C.A.R. President Rick Snyder. "The strong home sales performance experienced during November has set the stage for continued growth in California's housing market during 1996," said Snyder, a San Diego Realtor.

Among highlights of C.A.R.'s November resale housing figures:

•Statewide, 481,190 existing, single-family detached homes closed escrow during November on

a seasonally-adjusted, annualized basis, up 2.5 percent from a revised annualized rate of 469,660 homes sold in October.

•The November sales pace jumped 5.6 percent from the November 1994 annualized rate, when 455,740 homes were sold. This marked the second consecutive year-to-year increase in California home sales.

The annualized figure represents what would be the total number of homes sold during 1995 if sales occurred at the November pace throughout the year. It is adjusted to account for seasonal factors which influence home sales.

•The statewide median price of an existing, single-family detached home sold during November was \$176,200, up 0.2 percent from a revised \$175,860 in October.

•The November median price was down 2.6 percent from No-

vember 1994, when the median-priced home sold for \$180,910.

•Fixed mortgage interest rates averaged 7.37 percent during November, down from an average of 7.48 percent in October, and down sharply from 9.18 percent in November 1994, according to the Federal Home Loan Mortgage Corp. Adjustable mortgage interest rates averaged 5.63 percent in November, down from 5.74 percent in October, and down from 6.17 percent in November, 1994.

"Fixed mortgage interest rates have plunged in recent weeks to their lowest level in nearly two years," said C.A.R.'s Vice President of research and economics Leslie Appleton-Young. "These lower mortgage rates will make buying homes even more affordable for thousands of Californians, fueling the housing market recovery."

See CAR on page 16

Latest survey shows rates up slightly

In its latest interest-rate survey released Thursday, January 11, 1996 the Federal Home Loan Mortgage Association (Freddie Mac) announced that the nationwide average for 30-year fixed rate mort-

gages was 7.08 percent, up slightly from the 7.02 percent average the previous week.

Lenders were asking an average of 5.45 percent for the initial rate of an adjustable rate mortgage, down just one basis point from last week's 5.46 percent.

Rates on the 15-year fixed, a popular option in the refinance

market, averaged 6.59 percent, edging slightly upward from 6.56 percent the week of January 4.

On December 29, 1995, the Federal Home Loan Bank Board pegged the 11th District Cost-of-Funds Index (COFI) for January payments at 5.119 percent, up from the 5.116 percent that was in effect for December payments.

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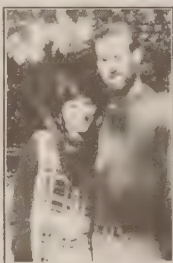
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Nina Shoenalter

Agent of the Week - Nina Shoenalter

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71 Henson Pl (1-4).....Castro Valley.....4bd/3ba.....\$475,000	
40 Potrero Ave (2-4).....El Cerrito.....3bd+in-law.....\$275,000	
40 Lexington Rd (2-4).....Kensington.....5bd/2+ba.....\$449,000	
97 Purdue (2-4).....Kensington.....2bd/ba.....\$235,000	
2 Humboldt (2-4).....Richmond.....2bd/1ba.....\$165,000	

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Price slashed! New 1bd condo.\$127,500

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Beautifully maint. 2bd/1+ba! 2 car gar, fireplace, patio. ..\$219,900

Spacious 3bd/2ba in quiet location. Xlnt condition.\$205,000

New floor plan! Remodeled throughout, 3bd/2ba.\$194,500

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Contemporary style 3bd/1+ba - pool! Must see!\$105,000

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Temescal. Ten 2bd/1ba units plus 3bd/2ba home!\$740,000

Completely remodeled 3bd/2ba, views, fab master bd.\$305,000

Laurel. Immac. 3bd/1ba cottage - large lot. New roof.\$159,000

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Affordable! Near shops & Kaiser.\$ 89,500

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Hymer...

Continued from page 15

for canceling the contract. Buyers often fear that the sellers will back out to take a better offer from another buyer. As long as you have a fully ratified contract, and as long as you abide by the terms of the contract, the sellers probably can't cancel the contract without your approval.

Sellers who back out of a contract because they are unable to satisfy a contingency are usually within their rights to do so without penalty, just like a buyer who tries to get a loan but can't. If sellers back out after all their contingencies are removed and refuse to go through with the sale, the buyers have several options.

One alternative would be to simply cancel (or rescind) the contract without penalizing the sellers, with a condition that your deposit be returned to you. Then go find another

house to buy.

Other options usually require the help of a knowledgeable real estate attorney. Have such an attorney review your contract and advise you on a course of action. You may want to consider a suit for specific performance. If you were to win, the court would force the sellers to abide by the contract and complete the sale.

You might also be able to sue for damages. Or, rather than the hassle with a law suit, you might consider a small claims action to recoup any expenses you incurred trying to buy the house.

Your best line of defense against a defaulting seller is to buy a house from a seller who's truly motivated to sell—one who would have no interest in backing out of a legally binding contract.

Dian Hymer is a Broker Associate with Coldwell Banker in the Montclair/Piedmont office and author of "Buying and Selling a Home in California," (Chronicle Books).

Rediscover your dining room

By Betty Mertens

In these days of laid-back lifestyles and casual entertaining, there's something special about eating in the dining room. Polished wood, soft candlelight, sparkling crystal and china make any meal special.

Everyone sits a little straighter; the children mind their manners; and the food takes on added elegance. It's like dining out, but with all the comforts of home. An attrac-

tive dining room invites family and friends to enjoy good food and conversation any time.

What particular style the room serves up depends on personal taste and entertaining preferences. One family's idea of a perfect dining experience may be a sit-down dinner at a Queen Anne table, while another may prefer a casual buffet set out on mellow country pine. What really matters is that the fur-

See DINING on page 20

CAR...

Continued from page 15

ery which has been gaining momentum statewide," said Appleton-Young.

C.A.R.'s statewide Unsold Inventory Index was 9.6 months in November, up slightly from 9.4 months in October, and unchanged from 9.6 months in November 1994. The index measures the number of months it would take to deplete the supply of homes on the market at the current rate of sales.

Statewide, closed-escrow sales of condominiums declined 12.9 percent during November from the October sales level on a non-seasonally adjusted basis. Existing condo sales increased 0.8 percent from the November 1994 sales level.

The median price of a resale condominium was \$140,730 during November, up 6.5 percent from \$132,170 in October, but down 1.2 percent from \$142,440 in November 1994.

The condo Unsold Inventory Index was 13.9 months in November, up from 12.6 months in October and 13.6 months in November 1994.

C.A.R.'s median price and sales data for detached homes are based on reports from 90 boards of Realtors around the state. Median condominium price and sales data are based on a survey of 64 boards. The median price for both detached homes and condominiums is based

A comparison of median home prices by region

	November 1995	November 1994
California (sf)	\$176,200	\$182,000
California (condo)	\$140,730	\$142,440
Region		
Central Valley	\$107,100	\$110,000
High Desert	\$ 97,010	\$ 98,000
Los Angeles	\$174,600	\$184,000
Monterey	\$218,450	\$212,000
Nor. California	\$135,190	\$137,000
Nor. Wine Country	\$179,010	\$192,000
Orange County	\$205,900	\$211,000
Palm Springs/Lwr. Desert	\$101,880	\$121,000
Riverside/San Bernardino	\$120,000	\$126,000
Sacramento	\$120,300	\$122,000
San Diego	\$175,820	\$177,000
San Francisco Bay	\$253,810	\$243,000
Santa Barbara	\$174,620	\$231,000
Santa Clara	\$261,720	\$243,000
Ventura	\$214,160	\$204,000

Source: California Association of REALTORS®

While closed escrows hit a yearly high, a comparison of home prices across the state shows increases and decreases were mixed.

on closed escrow sales. Sales revisions reflect the "reseasonalization" of monthly sales data using seasonal factors calculated with the 1979 to 1994 sales.

The California Association of

Realtors is one of the largest state trade associations in the United States, with nearly 100,000 members dedicated to the advancement of professionalism in real estate. C.A.R. is headquartered in L. A.

Real estate
advertising phone
number 339-4



Better Homes Realty



You can find our listings on the Internet, where your home can be viewed by over 25 million people worldwide.
Our internet address: <http://www.ccnet.com/~bhr>



OAKLAND'S ULTIMATE ESTATE! \$1,600,000
5,000 sq. ft. of understated vintage quality/luxury on 1/2 acre. Functionally updated to sensitive perfection. Prestigious bay-view location.

D.C. HODGES 531-7667



GUMPS' QUALITY - K-MART PRICE \$690,000
Exciting Deco-lectic design in new construction. 4BR, 3BA plus den. Lavish use of marble, granite, slate, copper & cedar! A serene oasis - views & privacy.

D. C. HODGES 531-7667



LEVEL-IN PIEDMONT \$620,000
Fabulous value in St. James Woods. Lovely tree-lined street, you'll love the colors & stylish quality, family room, au-pair traditional yet flexible floor plan.

M. J. MCCONVILLE 287-9583



INDULGE IN SOPHISTICATED STYLE \$559,000
4 year young contemp. by Jeff Armstrong w/dramatic bay view thru the many walls of wndws. 3,000 + sq ft of free-flowing spaces. 2 marble flrs, FR, FDR, & master retreat.

NAHID NASSIRI 531-7667



JULIA MORGAN-STYLE \$ MAKER! \$385,000
Vintage Adams Point Architectural beauty! Huge, elegant 2BR, 2BA 1st-floor flat with 3 fireplaces. 9 rental rooms produce \$3,200/month! Exciting value!

D. C. HODGES 531-7667



PANACHE AND LATTE \$369,000
Piedmont Ave area. Two homes or perfect home plus income arrangement in Craftsman duplex. Walk to Piedmont Ave shops & eateries.

ROSEMARY GREENE 339-4000



FOR THE GROWING FAMILY \$339,000
Great 4BD, 3BA family home with good separation of spaces for quality living. Large family room, home office and bay views in a wonderful area. You'll love it.

JODY EDMONSON 287-9582



BIG BEAUTIFUL \$319,000
Brand new 4BD, 2+BA 3,000 sq. ft. of level well lighted space. Big view too! Tremendous value.

ALICE WICK 547-6975

THE FOLLOWING PROPERTIES EXCLUSIVELY LISTED. PLEASE CALL FOR AN APPOINTMENT.

ADAMS POINT APARTMENTS\$865,000
19 units plus one non-conforming. New roof, skylights, plumbing and renovated parking. Listed at 7 times gross at \$865,000
KEN FERRELL 814-9036

ART DECO CONTEMPORARY\$525,000
Dazzling views of S.F. & 3 bridges. Stylish & sophisticated, utmost quality, finest materials. 2 years young.
M. J. MCCONVILLE 287-9583

FRENCH NORMANDY-NEW LISTING.....\$489,000
Montclair. Rebuilt 4BR, 2.5BA w/ultimate custom upgrades throughout. San Francisco view, classic LR w/16 ft. vaulted ceilings, gourmet kitchen w/bay view, mst ste w/french doors, level fenced yard.
NAHID NASSIRI 531-7670

OAKMORE TRADITIONAL\$419,000
Charming 3BR, 2.5BA, formal dining, family room w/2nd fireplace, brick patio, level yard. Quality details, new roof, hardwood floors.
MARTHA SHIN 531-8643

BERKELEY 7-UNITS & STORE FRONTS..\$389,000
Traffic terms, owner may carry 1st deed, 3-store fronts, parking, easy commute, 6.5 gross. Seller very motivated.
MARTHA SHIN 531-8643

MONTCLAIR NEW CONSTRUCTION\$369,000
App. 2,200 sq. ft. open floor plan. Sunny & spacious rooms, level yard, family rm, 3BR, 3BA. Lender owned.
MARTHA SHIN 531-8643

HEART OF MONTCLAIR\$349,000
Very spacious 4BR, 2BA w/excellent separation of space. Fab remodeled and enlarged gourmet kit. Lots of area for play or pets and kids.
CAROL COHEN 339-8400

MID WINTER'S NIGHT DREAM\$349,000
Lovely 3BR, 2.5BA boasts the warmth of woodburning fireplace in the cozy living rm, frml DR, generous-sized BR with city & bay view.
MARTHA SHIN 531-8643

WHY PAY RENT? COLLECT IT!\$319,000
Live in this traditional styled flat w/frpl, hwd flrs, remod kitchen, pay the mortgage with rent from the other flat & garden studio.
LYN MURRAY 339-8400

NEW LISTING - 6 SUNNY BEDROOMS.....\$289,000
Perf for in-laws & extended fam, home is only 18 yrs old w/European flair, loc in San Leandro's dynamic north area on landscaped 100 x 100 lot.
EARLE SHENK 287-9590

PANORAMIC BAY AND BRIDGE VIEW\$285,000
Just listed! Pride of ownership reflects this 3BR, 2.5BA with fam rm. All level living. Top location close to Montclair shopping and freeway.
CAROL COHEN 339-8400

HUGE PRICE REDUCTION!\$279,000
Rossmore picture perfect 2BR, 2BA condo. Approx 5 years old. Shows beautifully. Large mst ste. Spacious fam rm w/frpl. Make offer - must sell!
JAN NEFF 339-8400

EXCEPTIONAL PRICE\$279,000
Charming, sunny, light, airy 3+BR in Oakmore. View, gleaming hardwood floors. Montclair schools and more.
SAM GHADERI 531-6712

NEW MONTCLAIR LISTING.....\$279,000
Gorgeous level oak tree setting. 3 BR, 2BA renewed hwd flr, dining and breakfast, level out brick patio, attached double garage. Fresh paint.
HAL CASTLE 339-9778

UPPER OAKMORE'S BEST BUY\$269,000
3BR, 2BA in prime location w/spacious sun-filled rooms. Hardwood floors, large family style kitchen area w/access to private patio.
CAROL COHEN 339-8400

A VIEW OF IT ALL.....\$259,000
Spectacular view, sparkling townhome. 2 sunny BR, 1.5BA private end unit. Nice for entertaining, decks and in move-in condition.
NANCY DONNELLY 339-8400

CLASSIC ARTS AND CRAFTS HOME\$249,000
Masterpiece built in 1907-Norwegian inspired Arts & Crafts gem! Almost 4000 sq ft includes 5BR, huge formal dining and living rooms, large private lot. Call for a private showing.
PATRICIA BENNETT 482-9000

CONTRACTOR'S SPECIAL.....\$247,000
Prime Glenview locale! You can turn this into a palace. Traditional charm and big sunny yard. Call for details.
PATRICIA BENNETT 482-9000

90'S ART DECO-MONTCLAIR\$209,000
New construction in 1988. All 90's perfect w/Euro kitchen, light oak hardwood, track lighting. 3 stories. Master suite, pano valley view. Garages.
HAL CASTLE 339-9778

SUN LOVERS\$205,000
Come to a home that is made for you, stylish and bright. Spanish in Oakmore, large room, updated kitchen plus room and large workshop. Garage and level out to yard.
ARNOLD MUELLER 530-6099

REDWOOD HEIGHTS TRADITIONAL\$197,000
3BR, 1BA, formal dining room, spacious kitchen, light bright, beautiful garden, spacious storage, 2-car garage. Seller bought another home.
MARSHA SHIN 531-8643

LINCOLN HEIGHTS\$189,000
Just listed. Absolutely charming 2BR w/private yard on beautiful tree lined street. Sun filled breakfast room. Minutes to regional parks.
CAROL COHEN 339-8400

CURRENT INCOME-FUTURE INVESTMENT.....\$184,500
Potential for 30-unit building. Currently property has two separate houses-both rented. Call agent for details regarding future potential and loc.
JEFF HILGERT 893-7545

A CLASSY START FOR 1996.....\$177,500
You'll love this immaculate 3BR, 2BA home with its large light filled rooms. New baths, great hardwood floors and good Maxwell Park area. Don't miss this one.
JODY EDMONSON 287-9582

SOPHISTICATED CITY LIVING!\$169,500
Unique 3BR, 2BA condominium on its own floor. Unit has a fireplace and laundry, too! Move-in condition. STYLE!
LYN MURRAY 339-8400

BERKELEY HOME. OAKLAND PRICE\$169,500
Spacious updated Craftsman w/3BR, 2 full BA & great extra spaces for work or play. New kitchen, hwd fl, new carpet & below market price. Hurry.
JODY EDMONSON 287-9582

NEEDS WORK\$169,000
Great starter home to live in while you spruce it up. Convenient to Pied. Ave shops, restaurants and Trans. Level yard, full basement.
M. J. MCCONVILLE 287-9583

WANT LOTS OF HOUSE FOR YOUR \$?.....\$164,000
Sparkling clean and spacious home remodeled from the ground up w/ new kitchen, baths, electrical, heating. Large den could be 4th bedroom - 2 full baths!
PATRICIA BENNETT 482-9000

A VIEW OF IT ALL!\$159,900
Spectacular view, sparkling townhome. This is something to admire. Quiet & secluded complex.
MICHAEL HARDING 654-2669

TIRED OF COMMUTING?\$145,000
Laurel District. If you're tired of fighting the freeways, why do it? Enjoy this quiet bungalow just minutes from town. 2BR, 2BA only \$145,000. Take a look!
MORRIE FEIGENBERG 547-6975

NEW LISTING PRICED RIGHT!\$135,000
It's hard to believe that you can live in such comfort for so little. This 2BR is only 135,000. Relax in front of cheery fire. Make it yours today.
MORRIE FEIGENBERG 547-6975

MILLS COLLEGE MEDITERRANEAN.....\$135,000
Classic meticulous split-level offers vaulted ceilings and sun-drenched rms. Large frml din, separate breakfast rm, remod kit and bathroom.
SHERDELLA SIMS 287-9586

TAX DEDUCTION TIME SPECIAL\$130,000
Above MacArthur, south of Mills. 2BR, 1BA frpl, hwd flrs, basement w/finished rm, dog run, hot tub, large garden and laundry rm, more.
NICK LAVROV 525-2727

CHARMI CHARMI CHARMI\$129,000
Absolutely charming, 2BR, 1BA home w/ large lot in mt neighborhood. Owner occupied by same family for 30 years.
CAROL COHEN 339-8400

PROFESSIONAL'S HEAVEN\$127,500
The privacy views & quiet will help you relax when you're in this stylish & charming 2BR plus den home. Frpl, large mt new carpets & more!
JODY EDMONSON 287-9582

JUST LISTED!\$117,000
Lovingly cared for 2BR, 2BA condo in prime Adams Pt. building. Very spacious rooms. Carefree living at an affordable price.
CAROL COHEN 339-8400

MUST BE SOLD NOW. BE CREATIVE.\$115,000
3BR, 1BA frml din rm, frpl in living rm. Basement w/wood storage. Upgraded kit & bath. Split level home w/1 car garage. 3398 64th at Laird.
DAWN ELLIS 287-9582

SAN LEANDRO - MARINA WEST\$114,900
Marina West 3BR, 2BA condominium within walking distance to marina and golf course. Carefree lifestyle - most desirable location.
CAROL COHEN 339-8400

FOREVER VIEWS!\$109,900
Adams Point. This update 2BR, 2BA condo w/stone flr deck off the living rm. Watch the sunset or swim in the pool. Best price in the building!
MORRIE FEIGENBERG 547-6975

PANORAMIC BAY VIEWS & LEVEL!\$100,000
Dream home site in the serene Sequoyah Hills. Level, gently-downsloping, area of valuable homes. Stop by 4850 Benar Cliff Road, next door, Sunday 2-4:30 for details.
HELEN NICHOLAS 339-8400

PRIVATE URBAN GARDEN\$89,500
The only 1BR unit in this elegant full-security Lake Merritt hi-rise! Fresh, like-new, 940 sq. ft. sunny city home. Heat! A rare treasure.
D. C. HODGES 531-7667

FNMA PROPERTIES / 3% DOWN\$49 - \$139,000
Bay area properties. Oakland, San Leandro, Berkeley. gently-downsloping, area of valuable homes. Stop by 4850 Benar Cliff Road, next door, Sunday 2-4:30 for details.
MICHAEL HARDING 287-9582

BANK OWNED\$39,500
Make an offer on this nearly flat lot. Close to Berkeley & commute routes.
LYN MURRAY 339-8400

Area Home Sales

ALAMEDA
 Fountain - \$255,000
 Hampton Ct. - \$287,000
 Linda Vista - \$183,000
 Orr Rd. - \$259,000
 San Jose - \$269,000
 Santa Clara - \$335,000
 Sweet Rd. - \$352,000

ALBANY
 Santa Fe - \$271,000

BERKELEY
 Ada St. - \$256,500
 Addison St. - \$165,000
 Berryman St. - \$282,000
 Creston Rd. - \$400,000
 Glen Ave. - \$223,000
 Kains Ave. - \$177,000
 Kains Ave. - \$155,000
 Marin Ave. - \$318,500
 Parker St. - \$157,000
 Sarnassus Rd. - \$295,000
 Serrano Ave. - \$190,000
 Virginia #3 - \$181,000
 West St. - \$129,500
 Woodside Rd. - \$535,000

EL CERRITO
 B St. - \$195,000
 Ramona Ave. - \$198,000
 Village Dr. - \$245,000

EMERYVILLE
 Commodore 109a - \$205,000

OAKLAND
 Anderson - \$165,000
 Beverly - \$145,000
 Bromley - \$170,000

5366 Bryant - \$174,000
 5937 Buena Vista - \$524,500
 10501 Byron Ave. - \$115,000
 3948 Canon Ave. - \$189,000
 2231 Coloma St. - \$174,000
 6514 Colton Blvd. - \$399,000
 10508 Dante Ave. - \$115,000
 5122 Desmond St. - \$207,000
 4051 Fairway Ave. - \$175,000
 51 Hamilton Pl. - \$204,000
 318 Hemphill Pl. - \$167,000
 467 Mountain Blvd. - \$413,000
 5680 Oak Grove - \$259,000
 3026 Suter St. - \$132,000

SAN LEANDRO
 1607 Hubbard Ave. - \$167,000
 14425 Kings Ct. - \$113,000
 2541 Lakeview Dr. - \$239,000
 15764 Marcella St. - \$125,000
 412 Maud Ave. - \$155,500
 16760 Selby Dr. - \$200,000
 105 Stratford Ave. - \$155,500
 519 Sybil Ave. - \$147,500
 14530 Sylvia Way - \$160,000
 255 Toler Ave. - \$139,000
 577 Warden Ave. - \$115,000

SAN LORENZO
 1972 Bockman Rd. - \$158,000
 15694 Vassar - \$160,000
 15749 Via Arroyo - \$153,000

SALES STATS BY CITY
ALAMEDA
 TOTAL SALES: 7
 LOWEST PRICE: \$183,000
 HIGHEST PRICE: \$352,000
 AVERAGE PRICE: \$277,142

ALBANY

TOTAL SALES: 1
 PRICE: \$271,000

BERKELEY

TOTAL SALES: 14
 LOWEST PRICE: \$129,500
 HIGHEST PRICE: \$535,000
 AVERAGE PRICE: \$247,464

EL CERRITO

TOTAL SALES: 3
 LOWEST PRICE: \$195,000
 HIGHEST PRICE: \$245,000
 AVERAGE PRICE: \$212,666

EMERYVILLE

TOTAL SALES: 1
 PRICE: \$205,000

OAKLAND

TOTAL SALES: 17
 LOWEST PRICE: \$115,000
 HIGHEST PRICE: \$524,500
 AVERAGE PRICE: \$219,264

SAN LEANDRO

TOTAL SALES: 11
 LOWEST PRICE: \$113,000
 HIGHEST PRICE: \$239,000
 AVERAGE PRICE: \$156,045

SAN LORENZO

TOTAL SALES: 3
 LOWEST PRICE: \$153,000
 HIGHEST PRICE: \$160,000
 AVERAGE PRICE: \$157,000

This list was recorded for publication by Hills Newspapers by REM Reports, Inc. of Walnut Creek which obtains monthly records from the county recorder's office. Neither company guarantees accuracy or completeness of the information. Sales prices are estimated based upon applicable county transfer taxes.



TARPOFT & TALBERT

Number 128 in a series of true experiences in real estate.

No one can buy a house and do so happily until two things come together: the right house is found and the buyer is ready to buy.

The buyer needs to take the time and thought necessary for him to become ready. The agent must exhaust every possibility looking for the right house for him.

It doesn't work to hurry the buyer along, and it doesn't work to show him houses simply because they happen to be the right price and have the right number of bedrooms. There are only so many hours in a day, there are too many houses and only a few could possibly work anyway.

I am a hunter of houses. I spend a lot of time every week thinking about, purposefully considering, all of the clues provided about available houses in order to decide which ones we will go to see in person.

I read the ads and read the descriptions and I think: "This one's too far away for Jane; this house might work. Although it is small, the lot is large, there are hardwood floors and the garage is attached; I wonder what's wrong with this house. The price is too low for the neighborhood."

I am constantly winnowing, passing up the unlikely, going inside and thinking about the chosen. I make notes about every house I see.

Time must be on the buyer's side

I call our buyers and describe what's out there now and arrange for them to see the most promising.

They say to me: "I like that house, especially the kitchen, but the living room feels squinty to me. Also, I don't like the house next door being so close."

I store these critiques in my brain and measure future houses against them, try to find out what that house had plus what it didn't and still for the same price. This can be tricky, because although the client is telling me he needs more room, he may really mean he isn't ready to buy yet. This house, small as it is, could work on another day, be embraced by this buyer if the time were right for him.

People often say to me when we first talk: "I'm thinking of buying a house, but I'm not in any hurry." What they mean is: "I don't want you to take me out in your car, drive me around to five houses and expect me to buy one of them." That's what they think agents do. It isn't what I do.

I talk and I listen and I look and I wait. I tell them what I've seen, ask what they've seen and we compare notes. They call me about ads they've read or for sale signs that they've seen. They go to look at open houses, as many as they want; houses that I've recommended they see or ones they've chosen for whatever reason and they stay as long as they wish.

And I go see houses I think may work for them, and if I still think so after we've been inside and walked around and thought carefully, we meet our buyer there. But I don't pick out a group of five for us to visit together for these reasons: It's not a good use of my time or our client's, and unless he's sold

his house in Chicago and is now living in a motel, it's probably too soon for him to choose.

Buyers all have a certain number of houses they have to see before their internal planets line up in just the right way or whatever the magic process is. They have to allow themselves preparation time to make them ready to commit to living in a particular house. They don't know and I don't know how many houses this will be or how long this will take until it happens.

They need to walk through houses, try out their fantasies, wonder what it would be like to get up in the morning here, think about having a creek in the back yard, a kitchen that needs new countertops—but a big kitchen, full of light, wonder: "Could I myself steam off the wallpaper, then patch the walls?" and "Is it going to be worth \$2500 a month for me to live here?"

No one can become a happy buyer until he goes through this. It doesn't matter if he's never owned a house before or he's owned several.

My job is to stay with him, to thoroughly cover the available houses, eliminating most, so I can feed him the appropriate fodder for his consideration, and to be patient.

It can be hard to be patient. I'm impatient right now for two women clients, who've pretty well figured what they want and are probably pretty well ready to buy if only the right houses would appear, but they haven't.

"Nothing this week," I tell them. "I was really hopeful about a new listing in North Berkeley we saw today, and it could be quite a wonderful house, except that it needs so much: a new kitchen and bath and a See TARPOFF on page 19

COLDWELL BANKER

THE PREMIER REAL ESTATE COMPANY

SINCE 1906

OPEN SUNDAY 2:00 - 4:30 PM

FIRST TIME OPEN

2665 CAMINO LENADA - Pied. Pines - Just listed. Traditional one level home on oversized lot affords a wonderful sense of privacy. Original charm, random plank oak floors and French doors that open to lovely gardens. DARCY DIAMANTINE.....\$459,000

19 KINGWOOD RD - Sweeping Bay & Bridge Views - Spacious 3BD, 2.5BA home w/elegant mst ste, eat-in kit w/ adjoining family rm & living rm with marble frpl. SHERRY BENNINGER.....\$379,000

OPEN SUNDAY 2:00 - 4:30 PM

159 EL CAMINO REAL.....BERKELEY HILLS.....4BD, 2+BA.....\$629,000.....PAULA EASTON
 14 CLIPPER HILL.....HILLER HIGHLANDS.....4BD, 3BA.....\$610,000.....OLLIE HAMMEREL
 6115 MARGARITO.....UPPER ROCKRIDGE.....4BD, 2.5BA.....\$549,000.....KEN MACDONALD
 7 MARR AVE.....MONTCLAIR.....4BD, 4BA.....\$540,000.....VICKY FAULK
 17 WINDWARD HILL.....HILLER HIGHLANDS.....3BD, 2.5BA.....\$389,500.....OLLIE HAMMEREL
 32 CHATSWORTH CT.....PIEDMONT PINES.....4BD, 2BA.....\$357,500.....FRITZ HOCHFELLNER
 5008 CRYSTAL RIDGE.....RIDGEMONT.....3BD, 2BA.....\$313,900.....SHERRY BENNINGER
 85 STARVIEW DR.....HILLER HIGHLANDS.....3BD, 2BA.....\$297,000.....OLLIE HAMMEREL
 6666 PINENEEDLE.....MONTCLAIR.....4BD, 3BA.....\$289,900.....RUBY NG
 80 STARVIEW DR.....HILLER HIGHLANDS.....3BD, 2.5BA.....\$287,500.....ADRIENNE BROCHE
 4811 TRINIDAD.....OAKLAND HILLS.....3BD, 2BA.....\$269,000.....ADRIANA GIACOMELLI
 6066 CHELTON.....MONTCLAIR.....2BD, 1BA.....\$249,000.....PAT WHITTINGSLOW

BY APPOINTMENT • 339-1174

OAKLAND • MONTCLAIR • PIEDMONT • ALAMEDA

LUXURIOUS NEW ENGLAND SHINGLE STYLE.....\$1,200,000
 High quality traditional home. 5 bedrooms, 5+ baths. Wonderful guest room. Desirable Claremont Pines. Dian Hymer/George Karsant

PIEDMONT SIDE OF MONTCLAIR.....\$849,000
 Commanding curb appeal. Canyon & bay views, gorgeous woodwork, gourmet kitchen 6 bedrooms, 3+ baths. Ruth Lockhart

PIEDMONT.....\$759,000
 Perfect home for downsizing. Corner lot, level living in this 3BD, 4.5BA home. Large living room, dining room, lanai and private patio. Norm Robinow

SWEETING BAY AND HILLS VIEW.....\$629,000
 New contemporary Spanish in Claremont. 2 master suites, large rec rm, formal dining rm, lovely kitchen with adjacent fam rm. Ceramic tile, Corian, marble used throughout. Nancy Dickey/Ollie Hammerel

PRIVATE ESTATE.....\$479,000
 Striking one level contemporary on beautiful 3/4 acre landscaped grounds. Fountains, spa, bay view, guest quarters. Very private! Fritz Hochfellner

HILLCREST HIGHLANDS.....\$459,000
 Sprawling level-in 5 bedroom home. 3+ baths, family room and den open out to level patio with pool and cabana. Great for entertaining. Ruby Ng

JUST LISTED!.....\$399,000
 New home with wooded canyon views. Family room off kitchen opens to yard. 3 bedrooms, 2.5 baths. Many elegant touches. Evelyn Walker

INVITING TRADITIONAL.....\$354,500
 Beautifully restored home. Spacious & sunny, remodeled kitchen and baths. Private yard, formal dining, rec room, lots of charm. Dian Hymer

SPACIOUS RANCH.....\$319,000
 5BD, 2.5BA. Enjoy quiet suburban lifestyle and urban convenience. Near parks, golf course, trails & horse country. Ruth Lockhart

MONTCLAIR.....\$275,000
 Cul-de-sac tree setting charm! Separate living space downstairs, 3 bedrooms, 2 baths. Kay Grubb

ALAMEDA ESCAPE.....\$229,000
 Charming split-level home in prime South Shore location. Great kitchen, remodeled bath and lovely yard. Kevin McMullen/Fritz Hochfellner

MARINA TOWNHOME.....\$199,500
 Gated community with pool. Spacious unit at a great price. Plus room is loft. Some water views. 2 bedrooms, 2 baths. Kevin McMullen

OPEN SUNDAY 2:00 - 4:30 PM

610 MADISON.....ALBANY.....2BR/1BA.....\$215,000.....KIM CLEVELAND
 682 SANTA BARBARA.....BERKELEY.....3+BR/2.5BA.....\$525,000.....LINDA GERSON
 568 ARLINGTON.....BERKELEY.....2 HOUSES.....\$495,000.....GABY OLANDER
 725 SPRUCE.....BERKELEY.....4BR/2BA.....\$459,000.....LYDIAM MENSEN
 524 GRIZZLY PEAK.....BERKELEY.....4BR/2BA.....\$419,000.....MELISSA LYCKBERG
 737 SPRUCE.....BERKELEY.....3BR/2.5BA.....\$399,000.....DIANE VERDUCCI
 2436 WOOLSEY.....BERKELEY.....3BR/2BA.....\$275,000.....RITA ZWERDLING
 1635 SCENIC #5.....BERKELEY.....2BR/1BA.....\$239,000.....LINDA GOLDMAN
 1721 BERKELEY WAY.....BERKELEY.....2BR/1BA.....\$147,000.....THE LONGS
 1620 PRINCE.....BERKELEY.....2+BR/1BA.....\$129,000.....MELISSA EISENBERG
 1555 LAKESIDE #94.....OAKLAND.....2BR/2BA.....\$149,500.....MAMOOD MOKTARI

BY APPOINTMENT • 486-1495

BERKELEY • KENSINGTON • ALBANY • EL CERRITO • RICHMOND

ELEGANT NORTH BERKELEY TUDOR.....\$525,000
 TOP NORTHAMPTON LOCATION W/BAY VIEWS! 3 bedrooms, 2.5 baths plus au pair. Remodeled French country kitchen, large living and dining rooms, granite floors & 70 year old Japanese garden.

TWO HOMES ON ONE LARGE LOT.....\$495,000
 Almost an acre in top 1000 Oaks location. Bay views, country feeling. One house, 3BR, 2BA, the other a custom 1+4+ bedroom, 1 bath in a woody setting. Truly unique property.

GRAND TUDOR STYLE IN THE BERKELEY HILLS.....\$459,000
 REDUCED! BAY AND CITY VIEWS! Grand living room with cathedral ceilings, 4 bedrooms, 2 baths, formal dining, breakfast room and office. Original woodwork and terraced gardens.

GORGEOUS VIEWS FROM BERKELEY CAPE COD.....\$419,000
 REDUCED! Warm, inviting and spacious! 4 bedrooms, 2+ baths plus finished attic in this lovely 3+ story Berkeley hills home. Large bay views from deck of living and dining rooms, master with fireplace and deck.

BERKELEY HILLS CAPE COD STYLE.....\$399,500
 VIEWS, VIEWS, VIEWS! 4 bedrooms, 2 baths, large view deck off living and dining rooms, master also has deck. Large attic could be used as family room or office.

ELMWOOD CLASSIC.....\$365,000
 Original charm in intact! Large sunny living room, formal dining with fireplace. 4 airy bedrooms plus sunporch, great location near trans. and shopping.

ELMWOOD BROWN SHINGLE.....\$275,000
 Two story, light and bright with 3 bedrooms, 2 baths plus formal dining and hardwood floors, care free yard. Ready to move-in now!

EXQUISITE EMERYVILLE LIVE/WORK.....\$255,000
 2 level, sunny and bright art loft condo in the heart of East Bay artist area. Wonderful open spaces, 1.5 baths, terrifically decorated, tremendous possibilities

TOP FLOOR CONDO W/BAY VIEW.....\$239,000
 NEW LISTING! 1920's Berkeley charm with modern upgrades in this light-filled unit. Fireplace with marble hearth, columns, other architectural details. 2 bedrooms, 1 bath with formal dining. THIS IS A MUST SEE!

REMODELED EL CERRITO BEAUTY.....\$227,500
 NEW LISTING! Darling 3 bedroom, 2 bath home on one level with remodeled kitchen and baths, family room plus deep lot. Close to shopping and transportation.

SANTA FE REMODEL IN BERKELEY.....\$219,000
 SUCH A DELIGHT! Completely remodeled large gourmet kitchen with French doors that open to a large yard. 3 bedrooms, 2 baths, faux finish interior, 3rd floor office/studio with deck.

ALBANY 2 BEDROOM VIEW HOME.....\$215,000
 JUST LISTED! Gorgeous views, move-in condition, walk to schools and transportation from this 2 bedroom, 1 bath Albany bungalow. Sit on a double lot with terraced rear and side gardens.

ABSOLUTELY SWEET BERKELEY STARTER.....\$189,500
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REAL ESTATE FORUM

SHERRI WILLSON OAKLEY

First of a four part series. Parts I and II will discuss some of the issues surrounding the effects of incorrect pricing in our current real estate market. Parts III and IV will offer strategies to determine the proper list price for a property.

It's hardly news that residential property values have fallen in the Bay Area since the market's peak in 1989. The reasons are many and complicated — the national debt, California's economic climate, fear of natural disasters such as earthquakes, the migration out of California by those in search of a better, simpler lifestyle — to name just a few.

Analysts may argue the relative impact these factors have on our housing market, but by and large, they are forces way beyond our personal control.

I have observed, however, another dynamic at work here, one which has been adversely affecting real estate values since the marketplace turned downward, yet is something over which sellers and their Realtors have direct influence. Left unaddressed, this phenomenon will continue to com-

False expectations lead to market decline

promise our local property values and our hopes for stabilization and recovery.

It's called "overpricing," a temptation too great for many sellers to resist. Couched in an assortment of good intentions, justifications and excuses, once seduced, a seller is not only set up to shoot himself in his own financial foot, but effect repercussions which harm the rest of the marketplace as well.

To illustrate, I would like to take a look at what has been happening to the real estate market in Piedmont over the last two years. In some important ways Piedmont's real estate market represents a microcosm of the greater East Bay.

With its defined borders and broad range of values it provides us with an excellent case study to evaluate the market reactions of overpricing. Let's take a look at the first chart and analyze some of the pertinent pieces of information these statistics tell us.

There were 130 closed sales in 1995 and 137 in 1994. These numbers hardly signal a slow or inactive real estate market. For both years, if a property sold within 60 days of having come on the market, the average seller recognized a sales price within 94.5 percent of his asking price. This is a respectable outcome and a differ-

ence that might easily constitute "negotiating room."

In 1995, 57 percent of those homes listed for sale sold within 60 days, and 62 percent in 1994, and to reiterate, the average sale was within 94.5 percent of its list price.

What about the rest of the properties? Referring again to the chart, you will notice that after 60 days on the market, the average sales price generated drops significantly. To spell it out, in both 1994 and 1995, those properties exposed in the marketplace over 60 days — approximately 40 percent of all the homes — sold at an average of 85 percent of their original list price.

That's almost 10 percent less than those properties which sold within 60 days. Clearly, there are two real estate markets going on here!

But what does all this mean to the unfortunate seller who has overpriced his property? How is he affected in terms of real dollars?

As you can see from chart number three, a seller who prices his property too high potentially stands to lose tens of thousands of dollars. It is also interesting to

1995			1994		
DOM	#Sales	SP/LP	DOM	#Sales	SP/LP
1 - 30	59	96%	1 - 30	62	97%
31 - 60	15	93%	31 - 60	23	92%
61 - 90	17	87%	61 - 90	10	86%
91 - 120	11	87%	91 - 120	10	88%
120+	28	79%	120+	32	81%

Chart #1

Key: DOM = Days on Market (until accepted offer)
SP/LP = Ratio of Sales Price to Original List Price

In both 1994 and 1995 the reality of a home's selling for less, the longer it stayed on the market, proved true.

note how, in some instances, it does not take overpricing your property by much to realize a serious loss in value.

This touches on an important principle of pricing called "threshold pricing" which I will discuss in more detail in my follow-up article to this.

Property number eight's actual sales price was \$910,000 and was originally listed for \$1,275,000. What's amazing is that, based on the extrapolated list price of \$1,050,000, even if the seller had initially brought this property on the market below the next threshold — under the million dollar mark — he would have sold his property for over \$30,000 more (\$999,000 x 94.5 percent =

See OAKLEY on page 19

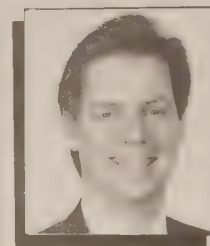
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4BR home with fam rm, pool & Tilden Park vistas. Bebe McRae ext. 145
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IMMACULATE AND UPDATED, newly shingled. 3BR/1BA home in private and level-out garden setting. Jan Fougner ext. 138
- 931 REGAL ROAD.....OPEN SUNDAY 2-4.....\$325,000**
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- NORTH BERKELEY MEDITERRANEAN.....\$315,000**
Charming 3/1.5 home. Family rm, filtered views. Bebe McRae ext. 145

OAKLAND

- 28 WESTMINSTER DRIVE.....\$1,275,000**
Prestigious Claremont Pines! Beautiful and romantic architecture. Updating. In- & outdoor access throughout. Stylish granite kitchen & limestone baths. Bebe McRae ext. 145
- WILSON ASSOCIATES'.....\$765,000**
GLORIOUS tour-de-force in Rockridge. Golden Gate views. Large lot with landscaped level yard. Gini Erck ext. 133
- 5844 BIRCH COURT.....\$569,000**
Wonderful home (or 3 units) above College Ave., plus cottage with apartment, shop and studio space. Jan Fougner ext. 138
- ROCKRIDGE BROWN SHINGLE.....\$550,000**
Large 5/2+ home on vast double lot! Lovely woodwork, box beams. Fam rm, au-pair potential. Just above College Ave. Bebe McRae ext. 145
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PRICE REDUCED! 4BR, 3BA. New construction. Jan Fougner ext. 138
- 884 SUNNYHILLS ROAD.....OPEN SUNDAY 2-4.....\$365,000**
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- 331 CLIFTON STREET.....OPEN SUNDAY 2-4.....\$232,000**
Rockridge craftsman in lovely condition. Large rooms, many new systems. Gini Erck ext. 133
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Sunny 3BR/1BA traditional. Hidden neighborhood. Ron Eggherman

ALBANY

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Special property on quiet street! 4/2.5, double garage, views! Tons of storage. Huge house, great value! Yard. Susie Schevill ext. 144

KENSINGTON

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LOT

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- 2250 LIEMERT BOULEVARD, OAKLAND \$235,000
Panoramic Bay views from this double lot with potential for split. JOHN KARNAY
- 1474 GRANDVIEW DRIVE, OAKLAND \$139,000
Astounding, unobstructed view of Golden Gate Bridge & San Francisco. JOHN KARNAY
- AZALEA LANE, OAKLAND \$77,000
Gentle to level downslope lot. Perfect place to build a retreat. Approx. 1/4 acre. ED KUO
- 7167 SKYLINE BLVD., OAKLAND \$75,000
Large downslope near Reg. Park. Serene canyon view. Wooded & private. JOHN KARNAY
- 6889 BRISTOL DRIVE, OAKLAND \$43,000
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- 18 CLAREMONT CRESCENT**
Storybook Elmwood traditional updated to reflect the conveniences of contemporary living. 3/3 plus a separate studio/office \$499,000.
- 90 THE UPLANDS**
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- 714 HILLDALE. 4BD. 2.5BA, completely remodeled. No Berkeley gracious Span-
style, arched entries, hwd, terrific bay/SF view, level in. Very special. Stan Hammond
- 6363 WESTOVER DR. FIRST TIME OPEN STAGED. Lovely new construction
Won't last long! Beautiful private setting. Great commute location. Marie Keraga
- 4808 CALDERWOOD CT. Large contemporary on cul-de-sac
Level lot with room for a pool. South bay views. Jaya Bhimani
- 6940 CHARING CROSS. Reduced. Elegant contemp. in North hills. Stainless steel
gourmet kitchen, 2BD + external 2-room suite. Perfect for office/partners. Beth DeLia
- 405 ALCATRAZ. Duplex. 2BD units with hardwood floors,
fireplaces, tile baths, garages, yard. Stan Hammond
- 3924 ROBLEY TERR. Ca. bungalow off Piedmont Ave. Remodeled with some
remaining work for your own finishes. 2BD/1BA, 2-car garage, double lot. Kate Phillips
- 6160 MAURITANIA. Pristine 2BD Spanish in Millsmont. Formal dining & breakfast
room, basement & storage, att'd garage. Relax in lush rear yard with fruit trees. Lee Jacobson
- 2526 RAMPART ST. 2BD cottage with lovely back yard & deck.
Random plank floors. Desirable, convenient location. Don Dunning

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- SUNNY & SECLUDED. Spacious newer const. in Piedmont Pines. 3BD, 3.5BA
with fine appointments. 3 fireplaces. Elegant master suite. Wendy Callaghan
- BRAND NEW CONSTRUCTION. Montclair 4BD/2.5BA. Huge kitchen/family room
combo with level yard. Spacious living room, formal dining room. David Hennigan
- NEW CLAREMONT HTS HOME. Light & spacious 4BD/3.5BA, decks
Great for home office on entry level. Joy Bryden
- OAKMORE TUDOR. Pretty home on desirable street.....
Cosmetic fixer with 3BD, 2BA, hobby room. Wendy Callaghan
- JUST LISTED IN MONTCLAIR. 3BD, 2BA with in-law set up. Hwdw flrs, freshly
painted. Just 3 steps down from street to front patio, deck w/own view, 2-car gar. Lee
- 3BD, 2BA TRADITIONAL in Piedmont. 2-car attached
garage with extra storage. Cheryl Gabriel
- NO OAKLAND VICTORIAN CRAFTSMAN. Elegantly restored. 4BD/2.5BA, hwdw
floors, LR, DR, granite baths & kitchen, newly painted, 3-car garage
- SUPER STARTER. 2BD bungalow, lower Glenview. Sharp interior, wood-burning
stove, inside laundry, yard with deck. Very affordable. Stan Hammond
- HOW SWEET IT IS! 3BD, 1.5BA with flowing floor plan. Refinished random plank
hwdw flrs, formal dining rm, laundry rm, deck in rear yard, 2-car garage. Lee Jacobson
- HOW DOES YOUR GARDEN GROW? 2BD with built-ins and formal dining, large
eat-in kitchen & expansive rear yard. Workshop & storage down. Lee Jacobson
- ATTRACTIVE BUILDING, ATTRACTIVE PRICE. 2BD, 2BA condo. Sunny, neutral
colors, pool & sauna. Assumable loan with low down and closing costs. Stan Hammond
- PRICE REDUCED on this 3BD, 1.5BA classic Eastern cottage architectural style
home. This 1600 sq ft home & adjacent homes display pride of ownership. Cheryl Gabriel
- DOWNTOWN CONDO. 2BD unit. One block from lake. Walk to Laney,
Chinatown, downtown and BART. Open to offers. Holda Hirschberg
- WELL MAINTAINED BUILDING. High owner occupancy. Strong association &
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Oakley...

Continued from page 18

44,055). I am sure that this scenario is absolutely unthinkable to the seller at the time. In retrospect, being familiar with the property, I imagine that, had he done so, there would have been a veritable stampede to buy the property, which would have gone for full list price or more. Instead, a very frustrated and disillusioned seller winds up suffering real, detrimental cash consequences, while other players and interested parties are left with the impression that the real estate market is going down the tubes, citing this sale as prima facie evidence! The hardship to the seller is obvious. Don't you think that this ultimately hurts the general marketplace as well? Of course it does! This is what the buyers out there hear about and remember, not the property which sold for full list price or more. Perhaps this oversight is because the well-priced property came on and sold before the buyer ever heard about it. More likely, it is the logical result of the typical, conservative buyer's selective memory in a falling real estate market.

When he finally does make the decision to buy, his foremost concern will be overpaying for a comparable property, and he will base his sense of value on the discounted sales price of the overexposed property.

Meanwhile, other homeowners who may be discretionary, move-up buyers, put their decision to sell on hold, fearful that they, too, will become victims of the deflating real estate market. It should not be difficult to see how this sets into motion one more dynamic which pressures value downward.

In spite of the negative repercussions of overpricing, nearly 40 percent of all sellers in the last two years have fallen victim to the temptation.

Next week's article will look at the reasons why too many sellers make choices, which do not necessarily serve their best interests.

Parts III and IV will then offer pricing strategies that produce the highest yield.

If you plan to sell your house in 1996, it's a series you won't want to miss.

Sherri Willson Oakley is a Realtor with The GRUBB CO. She can be reached at 339-0400.

Property	Features	COE	DOM	List Price	Sales Price	SP/LP
1	3/2	2/94	228	\$ 399,000	\$ 335,000	83%
2	4/3+	6/94	72	\$ 675,000	\$ 487,000	72%
3	4/3+	10/94	169	\$ 695,000	\$ 535,000	76%
4	5/3+	12/94	225	\$ 995,000	\$ 800,000	80%
5	5/4+	2/95	230	\$ 899,000	\$ 750,000	83%
6	3/2+	4/95	82	\$ 612,000	\$ 515,000	84%
7	4/3	9/95	289	\$ 839,950	\$ 680,000	80%
8	5/4+	11/95	199	\$ 1,275,000	\$ 910,000	71%

Chart #2

Key: COE = Close of Escrow

Homes that were priced incorrectly tend to stay on the market longer.

Property	Actual Sales Price	Extrapolated Sales Price (x 1.095%)	Cash Loss	Extrapolated List Price (+94.5%)	Actual List Price
1	\$ 335,000	\$ 366,850	\$ 31,850	\$ 388,200	\$ 399,000
2	\$ 487,000	\$ 533,250	\$ 46,250	\$ 564,300	\$ 675,000
3	\$ 535,000	\$ 585,850	\$ 50,850	\$ 619,950	\$ 695,000
4	\$ 800,000	\$ 876,000	\$ 76,000	\$ 927,000	\$ 995,000
5	\$ 750,000	\$ 821,250	\$ 71,250	\$ 869,050	\$ 899,000
6	\$ 515,000	\$ 563,950	\$ 48,950	\$ 596,750	\$ 612,000
7	\$ 680,000	\$ 744,600	\$ 64,600	\$ 788,000	\$ 839,950
8	\$ 910,000	\$ 996,450	\$ 86,450	\$ 1,050,000	\$ 1,275,000

Chart #3

*All numbers have been rounded to the nearest \$50

By pricing a property too high it is likely the seller will lose thousands of dollars.

Tarpoiff...

Continued from page 17

roof. It's not going to work." Sometime this goes on for months. For these women, it has gone on for months. We wait, we rush to get new listings, and we wait again. But we don't go out together to see houses simply for the sake of seeing houses.

Pat Talbert and Anet Tarpoiff are licensed agents and real estate consultants. To ask a question or to add your name to their mailing list, call Tarpoiff & Talbert, at 653-2050.

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- 102 BULLARD DRIVE** \$419,000
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- 103 BULLARD DRIVE** \$380,000
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- 104 PROCTOR AVENUE** \$379,000
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- 2085 DRAKE DRIVE** \$375,000
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- 6545 EXETER DRIVE** \$349,000
Spacious Garden Home with canyon views. Open and light. Master bedroom w/2+2 family rm. SHERRILL WILLSON OAKLEY
- 1201 HOLMAN ROAD** NEW EXCLUSIVE \$299,000
Charming English. 3+1, hrdwd floors and level garden. Spacious living room/formal dining. JOSEPHINE O'SHAUGHNESSY
- 6547 SARONI DRIVE** REDUCED \$285,000
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Gorgeous 3 + bedrooms/3 full baths, remodeled kitchen and family room w/frplc. Level yard & spa. JOHN KARNAY
- 3555 MONTEREY** NEW EXCLUSIVE \$219,000
Artistically decorated & well-maintained. Updated kitchen & new bath, 3 bdrms/1bath, plus room. DEBRA J. DRYDEN
- 4057 MAPLE AVENUE** NEW EXCLUSIVE \$182,500
Picket fence cottage w/cook's kitchen. Two bedrooms plus office or den. Large level garden. KATHLEEN CALLAHAN

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- 10 MONT ENGLISH** NEW EXCLUSIVE \$1,295,000
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- HAMPTON ROAD** \$975,000
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- PRICE - PRICE - PRICE** \$275,000
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3/2.5. Living room w/frplc, separate dining room & eat-in kitchen w/deck. Filtered view. ANGELA WEI GRUBB
- BEST OF ROCKRIDGE** \$315,000
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Excellent location. 2BR units & auxiliary building with darkroom. 524-2526

- NEW ROCKRIDGE LISTING!** \$253,000
Sunny 3BR, 1BA Craftsman in a great community, ideally located near BART & College Ave. Formal dining rm & study w/built-ins. Fenced yard w/fruit trees. Charming! CAROLE BERGER 428-0900, 644-5499

- PRIVACY AND ROOM...** \$249,000
In this all-level home. Low maintenance all around. Tile kitchen with hill view. M. WONG 339-8888, 430-8155

- DON'T SHOP TILL YOU DROP** \$169,000
Check out this potentially great 2+BR, 2BA home in a wonderful, convenient neighborhood. Call today! C. BOZE 339-9290, 869-4203

- OUTSTANDING NEW LISTING** \$134,000
You'll love this charming & spacious condo! Features 2BR, 2BA, fireplace, in unit laundry, eat-in kitchen, mstr ste & more! DOLORES THOM 834-2010, 763-1710

BERKELEY / ALBANY

- PANORAMIC VIEW HOME!** \$424,000
Stunning 3+BR, 2BA Berkeley Hills home. Pristine condition. Deck & family room. Attached garage. Large backyard. SARA HOLTZAPPLE 845-0211, 548-0207

- THIS ONE WON'T LAST!!** \$315,000
Location, location... this immaculate South Berk Hills, 3BR, 2+BA contemporary retreat is a must see! Open Sun 2-5, 1335 Alvarado Rd. RAY PRUITT 834-2010

- ALBANY BEAUTY** \$278,000
Large 3BR, MacGregor on corner lot. Enjoy the sunny rooms & large eat-in kitchen, big backyard, plus a family room. BILL MCDOWELL 526-5143

- HALF BLOCK FROM FATAPPLES!** \$225,000
3BR, 1BA Spanish Mediterranean in N. Berkeley's desirable Gourmet Ghetto. Huge yard w/fruit trees, new paint. Motivated seller. SUSAN CASQUEIRO 834-2010

- LOCATION! LOCATION!** \$214,900
Convenient to Solano Ave and close to parks and schools. This charmer has 2+BR, a great yard and country kitchen w/antique stove. Well priced. JULIANA 524-2526, 527-9901



- ALBANY MACGREGOR** \$195,000
Starter home in a wonderful location. New roof, good floor plan, eat-in kitchen & dining rm. Many other features. Call for a private showing. WENDY BAKKENTA 644-5217

BERKELEY / ALBANY

- PROFIT ZONE** \$210,900
Commercial property for sale! Top location in Albany. Very nice building included 12 parking. Great business opportunity & unbeatable price. ANNA LEI 273-9127, 527-9800

- NORTH BERKELEY TOWNHOUSE** \$189,000
Near Spruce & Rose. 2+BR, 1.5BA, w/fireplace, remodeled kitchen/bath and yard. Price reduced! BILL GRIMASON 849-3711, 273-9321

- OPEN SUN 1/21, 2-4:30 PM** \$179,900
711 Johnson is located one block south of Solano at Pierce on a tree-lined street. Beautiful random plank floors, good floor plan and lots of space and charm! JULIANA 524-2526, 527-9901

- VICTORIAN FIXER** \$160,000
With original details. 3BR, 1BA with large kitchen. Some updating! Sunny large yard. CAROL JEKARSON 849-3711, 527-3494

WEST COUNTY

- IMMACULATE HOME IN MARINA** \$249,000
Bay/Breakers. This home is 4+ years young, has 3BR, 2.5BA, w/cozy frplc in large living rm. Landscaped, community pool/spa, sec gate, park & bay front hiking! MIKE GOODMAN 526-5143

- SWEET STARTER** \$175,000
Huge yard for the gardener, 2 large BR, frpl in living room, big eat-in kitchen plus a 2 car garage. Hurry! BILL MCDOWELL 526-5143

- EL CERRITO TOWNHOME** \$165,000
Spacious and bright 3BR, 2.5BA home in a well maintained, small 6 year old complex. Frplc & dual pane windows. Lots of storage. Close to BART, bus & shopping. RANDY MORTON 452-6295

- PRIVATE COURT CENTRALLY LOCATED** \$164,950
3BR, 2BA family rm, dining area, frplc. Walk to BART, schools, shopping swimming pool. Landscaped yard. BRIDGET LADAY 845-0200

- HUGE YARD** \$159,000
This large 3BR home is only 4 years old and offers great value. The newer architecture makes efficient use of space, lot size, and utilities. Living rm w/fireplace, ample closets and garage. DARRIN 834-2010

- TERRIFIC TOWNHOUSE** \$149,500
Beautiful 3BR, 2.5BA townhouse. New carpet, tile & lino plus new paint inside & out. End unit w/park view. Top quality alarm system. Pool and new deck. DAVE RUBENBERG 527-9800, 869-2305

EMERYVILLE

- 22 NEW LIVE/WORK LOFT CONDOS!** \$184,000 - \$245,000
Across from Emery Public Mkt. All 3 lvls w/sky lights & spiral staircases. 1432 - 1704 sq ft. Choose your own finishes. Open daily. Call for appt. BILL GRIMASON 420-1963

LOTS

- UPPER ROCKRIDGE LOT** \$129,000
Surrounded by expensive homes. Bay views. DAVID ICHIKAWA 428-0900, 547-8978

- VIEW LOT ON CUL-DE-SAC** \$76,500
Relatively level lot on quiet street in Berkeley/Oakland Hills. Priced to sell. South Bay views. Located among million \$ homes. Opportunity to build special home. HELENE BARKIN 273-9312, 849-3711

ALBANY (510) 524-2526	BERKELEY (510) 845-0200	BERKELEY NORTH (510) 849-3711	CLAREMONT (510) 845-0211	EL CERRITO (510) 527-9800
GRAND LAKE (510) 834-2010	KENSINGTON (510) 526-5143	MONTCLAIR (510) 339-9290	MONTCLAIR (510) 339-8888	PIEDMONT (510) 428-0900



Dining...

Continued from page 16

nishings are comfortable enough to make people linger long after the meal is over.

Many dining rooms retain a certain formality, but there's a new emphasis on comfort and personal choice. Patterns are bolder, colors fresher and furniture-wood choices more varied (including painted finishes). Table settings, too, are innovative, less locked in by traditional designs.

Formal or informal, furnishings and table wares today can easily handle any occasion and mood. For instance, dress a proper Queen Anne table in a plaid runner and watch it turn more casual. By topping a homey country table with lacy cloth and a mix of antique china, it's ready for a feast.

Fax number: 339-4066

Dining "rooms" have changed, too. Now they are anywhere you find them; maybe in a separate room, but just as likely in an area carved out of the great room or an alcove off the kitchen. Whatever the size or location, there is no reason to let this prime space sit idle except for occasional meal-serving.

In fact, it's the quiet and seclusion between meals that makes the dining room so well suited for a double life. What better place for reading or relaxing than in a small upholstered chair tucked into a cozy corner. Filling a bare wall with a library of books, accessories and built-ins is not only immensely practical, it also makes dining more inviting and intimate.

So, dim the lights, pour the wine and rediscover the pleasures of a dining room. Bon appetit!

Betty Mertens is an interior designer with the Decorating Den. She can be reached at 339-9482.

Wilson announces grants

Governor Pete Wilson has announced that the California Department of Housing and Community Development (HCD) awarded nearly \$4 million under a new program to turn foreclosed apartment buildings into viable, long-term sources of affordable housing.

"By taking advantage of market opportunities, communities can use this program to acquire foreclosed properties and then work with the

public and private sectors to obtain the long-term financing to provide families with needed affordable rental housing," Wilson said.

Under the new program, communities have two years to use the funds to secure foreclosed properties and arrange for permanent ownership by a housing authority, redevelopment agency or non-profit

See WILSON on page 21

Ed center hosts hands-on classes

Berkeley's non-profit Building Education Center offers over 50 weekend workshops on home building, remodeling and maintenance.

Upcoming classes include

Owner Contracting: Project Management, Framing, Drywall, and a 17 Homeowner's Essential Course. For a complete listing of classes, call 525-7610.

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YOUR WEEKEND GUIDE TO OPEN HOMES

OAKLAND Open Sunday 2-4:30 pm

95 WESTMINSTER DR, Claremont Pines, new, elegant 4/3+, pool \$1,129,000
Pacific Union, Dee Knowland 339-6460

6101 MAZUELA DR, Magnificent w/ w/ trad'l flair! pano view \$929,000
The GRUBB Company, Ed Kuo 339-0400

6076 MAZUELA DR, Bay views! new 4bd/3ba, traditional flr plan \$849,000
The GRUBB Company, Ed Kuo 339-0400

22 SHERIDAN, Rockridge new 4bd/3ba w/bay vw, big spaces \$767,000
Mason-McDuffie 428-0900, Nancy Moore 644-5488

6632 LIGGETT, Home w/attached legal 2nd unit, lg gated double lot \$699,000
By Owner 339-0687 SUNDAY 1-5

5981 GIRVIN DR, Piedmont Pines new 4+bd/3ba, quality! \$690,000
Better Homes, D. C. Hodges 531-7667

1260 GRANDVIEW DR, Prestigious location! w/ guest suite, hm ofc \$675,000
Wells & Bennett, Mary Neuberger 331-7000

14 CLIPPER HILL, Hiller Hghlnds 4bd/3ba, frml DR, prime location \$610,000
Coldwell Banker, Ollie Hammer 339-1174

45 TIFFANY LN, Pied Pines, fab new custom, hl lot, 5bd/4ba \$599,000
The GRUBB Company, Judy Cain 339-0400

56 SHERIDAN, Upr Rckrdge 5bd/4ba newly blt w/open floor plan \$599,000
Mason-McDuffie 428-0900, David Ichikawa 547-8978

1955 MANZANITA, Montclair luxury 3+bd/3ba, huge \$ reduction! \$589,000
Mason-McDuffie 339-8888, Howard Converse 869-4212 SAT & SUN 2-4:30

66 ALVARADO RD, Claremont, 1 hl, mlt pvcy, bright 4/3, garden \$569,000
The GRUBB Company, Karen Starr 339-0400

5914 BRUNS CT, Montclair 4+bd/3ba, family rm, library \$569,000
Pacific Union, Dick Cohen 339-6460

6115 MARGARIDO, Upr Rockridge 4bd/2 1/2ba, gourmet kit, Indscpd \$549,000
Coldwell Banker, Ken MacDonald 339-1174

7 MARR AV, Montclair, 3 bridge bay vw, 1/4+ acre, 4bd, 2 plus rms \$540,000
Coldwell Banker, Vicki Faulk 339-1174

6307 BROOKSIDE AV, Upr Rockridge stunning Med, 4/3, remod kit \$539,000
The GRUBB Company, Anian Tunney 339-0400

930 AQUARIUS WAY, Med retreat, detached art studio, detail, view \$510,000
Wells & Bennett, Peter Nicolopoulos 531-7000

2745 BUTTERS DR, Joaquin Miller 4/4+, gourmet kit, cul-de-sac, vw \$499,500
Pacific Union, Sandi Klemmer 339-6460

146 VICENTE RD, Claremont, 3bd/4ba with flex flr plan, gourmet kit \$499,000
The GRUBB Company, Kurt Buchholz 339-0400

6887 CHAMBERS DR, Montclair 3bd/2+ba, 1st open! family rm, yrd \$495,000
Pacific Union, Ann Nichols 339-6460

12181 BLYTHEN WAY, Skyline 4bd/2+ba, 1 hl, pvt setting, spa, vw \$489,000
Pacific Union, Robyn Mohr 339-6460

650 TRESTLE GLEN, Crocker Hghlnds 4 1/2, marble foyer, hwdws \$480,000
Mason-McDuffie 834-2010, Jacalyn Evone 273-9876

2665 CAMINO LENADA, Pied Pines just listed! 1 hl trad'l, gardens \$459,000
Coldwell Banker, Darcy Diamante 339-1174

6516 HEATHER RIDGE, Montclair 3 1/2 gorgeous contemporary \$449,000
Mason-McDuffie 428-0900, Elisabeth Belle 644-5452

4326 VIEWCREST CT, Ridgemont 5/3 w/bay view, M yd, cul-de-sac \$445,000
Mason-McDuffie 428-0900, Barry Klein 428-0900

6016 CHABOLYN TER, Rockridge 4bd/3ba upscale craftsman trad'l \$439,000
Mason-McDuffie 428-0900, Mavis Delacroix 658-6332

6363 WESTOVER DR, 1st Open!, lovely nw constr, private setting \$435,000
Wells & Bennett, Marie Kenaga 531-7000

6222 BULLARD DR, Montclair remodel w/quality & style, 3+bd/3ba \$419,000
The GRUBB Company, Angela Wei Grubb 339-0400

4808 CALDERWOOD CT, Lg contemp on cul-de-sac, hl lot, views \$405,000
Wells & Bennett, Jia Bhimani 531-7000

6940 CHARING CROSS, Reduced! elegant 2bd + 2 room suite \$399,000
Wells & Bennett, Beth DeAtley 531-7000

5565 MASONIC AV, Reduced! Rckrdge 5bd/3b, rumpus w/frpl, lg yd \$399,000
Mason-McDuffie 428-0900, Nancy Lehnkind 653-8092

17 WINDWARD HILL, Hiller Hghlnds townhouse, upgrades, 3 1/2 \$389,500
Coldwell Banker, Ollie Hammer 339-1174

6040 BULLARD DR, Value! Montclair 3bd/3ba 2-story traditional \$380,000
The GRUBB Company, Connie Rogers 339-0400

4833 PROCTOR AV, Stylish new 3bd/2 1/2 w/granite counters, hwdw \$379,000
The GRUBB Company, Linda McClain 339-0400

19 KINGWOOD RD, Spacious 3bd/2 1/2ba, elegant mstr ste, frpl, vws \$379,000
Coldwell Banker, Sherry Benninger 339-1174

2085 DRAKE DR, Montclair, sunny secluded patio, 4bd/3ba, hl yd \$375,000
The GRUBB Company, Jean Simmons 339-0400

4243 LAGUNA AV, Beautifully updated 4/3, gourmet kitchen, views \$374,900
Pacific Union, Kelly Joudon 284-1101 X354 SUNDAY 1-4

884 SUNNYHILLS RD, Gracious Crocker 2+1 1/2 traditional, pvt gdn \$365,000
Templeton Company, Trish McEneaney 652-2133 X125 SUNDAY 2-4

32 CHATSWORTH CT, Pvt, sunny, charming 4bd/2ba, cul-de-sac \$357,500
Coldwell Banker, Fritz Hochtelner 339-1174

5474 LA SALLE, Montclair, bay view, den, privacy \$355,000
Pacific Union, Dee Dee Bonham 339-6460

6085 COLTON, Montclair 3+bd/2ba w/bay view, must be sold! \$349,000
Mason-McDuffie 339-9290, George Millions 869-4233

4021 GREENWOOD, Crocker Hghlnds, 4/4 fab classic craftsman \$349,000
Pacific Union, Wendy Gardner 339-6460

4401 BRIAR CLIFF RD, Sequoyah Hills 4bd/2ba, pano bay/city vws \$349,000
Better Homes, Helen Nicholas 531-7134

6545 EXETER DR, Montclair, garden hm/canyon vws, mstr bd + 2/2 \$349,000
The GRUBB Company, Sherry Willson Oakley 339-0400

6916 BRISTOL, North Hills 4bd/3ba, 3000 sf, views, much for the \$ \$349,000
Mason-McDuffie 834-2010, Susan Casqueiro 286-7571

8135 SKYLINE, Montclair 4bd/2 1/2ba, space & charm! mstr ste, frpls \$338,000
Mason-McDuffie 834-2010, Dolores Thom 763-1710

118 CRESTMONT, 3bd/2ba \$325,000
Gallagher & Lindsey, Raye 748-1771 SATURDAY 2-4

6279 LEONA ST, Leona Hts 4bd/2 1/2ba 3000 sf, new construction \$319,000
Better Homes, Alice Wht 547-0709

1068 WALKER, Grand Lake 4 1/2 mini-mansion, 2-story, corner lot \$319,000
Mason-McDuffie, Eunice Edwards 834-2010

5008 CRYSTAL RIDGE, 3bd/2b, corner lot, FDR, 3-car gar, Indscpd \$313,900
Coldwell Banker, Sherry Benninger 339-1174

4404 SHEPHERD ST, Redwood Hts light/airy 4/2, fm, rd, 2-car gar \$299,000
Mason-McDuffie 428-0900, Judy Farrell 450-0631

1201 HOLMAN RD, Crocker, Charming English 3+bd/1 1/2, hl garden \$299,000
The GRUBB Company, Josephine O'Shaughnessy 339-0400

12820 BROOKPARK RD, 3bd/2ba, view, family rm, hwdws, grt yard \$299,000
Pacific Union, Vicki Woodhead 339-6460

1710 ARROWHEAD, Montclair 3bd/2ba 1700 sf of dramatic space \$299,000
Pacific Union, Kathy Flynn 339-6460

1760 MOUNTAIN BL, Montclair 4+bd/3ba, value, needs a little TLC \$299,000
Better Homes, Julie Renaldi 339-8400

85 STARVIEW, Hiller Hghlnds 3/2 w/upgrades, 2 frpl, storage \$297,000
Coldwell Banker, Ollie Hammer 339-1174

4092 LINCOLN AV, 4bd/2 1/2ba brand new and fabulous! \$295,000
Mason-McDuffie 834-2010, Lois Harris 287-2521

6666 PINENEEDLE, Serene setting nr Regional park, 4bd/3ba \$289,900
Coldwell Banker, Ruby Ng339-1174

3410 CRANE WY, Montclair nw listing! 4bd/2 1/2ba, custom upgrades \$289,000
Better Homes, Nahid Nassiri 339-4000

68 TEMPLAR PL, Rockridge 2bd/1 1/2ba, darling! lg yd, hm ofc, hill vw \$289,000
Mason-McDuffie 428-0900, Nancy Lehnkind 653-8092

80 STARVIEW DR, Hiller, great buy! 3bd/2 1/2ba, view of hills & bay \$287,500
Coldwell Banker, Adrienne Broche 339-1174

2950 HEDGE CT, Montclair 3bd/2 1/2ba, bay & bridge vws, all hl \$285,000
Better Homes, Carol Cohen 339-8400

6547 SARONI DR, Montclair, a perfect 10! location/cond/price, 3/3 \$285,000
The GRUBB Company, Betina Balestrieri 339-0400

5930 MERRIEWOOD, Montclair peaceful retreat, private 3bd/2 1/2ba \$284,000
The GRUBB Company, Susanne Paul 339-0400

1995 WRENN, Oakmore, 3/2, bay vw, Montclair schls, A-1, reduced \$279,500
Mason-McDuffie 339-9290, Lani Clarke 869-4210

1962 HOOVER AVE, Oakmore 3+bd/1b, bargain price for family hm \$279,000
Better Homes, Sam Ghadheri 339-4000

6020 THORNHILL DR, Montclair 3bd/2ba, new listing, creekside \$279,000
Better Homes, Hal Castle 339-9778

6028 THORNHILL, Montclair 2+bd/2ba creekside, nw listing \$275,000
Better Homes, Steven Biasati 339-8400

405 ALCATRAZ, Duplex, 2bd units w/hwdws, frpl, tile bath, garages \$269,000
Wells & Bennett, Stan Hammond 531-7000

1948 OAK CREST, Upr Oakmore 3bd/2ba, spacious, sun-filled, pvt \$269,000
Better Homes, Jeff Hilgert 339-8400

117 MAIDEN LANE, Redwood Hts, gorgeous 3+bd/3ba, remod kit \$269,000
The GRUBB Company, John Kamay 339-0400

4811 TRINIDAD, 3bd/2ba, secluded setting, bay view, wkshop/ofc \$269,000
Coldwell Banker, Adrienne Giacomelli 339-1174

1857 MAGELLAN DR, Montclair 3bd/2ba, unique, walk to Village \$269,000
Pacific Union, Joan Hause 339-6460

4012 LYMAN RD, Oakmore, just listed 3bd/2ba never before open! \$269,000
Better Homes, Mike Sullivan 465-8251

9212 SKYLINE, Montclair 3bd/2ba, best value, charming/quality \$269,000
Better Homes, Martha Shin 531-8643

44 SPY GLASS, Hiller Hghlnds 2bd/1 1/2, pvt sunny end unit, dk, vw \$269,000
Better Homes, Nancy Donnelly 339-8400

3616-3618 FRUITVALE, Sunny duplex, just listed! \$269,000
Mason-McDuffie 339-9290, Gene Boomer 869-4202

5438 LAWTON, Rockridge, new listing! 3bd/1ba sunny craftsman \$269,000
Mason-McDuffie 428-0900, Carole Berger 644-5499

3135 LEONA, 3bd/2+ba, decks, peaceful vws, seismic upgrade \$269,000
Mason-McDuffie, Darrin Tinsley 834-2010

6066 CHELTON, Montclair, serene garden setting, cozy 2/1 retreat \$269,000
Coldwell Banker, Pat Whittingslow 339-1174

842-842A WALKER, Grand Lake 2 units, 2bd w/frpl up & 1bd down \$269,000
Owner 834-8768 SUNDAY 11-5 & MONDAY 11-5 5% DOWN

6907 SARONI DR, Montclair abv Village, 2bd/2ba A-frame \$269,000
Ed Bell Realty 339-9398

268 MARLOW, Sheffield Village, remodeled 3bd/2+ba trad, yard \$269,000
Mason-McDuffie 339-9290, John Nielsen 869-4256

4509 MORAGA, Piedmont Ave, superb 3bd/2ba bungalow, family rm \$269,000
Mason-McDuffie 339-9290, P. Comford 869-4213

331 CLIFTON ST, Move right in! Spac. Rckrdge bungalow, upgrade! \$269,000
Templeton Company, Gini Erck 652-2133 X133 SUNDAY 2-4

4160 TERRACE, Piedmont Ave charming, large 4bd brown shingle \$269,000
Mason-McDuffie 339-8888, A. da Costa 466-5597

4038 35TH AVE, Redwood Hts, 3/3 home w/attached 1bd cottage \$269,000
Better Homes, Charlene Claybaugh 339-8400

6766 SARONI, Montclair, new on market, adorable 2bd/1ba \$269,000
Mason-McDuffie 339-8888, Jon Dunn 869-4215

3555 MONTEREY, Redwood Hts, well-maintained, updt kit/hw ba, 3/1 \$269,000
The GRUBB Company, Debra J. Dryden 339-0400

3924 ROBLEY TER, CA bungalow off Pied Ave, remodel, 2bd/1ba \$269,000
Wells & Bennett, Kate Phillips 531-7000

3033 SYLVAN, Laurel 3bd/2ba bungalow, frpl, FDR, mstr ste, deck \$269,000
Better Homes, Victor Fierro 339-8400

4042 WHITTLE AV, Lincoln Hts 3/2, frml DR, +rm w/ba & sep entry \$269,000
Better Homes, Charlene Claybaugh 339-8400

4450 39TH AVE, Redwood Hts 2bd/1+ba, charming, private, lovely gdn \$269,000
Pacific Union, Nancy Chew 339-6460

7222 SAYRE DR, Montclair 1bd/1 1/2ba art deco blt 1988, 3-stories \$269,000
Better Homes, Carin Caroe 339-8400

4645 PARK, Glenview ideal 2+bd/1ba starter, super clean \$269,000
Mason-McDuffie 339-9290, M. Grynblat 869-4226

7628 HILLMONT, 2bd/1ba, huge lot, fruit trees, pano vw, move in! \$269,000
Mason-McDuffie 834-2010, Richard Matus 287-2501

3016 REVERE AVE, Sheffield Village 2bd/1ba, deep yd, dbl garage \$269,000
Rinetti & Co. Realtors, Derek 568-6171 Vacant, new on market!

462 RICH ST, Temescal 2bd/1ba spl hl, craftsman detail, garden \$269,000
Pacific Union, Sandi Klemmer 339-6460

4614 FAIRBAIRN, 3bd/2ba, Maxwell Park, lg fam rm, great yd \$269,000
Gadsby & Associates, Leigh 748-5300 SUNDAY 2-4

525 MANDANA BL #403, Grand Lake 2+bd/2ba penthse, vw, deck \$269,000
Pacific Union, Tom Anthony 339-6460

218 MARLOW DR, Sheffield Village 2+bd/1ba grt starter, SL schls \$269,000
Better Homes, Harry Kress 531-2140

4057 MAPLE AVE, Laurel District, 2bd + office or den, hl setting \$269,000
The GRUBB Company, Kathleen Callahan 339-0400

4443 STEELE, Laurel, darling 2+bd/1ba trad'l, charm, must sell \$269,000
Mason-McDuffie 339-9

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Wilson...

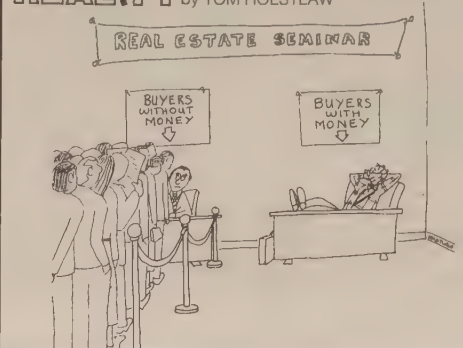
Continued from page 20
housing provider.

"The program simply makes good sense," added Timothy L. Coyle, director of the Department of Housing and Community Development. "The inven-

tory of 'real estate-owned' properties (REOs) is a potentially significant source of affordable housing."

HCD promotes affordable housing around California by working to remove red tape and other government actions that drive up the cost of housing, by promoting homeownership opportunities for all income levels.

REALTY by TOM HOLSTLAW



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- *918 Walnut - Gorgeous **SOLD!** A single-car garage. All upgraded. **\$190,000**
- *135 Shephardson - 2 BD, **SOLD!** Montego plan. Pool. **\$209,000**
- *1701 Central #5 - Grand Centrl **SOLD!** 2 BA top floor condo. **\$129,000**
- *2258 Santa Clara - Principals only, Owner will carry 1st. Prof. ofcs. **REDUCED \$600,000**

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851 Pomona, Albany, CA 94706

Gadsby & Associates HOME HOTLINE
1-800-588-8859
Real Estate
"NOT JUST ANOTHER REAL ESTATE COMPANY!"

Find a home that fits your lifestyle and call toll free 1-800-588-8859 for complete information on that home. No agent will answer. If you need more information or would like to make an appointment to see a particular property you may dial 0 at the end of the message and an agent will assist you. Be sure to inquire about Gadsby & Associates EXCLUSIVE \$1,000 Buyer's Bonus on any home you purchase using one of our Buyer's Agents. CALL TOLL FREE — NO OBLIGATION!

BA	Life Style	City	Home#
1	Starter that's 2 cute 4 words	Alameda	2501
2	Musicians! Sound-proof music rooms	Alameda	2511
3	10 World Victorian Charm on a corner lot	Alameda	2521
4	East End Beauty with family room	Alameda	2541
5	Union Street Starter — Priced Right!	Alameda	2551
6	California Split Bungalow with den/oc	Alameda	2561
7	Two-story Townhome overlooking pretty courtyard	Alameda	2651
8	Beautiful Condo with sweeping Bay view	Alameda	2671
9	Fernside, oversized rms, features original wood	Alameda	2681
10	Large, Large, Large 5 bedroom home and lot	Alameda	2711
11	New Mediterranean Masterpiece on Main Island	Alameda	2741
12	Shiny and clean as a new penny	Alameda	2751
13	Hardwood floors, great yard and family room	Hayward	2661
14	A real Charming priced to sell quickly	Oakland	2531
15	Top O The Hill, Top O The Line	Oakland	2511
16	Super house in Grand Lake Area with income unit	Oakland	2591
17	View the South Bay from this great house	Oakland	2691
18	Large 3 bedroom with a great lot	Oakland	2721
19	Old World Charm with today's conveniences	Oakland	2761
20	Enjoy the sunset and all the modern conveniences	Oakland	2771
21	New Home Try VA, FHA, Cal-Vet Financing	Oakland	2801
22	Walk to Redwood Day School, Great House	Oakland	2811
23	Live in style to which you will become accustomed	Pleasanton	2731
24	7 years young! Quiet area, clean and neat	San Leandro	2561
25	Starter Home, Good Neighborhood, priced right	San Leandro	2631
26	Safe, secure, private, 7 years old!	San Leandro	2791
27	Bonfire corner lot, RV or boat parking	San Leandro	2821
28	AGENTS WANTED — P/T weekends only. Sal + Com	San Leandro	2861

To find out how to receive a \$1,000 Buyer's Bonus call 1-800-588-8859 and use Code 2891

YOUR WEEKEND GUIDE OPEN HOMES

1	MIDVALE, Upper Laurel, reduced! 2bd/1ba, move in now!	\$155,000
2	McDuffie 339-9290, Gene Boomer 869-4202	
3	LAKESIDE #94, 2bd/2ba	\$149,500
4	Well Banker, Mamood Mokhtar 486-1495	
5	CALIFORNIA ST, Laurel 2bd/2ba	\$145,000
6	er Homes, Morrie Feigenberg 339-4000	
7	GEORGIA ST, Laurel, pretty 2/1 home, spa, creek, great yd	\$141,950
8	McDuffie 339-9290, Jim Resor 869-4258	
9	BATH AVE, Mills College Mediterranean, high ceilings	\$135,000
10	er Homes, Sherdella Sims 339-4000	
11	E 33RD ST, Charming remodeled 2+bd/1ba, many extras!	\$134,500
12	McDuffie 339-9290, V. Landes 869-4225	
13	PRENTISS, Clean 3bd/1 1/2ba Victorian, large yard	\$130,000
14	McDuffie 339-8888, David Otero 869-4239	
15	PIERSON, Maxwell Park, light/bright 3bd/1 1/2ba, good price	\$125,000
16	McDuffie 339-8888, E. Barber 869-4204	
17	BANY Open Sunday	
18	STANNAGE AVE, Charming 2/1+ spl liv, stucco, lg liv lot	\$235,000
19	ers Real Estate, Sil 232-0281 SUNDAY 1-4	
20	MADISON, 2bd/1ba	\$215,000
21	Well Banker, Kim Cleveland 486-1495 SUNDAY 2-4:30	
22	JOHNSON, 2bd/1ba, 1 block So. of Solano off Pierce, exc. cond	\$179,900
23	McDuffie 524-2526, Julianna 644-5221 SUNDAY 2-4:30	
24	KELEY Open Sunday 2-4:30 pm	
25	STEPHENS WAY, Reduced! pano SF vws, 5+bd/4ba, 2 livs, yd	\$749,000
26	McDuffie, Julie Nachtwey 273-9055	
27	HILLCREST RD, Spacious & elegant, 6+4, dbl lot w/5-car pkg	\$699,000
28	McDuffie 428-0900, Judith Glass/Sheila Sabine 644-5495	
29	OBLE CT, Charming 5bd/3 1/2ba, vw, pool, mstr suite, hardwoods	\$699,000
30	McDuffie, Carolyn Jones 428-0900	
31	AMITO, New 4bd/3+ba, gourmet kitchen, frml DR, mstr suite	\$649,000
32	er Union, Rich Gould 339-6460	
33	EL CAMINO REAL, Berk Uplands, 4bd/2ba, luxury mstr retreat	\$629,000
34	Well Banker, Paula Easton 339-1174	
35	GRAVATT, Great price! Classy 4+bd/3+ba, excellent detail, vws	\$599,950
36	McDuffie, Julie Nachtwey 273-9055	
37	WICENTE RD, New English 4bd/2 1/2ba, cook's kit, gdn w/creek	\$579,000
38	GRUBB Company, Judy Cain 339-0400	
39	ALVARADO, New price! lovely SF views, 4+bd/2ba, sep.in-law	\$549,000
40	McDuffie, Julie Nachtwey 273-9055	
41	SANTA BARBARA, 3+bd/2 1/2ba	\$525,000
42	Well Banker, Linda Gerson 486-1495	
43	ARLINGTON, 2 Houses	\$495,000
44	Well Banker, Gaby Olander 486-1495	
45	HILDALE, No. Berk. Spanish 4bd/2 1/2ba completely remodeled	\$485,000
46	er Bennett, Stan Hammond 531-7000	
47	ALVARADO RD, 4+bd/2ba, bay & hill views, remod kit, garden	\$485,000
48	er Union, Donna Costella 339-6460	
49	SPRUCE, 4bd/2ba	\$459,000
50	Well Banker, Lydia Nelson 486-1495	
51	EL CAMINO REAL, New listing! 1950's Cape Cod, 2/2 on lg lot	\$435,000
52	Ward Realtors, Frederick Mitchell 845-6021	
53	GRIZZLY PEAK, Berkeley 4bd/2ba	\$419,000
54	Well Banker, Melissa Lyckberg 486-1495	
55	WOODHAVEN RD, 4bd w/fam room, pool, Tilden Pk Vistas	\$415,000
56	er Union Company, Bebe McRae 652-2133 X145 SUNDAY 2-4	
57	EVERGREEN, New listing! Elegant 3+bd contemporary	\$410,000
58	Oak Realty 527-3387 X124 SUNDAY 2-4	
59	SPRUCE ST, Berkeley 3bd/2 1/2ba	\$399,000
60	Well Banker, Diane Verducci 486-1495	
61	OVERLOOK RD, Berk/Park Hills 3bd/2ba, hills/canyon vw, quiet	\$369,000
62	McDuffie 834-2010, Helen Chin 893-6319	
63	WIS RD, Upr Thousand Oaks, 3+bd/1 1/2ba trad, detailing, grt yd	\$359,000
64	er Union Company, Bebe McRae 652-2133 X145 SUNDAY 2-4	
65	DERBY ST, Elmwood duplex, 2/2 up & 3/2 down, remod kit	\$355,000
66	Ward Realtors, Barbara Kami 845-6021	
67	REGAL RD, Light-filled 3bd/1+ba No. Berk vw home, 2-car gar	\$325,000
68	er Union Company, Bebe McRae 652-2133 X145 SUNDAY 2-4	

151 FAIRLAWN DR, Newly shingled, updated 3bd/1ba, gdn setting	\$325,000
Templeton Company, Jan Fougner 652-2133 X138 SUNDAY 2-4	
745 THE ALAMEDA, Thousand Oaks 5bd/2ba, nds TLC, potential+	\$325,000
Better Homes, Nick Lavrov 525-2727	
1335 ALVARADO RD, So. Berk Hills 3bd/2+ba retreat, won't last!	\$315,000
Mason-McDuffie 834-2010, Ray Pruitt 287-5904	
577 SANTA BARBARA, 3bd/1 1/2ba, GG view, deck, private garden	\$309,000
Berkeley Hills Realty 524-9888 SUNDAY 2-4	
2436 WOOLSEY, 3bd/2ba	\$275,000
Coldwell Banker, Rita Zwerdling 486-1495	
1635 SCENIC #5, 2bd/1ba	\$239,000
Coldwell Banker, Linda Goldman 486-1495	
2403 SACRAMENTO ST, Spanish split level, formal DR, frpl, garage	\$179,000
Martino RE, Broker 523-9300 SUNDAY 2-4	
1721 BERKELEY WAY, 2bd/1ba	\$147,000
Coldwell Banker, The Longs 486-1495	
1620 PRINCE ST, Berkeley 2+bd/1ba	\$129,000
Coldwell Banker, Melissa Eizenberg 486-1495	
1405 66TH ST, Well priced 2bd/1ba fixer, original charm, quiet street	\$99,000
Marvin Gardens, Bruce Simon 273-9593 SUNDAY 2-4	

CASTRO VALLEY Open Sunday

4971 HENSON PLACE, Custom 4bd/3ba, 3000 sf on one level	\$475,000
Red Oak Realty 527-3387 X112 SUNDAY 1-4	

EL CERRITO Open Sunday

8629 ARBOR DR, Value! 4/3, 3800 sf, fam rm, study w/frpl, mstr ste	\$385,000
Berkeley Hills Realty 524-9888 SUNDAY 2-4	
7440 POTRERO AVE, El Cerrito 3bd plus in-law	\$275,000
Red Oak Realty 527-3387 SUNDAY 2-4	
7202 A STREET, Large sunny 4bd/2 1/2ba on cul-de-sac, fireplace	\$247,900
Better Homes, Nick Lavrov 525-2727 SUNDAY 2-4:30	
145 POMONA AVE, 3bd/1 1/2ba totally remodeled!	\$224,950
Owner 1-800-246-2274 SUNDAY 11-3	
1212 EVERETT, \$ Reduced! 3bd/2ba, living/dining/family rm, lg yd	\$210,000
Gallagher & Lindsey, Darlene Gardner 748-1790 SATURDAY 2-4	
244 BEHRENS ST, Immaculate 2/1, frml DR, remod kit, corner lot	\$199,950
Locators Real Estate, Franca 232-0281 SUNDAY 1-4	
6427 CONLON, 2bd/1b, big kitchen, hwd, yd w/fruit trees, nw roof	\$159,000
Marvin Gardens, Alice McLeish 526-1101 SUNDAY 2-4	

HAYWARD Open Sunday

1076 MARLOWE LN, 3bd, lg fam rm, grt family hm, 2-car garage	\$164,900
Gadsby & Associates, Melida 748-5300 SUNDAY 2-4	

KENSINGTON Open Sunday

280 LEXINGTON RD, Kensington 5bd/2+ba	\$449,000
Red Oak Realty 527-3387 SUNDAY 2-4	
695 WELLESLEY, 4bd/3ba, beamed ceilings, frpl, hwd, under w/w	\$375,000
Better Homes, Nick Lavrov 525-2727 SUNDAY 2-4:30	
297 PURDUE, 2bd/1ba, painted in & out, refinished hwd floors	\$235,000
Red Oak Realty 527-3387 X190 SUNDAY 2-4	

ORINDA Open Sunday

1 EL PATIO, Classic country club, Spanish Hacienda Masterpiece	\$749,000
1 of a kind! Updated, gourmet kit/fam rm, 5bd/5ba, private setting	
The GRUBB Company, Nancy Rothman 339-0400 SUNDAY 1-4	

PIEDMONT Open Sunday 2-4:30 pm

44 FARRAGUT AVE, 7bd/5+ba, 1/2 acre, library, ballroom, pool	\$2,450,000
Pacific Union, Georgia Cornell 339-6460	
2 SEA VIEW, 5bd/4+ba, nw chef's kit, library, au pair, pool	\$2,450,000
Pacific Union, Joan Daniel 339-6460	
11 SCENIC AVE, Elegant 3-story, 4bd, frml liv/din, library retreat	\$998,500
The GRUBB Company, Donald Grubb Jr. 339-0400	
60 CREST RD, 5bd/4+ba, over 1/3 acre, family rm, liv-out yd	\$929,000
Pacific Union, Helen Danhaik 547-5750	
110 SEAVIEW, Gracious formal liv/din, 5bd, 2 fam rms, lg kitchen	\$839,000
The GRUBB Company, Sandra Vogl 339-0400	
58 WILDWOOD GARDENS, 4+bd/3ba lovely trad'l, splendid gardens	\$805,000
Pacific Union, Rosalie Woods 339-6460	

111 ESTATES DR, Fab for entertaining, central courtyard	\$795,000
The GRUBB Company, Mindy Scott 339-0400	
21 PARK WAY, Elegant 3-story trad, 5+ bd, frml liv/din, library	\$749,500
The GRUBB Company, Susan Veit 339-0400	
407 PALA AVE, Perfect frplan! great wvl 4bd upstairs/2 1/2ba, remod	\$749,000
The GRUBB Company, Katherine Cooper 339-0400	
33 PIEDMONT CT, 4bd/3ba Elegant trad'l central location, fam rm	\$749,000
Pacific Union, Martha Holstlaw 339-6460	
331 ST JAMES 4+bd/4+ba, 4300 sq ft, excellent condition	\$729,000
Better Homes, Mielko Winnacker 284-9500 SUNDAY 11-4	
25 TYSON CIR, A masterpiece of design, Lake Tyson, 4+2 1/2, value	\$694,500
The GRUBB Company, Sheila Gallagher 339-0400	
101 DALE AVE, 3bd/2+ba, 2-story trad, rumpus rm, lg yd, deck	\$549,000
Pacific Union, Bonnie Hirsch 339-6460	
159 ST JAMES DR, 3/3 picturesque tree setting, lg fam rm, 2 dks	\$539,000
Pacific Union, Dee Dee Bonham 339-6460	
337 EL CERRITO, 4bd/3ba on wonderful tree lined street	\$499,000
Mason-McDuffie 428-0900, Rose Jellison 655-4965	
48 CREST RD, Filled w/light & charm! liv living, hwd, 3 frpls	\$475,000
The GRUBB Company, Elizabeth Dickson 339-0400	
136 SUNNYSIDE, Best deal in Piedmont! 3+bd/2ba fab rehab!	\$375,000
Mason-McDuffie 339-8888, L. Friedman 834-2010	
120 MORAGA AVE, 2bd/1ba great starter, hwd, updt kit, bsmt	\$248,000
Pacific Union, Ann Nichols 339-6460	

RICHMOND Open Sunday

632 HUMBOLDT, Clean 2bd/1ba w/large yard & view!	\$165,000
Red Oak Realty 527-3387 X147 SUNDAY 2-4	

SAN LEANDRO Open Sunday

2375 EDGEHILL CT, 5bd/4+ba, new listing! pano bay views!	\$519,000
Pacific Union, Michelle Miller 339-6460 SUNDAY 2-4:30	
173 VISTAGRANDE, 3bd/2 1/2ba, view! great for entertaining	\$339,500
Mason-McDuffie 834-2010, John Bell 839-3438 SUNDAY 2-4:30	
1583 CARPENTIER ST, Beautiful 2/2 condo, fully equipped, location	\$129,500
Rinetti & Co. Realtors, Al 568-6171 SUNDAY 2-4 Make offer!	

FAX

Your Open Home Listing to:

510-339-7302

To place a listing in the Open Home
Guide, please call 339-4046.

DEADLINE: Tuesday, 5:00 p.m.

Events

The East Bay Chapter of the American Institute of Architects (AIA) presents **French Portfolio 1992-1995**, photographs by Laurie Pearce Bauer, on exhibit from Jan. 2 to Feb. 1 at the AIA East Bay Gallery, 499 14th St., Suite 210, Oakland, Mon.-Thurs. 9 a.m. to 5 p.m. For more information call Sally Phillips at 464-3600.

The **Jump For Joy Marketing Group** will meet Fridays from Jan. 19 to Feb. 23 from 2 to 5 p.m. The group will provide a customized individual approach to marketing including focus, clarity and business results. The six week class costs \$250. Enrollment is limited to 10. Call Wyn Stephens for reservations at 482-9937.

The Hillside Gardeners of

Montclair presents **Plants for California's Climate**, Tues., Jan. 24 at 11:30 a.m., at the Joaquin Miller Community Center, 3300 Joaquin Miller Road, Oakland. Bring your lunch. Coffee and tea provided. Call 531-6329 for more information.

Karen Ward of CMG Mortgage and Marsha Quick and Judy Boe of Red Oak Realty present a free seminar **Woman to Woman: Finding the Keys to Buying Your Own Home**, Sat., Jan. 27, 10 a.m. to noon, 1029 Solano Ave., Albany. Special topics include investigating neighborhoods, setting priorities and selecting an agent. Call 718-2134 for reservations.

The non-profit **Building Education Center (BEC)**, 812 Page St., Berkeley announces its 1996 schedule of classes, including its 17-session **The Homeowner's Essential Course: How to Build, Re-**

model and Maintain Your Home. For information on this or other BEC courses call the Center 525-7610.

Alameda County Waste Management Authority presents the **Master Composter Training Program**. This 50-hour course will educate the public about the building of compost piles, the teaching of children about decomposition and setting up projects to recycle institutional food waste. Courses begin in Feb. Application deadline is Jan. 24. Call 635-6275 for more information.

The non-profit Skyline Garden Club holds its annual **Valentine Fundraiser**, Thurs., Feb. 8 beginning at 1 p.m. Elizabeth Murray will explore the delights of Monet's gardens in a colorful slide presentation followed by an English-styled tea party catered by Lisa's Tea Treatures of Los Gatos. Tickets are \$15

and must be purchased in advance. Call 531-4897.

A free **First-Time Home Buyer Seminar**, sponsored by Red Oak Realty and Mortgage Network, is held every first and third Wed. of the month at 7 p.m., 1891 Solano Ave., Berkeley. Find out about first-time home buyer programs, get tips from a Realtor on how to make an offer, negotiate the best deal, home inspections and more. Receive a free financing booklet, loan pre-qualification and a listing of homes for sale in your price range. Reservations required. Call Russell Doi at 526-6554.

RAF Mortgage presents free seminars on **How to Make Money Using the FHA 203K Rehab Loan**, Wednesdays at 7 p.m. at 1722 Solano Ave., Berkeley. Reservations required. Call 528-0767.

Wausau Mortgage Corp. announces a free 203k mortgage workshop **Rehabilitate for Profit or Equity with a Proven Product**, every Tues. and Thurs., 7 to 9 p.m. Call 1-800 801-1320 ext. 240 for locations.

Le Tip International, an organization of independent business people devoted to exchanging business leads and helping other members, meets Wednesdays at 7:15 a.m. Guests welcome. Call Lisa Schliiff at 236-3002.

The Bay Area chapter of the **National Association of the Remodeling Industry**, holds its regular meeting on the 2nd Wed. of every month at 6 p.m. at Showplace Square, 2 Henry Adams Street in

San Francisco. Call (415) 251- for more information.

The **Friends of the Latin American Library** hold regular meetings at the Latin American Library, Fruitvale Ave., Oakland. Join support the library as it enters its 30th year of service. For more information call the library at 5620.

A non-profit **Phantom Opera fan club** is forming. For more information call Alison Tranter at 682-4793.

For inclusion in **Events**, contact Dennis Egan, Real Estate Editor, Hills Publications, 5707 Redwood Rd., Oakland 94619. Phone: 339-4047. For more information must be received one week prior to publication.

HARBOR BAY REALTY
SALES • RENTALS • PROPERTY MANAGEMENT
523-1144

OAKLAND

\$49,500 THIS UNIT IS VACANT AND READY TO SELL! A 1 bed room, 1 bath condo with pool! Seller motivated! Assumable loan! Kathy Hirsch 814-4706

\$64,900 199 MONTECITO. CLOSE TO LAKE, PARK AND SHOPPING! Very low priced 1 bed room, 1 bath condo in good location. Excellent condition, security, parking, same floor laundry. Owner anxious! Marcia McIntyre 522-5431

\$75,000 MONTCLAIR LOT! Build your dream hideaway in lovely Montclair! Kathy Hirsch 814-4706

\$96,000 TWO UNITS! One 2-bed room unit, one 1-bedroom unit, 3 parking spaces. Seller financing negotiable. Anna Woo 865-4340

\$99,000 5207 WENTWORTH. ONE-LEVEL BUNGALOW! This 3 bedroom, 1 bath home needs your TLC. To be sold "as is." Formal dining room, laundry room and detached garage! Martha Turner 522-4648

\$119,000 3486 35th AVE. CENTRALLY LOCATED BUNGALOW! This 2+ bedroom, 1 bath home has more rooms that could be used as small bedrooms. Close to freeway, shopping and transportation! Newer garage, never Jacuzzi tub! Anna Woo 865-4340

\$149,000 330 EIGHTH ST. LOCATED IN THE HEART OF CHINATOWN! A 2 bedroom, 1 bath condo with large private balcony, 2 underground parking spaces! Anna Woo 865-4340

\$155,000 2446 21st AVE. VERY LARGE AND SPACIOUS HOME! A 4 bedroom, 2 bath home great for extended family! Large family room, large corner lot, fenced yard and off-street parking! Kathy Hirsch 814-4706

\$184,500 2173 48th AVE. CRAFTSMAN COTTAGE! A charming 3 bedroom, 2 1/2 bath home with all original woodwork plus modern additions including large eat-in kitchen, family room with fireplace. Upstairs is a giant master retreat with wrap-around deck overlooking private landscaped backyard! Marilyn Pomeroy 814-4845

HAYWARD

\$168,000 ALL ONE LEVEL! A 3 bedroom, 2 bath home with many upgrades. Kitchen remodeled with new cabinets, dishwasher, disposal, gas stove, water heater. New exterior paint, 2-car garage, both bathrooms upgraded! Shirley McWilliam 521-2749

MARTINEZ

\$272,500 261 BRIAR DR. WONDERFUL FAMILY HOME ON CUL-DE-SAC! Spacious 3 bedroom, 2 1/2 bath home with modern kitchen, breakfast room, large family room and deck, large yard area! Anna Woo 865-4340

SAN LEANDRO

\$115,000 2282 BELVEDERE. AFFORDABLE LIVING IN PLEASANT NEIGHBORHOOD! A 2 bedroom, 1 1/2 bath condo with many complex amenities, dining area, patio, washer, dryer and more! Marilyn Schumacher 822-8043


\$305,000 120 HARLAN. UNIQUE INVESTMENT OPPORTUNITY! Zoned commercial, 3 bedroom, 1 bath Victorian with 1 bedroom, 1 bath unit underneath. Upholstery shop plus 2 bedroom, 1 bath split-level house! Great Area! Kathy Hirsch 814-4706

SAN LORENZO

\$137,500 1332 CULVER PL. GREAT PRICE! Four bedroom, 2 1/2 bath townhouse end unit with lots of storage! Conveniently located to shopping, school and bus! Anna Woo 865-4340


The GRUBB Co. REALTORS

1995 Top Producer



Anian Pettit Tunney
The GRUBB Co. is pleased to announce that Anian Pettit Tunney was the top producing agent for 1995
(510) 339-0400

TOP LISTING AGENT IN 94619 ZIP CODE*



Sherry Benninger
Coldwell Banker congratulates Sherry Benninger for her accomplishments.
*From Jan. 1995 through Dec. 1995, Sherry represented the highest number of single family homes sold above \$295,000 and the highest number of townhouses sold above \$185,000. If you are planning a move in the future and want RESULTS, call Sherry at 339-1174.

PACIFIC UNION RESIDENTIAL BROKERAGE

HOMES OPEN SUNDAY 2:00-4:30

PIEDMONT

44 FARRAGUT AVENUE, PIEDMONT - 7BD/5+BA.....\$2,450,000
Albert Farr design on 1/2 acre, library, ballroom, pool. Georgia Cornell
2 SEA VIEW AVENUE, PIEDMONT - 5BD/4+BA.....\$2,450,000
Magnificent! New chef's kit, library, au pair, rumpus, pool. Joan Daniel
60 CREST ROAD, PIEDMONT - 5BD/4+BA.....\$929,000
Sited on over 1/3 acre. Fam. rm., level-out yd. Helen Danahall 547-5750
58 WILDWOOD GARDENS, PIEDMONT - 4+BD/3BA.....\$805,000
Lovely traditional with spacious rooms, splendid gardens. Rosalie Woods

OAKLAND

95 WESTMINSTER DR., CLAREMONT PINES - 4BD/3+BA.....\$1,129,000
New, elegant, quality custom home! Lg gourmet kit, pool. Dee Knowland
2745 BUTTERS DR., JOAQUIN MILLER - 4BD/4+BA.....\$499,500
3-yr old contemp, bay view, gourmet kitchen, cul-de-sac. Sandi Klemmer
6887 CHAMBERS DRIVE, MONTCLAIR - 3BD/2+BA.....\$495,000
First open! Sophisticated 4-yr old contemp, family rm., yard. Ann Nichols
12181 BLYTHEN WAY, SKYLINE - 4BD/2+BA.....\$489,000
One-level, very private setting, bay view, master suite, spa. Robyn Mohr
5474 LA SALLE, MONTCLAIR - 3BD/3BA.....\$355,000
Pied side! Bay view, den, privacy. Piedmont schools. Dee Dee Bonham
4021 GREENWOOD, CROCKER HIGHLANDS - 4BD/4BA.....\$349,000
Fabulous classic craftsman, remodeled kitchen/baths, yard. Wendy Gardner
1710 ARROWHEAD DRIVE, MONTCLAIR - 3BD/2BA.....\$299,000
1700 sq ft of dramatic space that can easily be EXPANDED! Kathy Flynn

BERKELEY

1098 AMITO, CLAREMONT HILLS - 4BD/3+BA.....\$649,000
New spacious home, gourmet kit, formal DR, master suite. Rich Gould
775 ALVARADO ROAD, BERKELEY - 4+BD/2BA.....\$485,000
Bay & hill views, remodeled kit, den, gorgeous garden. Donna Costella

BY APPOINTMENT

PIEDMONT

HANDSOME PIEDMONT OFFERING.....\$1,795,000
Designed for the active family & elegant entertaining. 5BD/4.5BA, au pair, library, fam. rm., rec. rm. Sally Morrison/Dee Dee Bonham
PIEDMONT ENGLISH TUDOR.....\$849,000
Superb quality of design, craftsmanship and charm. 3BD/2+BA, den, study, family room adjoins spacious deck. Sally Morrison

OAKLAND

PIEDMONT SIDE OF MONTCLAIR.....\$569,000
Beautifully crafted traditional. 4BD/3+BA, large master suite, family rm with frpl & built-ins, custom designed kitchen. Joan Daniel
RIDGEMONT VIEWS.....\$469,000
Spacious 4BD/3BA home with beautiful view from each room. Open & light, frpl, huge master suite w/sitting area. Robyn Mohr
CROCKER HIGHLANDS.....\$409,000
Beautifully renovated! 3BD/2+BA, large master suite, dining rm with charming built-ins, den, family rm with frpl. Georgia Cornell
SEQUOYAH HILLS MEDITERRANEAN.....\$359,000
Over 1/3 acre, private driveway, 4BD/3BA, rumpus, office, formal dining, remodeled kitchen, hwd flrs, 2-car gar. Vicki Woodhead

PIEDMONT PINES BEST BUY!.....\$279,000
Lots of space, possible home office with bath, 5BD/4BA, family room with fireplace, walk to schools. Francis Heath

BRIGHT, SUNNY CONDO.....\$248,500
Two story unit with soaring ceilings. 2BD/2+BA, plus room, wood deck grounds with walking paths, pool and clubhouse. Joan Daniel

LAKE VIEW CONDOMINIUMS.....\$129,000-\$139,000
Three units available, each with 2BD/2BA, large kitchens, wood burning fireplaces, in-unit laundry. Dick Cohen

UPGRADED CONDOMINIUM.....\$99,000
Gorgeous top floor corner with fireplace and in-unit laundry. Balcony, lots of upgrades, good building. Dick Cohen

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1900 MOUNTAIN BLVD.



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Residential Real Estate Specialist

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Voice Mail: (510) 273-9055

VIEW HOMES PRICED TO SELL Open Sunday 2-4

15 Stephens Way
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\$749,000
■ REDUCED
■ Panoramic Views
■ 5+4+ Quality New Construction
■ 4000 Square Feet
■ Two Living Levels and Yards

242 Graven
Berkeley/Oakland
\$599,950
■ Great Location
■ Five Bedrooms
■ Hardwood Floors
■ Full Kitchen
■ Master Suite
■ Call: A. Cohen

657 Alvarado
Berkeley/Oakland
\$549,000
■ New on the Market
■ Sweeping SF
■ Bridge Views
■ Mediterranean 4+2
■ Hardwood
■ Separate In-Law Unit
■ Terraced Yard

Security Pacific Real Estate Brokerage

3223 Blume Drive, Richmond
222-8870

EL CERRITO

WHAT A DEAL / SUPER STARTER!.....\$122,000
2BR, 1BA, fireplace, 1 car garage, utility room, fresh paint, new floor kitchen/bath. #W35068 Mike Winter 510-223-0767

ALL THIS FOR HOW MUCH?.....\$149,000
2BR, 1BA over 1,000 sq ft, lot to 7100 sq ft, extra long gar. w/wine door, huge bldg. at rear of property. #W34885 Pat Doyle 510-799-0200

EL CERRITO HILLS.....\$169,000
2BR, 1BA, super clean, new paint in and out. Glistening hardwood will replace roof! #W35209 Carolyn Dopp 510-223-6700

STOP THE CARI IT'S SO CUTE!.....\$18,000
3BR, 1BA, large kitchen with all appliances & washer/dryer. New heating, extensive earthquake retro-fitting, attached 2 car garage. #W35433 Geri Stern 510-234-7808

MT. TAM VIEW / GREAT FAMILY HOME!.....\$19,000
3BR, 2BA, quiet court, next to park. Move-in cond, alarm system, 2 car garage, no yard work! #W35147 Chris Christopher 510-254-1742

GREAT NEIGHBORHOOD/CLOSE TO FAIRMOUNT AVE.....\$229,000
3BR, 1BA remodeled kitchen, hwd flrs/carpet, 2 car garage, master suite! #W33974 Terrie Marzetta 510-799-0279

FABULOUS REMODEL!! BAY VIEWS!.....\$289,000
3+BR, 2BA with family room, formal dining room, garage, landscaped yard. Double pane windows, new paint & roof! #W35429 OPEN SUNDAY 2-4, 6527 Morris Ave. Geri Stern 510-234-7808

NEW CONSTRUCTION / CUSTOM HOME W/PANO BAY VIEW!.....\$429,000
5BR, 2.5BA, family room, tr-level, 2 car garage. Huge rooms throughout in-law potential. #W35034 Dwayne Bartels 510-222-3042

NEWLY REMODELED CONTEMPORARY.....\$625,000
Approx. 4000 sq. ft., spectacular panoramic bay views! 4BR, 3 car family room, tile roof, fabulous gourmet kitchen, earthquake retro-fitting security system. #W35522 Carolyn Dopp (510) 223-6700

KENSINGTON

SPECTACULAR S.F. & GOLDEN GATE VIEW IN THE HILLS.....\$329,000
2 homes on large almost 10,000 sq. ft. lot, 2BR, 1.5 BA home, with 1BA cottage! End of quiet street, hardwood floors, hot tub in back, fully secluded. #W35258 John Anderson 510-237-8842

RICHMOND ANNEX AND VIEW

ADORABLE ANNEX CHARMER.....\$189,000
2BR, 1BA almost 900 sq. ft., formal dining, sweet fenced yard, attached garage, new paint, new roof, excellent starter home. #5522 Geri Stern 510-234-7808

FORECLOSURE.....\$169,000
3BR, 2BA, over 1400 sq. ft., plus room. Seller financing available! 10% down! #W34321 Michele Manzone 510-559-9073

ENORMOUS FAMILY HOME IN THE VIEW!.....\$299,000
4BR, 3BA, over 2,800 sq. ft. Family room, formal dining room, 2 car attached garage, recreation room, new roof, carpet, paint, decks & views! #W35524 Cynthia Burke (510) 262-0940

INDEX

TRANSPORTATION

101

102

103

104

105

106

ANNOUNCEMENTS

201

202

203

204

205

206

207

208

209

210

211

212

213

214

215

216

217

218

219

220

221

222

223

224

225

226

227

228

229

230

231

232

233

234

235

236

237

238

239

240

241

242

243

244

245

246

247

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970

971

972

973

974

975

976

977

978

979

980

981

982

983

984

985

986

987

988

989

990

991

992

993

994

995

996

997

998

999

1000

(510) 339-8777

SHARE RENTALS

Alameda*

771

Albany/Kensington*

772

Berkeley

773

El Cerrito & North*

774

Emeryville*

775

Lamond & East*

776

Oakland/Piedmont*

777

San Leandro & So.

778

COMMERCIAL RENTALS*

Alameda

781

Berkeley & North*

782

Emeryville

783

Lamond & East

784

Oakland/Piedmont

785

San Leandro & So.

786

REAL ESTATE SALES & SERVICES

Real Estate-General

801

Real Estate Loans*

802

Lofts & Live-Work Space

803

Real Estate Lots

804

Real Estate Services*

805

Real Estate Wanted*

806

HOMES FOR SALE

Alameda

811

Albany/Kensington

812

Berkeley

813

El Cerrito & North

814

Emeryville

815

Lamond & East

816

Oakland/Piedmont

817

San Leandro & So.

818

APTS/CONDOS FOR SALE

Alameda

831

Albany/Kensington

832

Berkeley

833

El Cerrito & North

834

Emeryville

835

Lamond & East

836

Oakland/Piedmont

837

San Leandro & So.

838

INCOME/COMMERCIAL PROPERTY

Alameda

846

Berkeley & North

847

Emeryville

848

Lamond & East

849

Oakland/Piedmont

850

San Leandro & So.

851

FOR SALE

Alameda

861

Berkeley & North

862

Emeryville

863

Lamond & East

864

Oakland/Piedmont

865

San Leandro & So.

866

SERVICES

Architecture & Design*

901

Board & Care*

902

Bookkeeping*

903

Building Contractors-Licensed*

904

Business Services*

905

Carpentry*

906

Catering*

907

Chauflours*

908

Chimneys*

909

Computer Services*

910

Counseling/Therapy*

911

Drainage*

912

Electrical*

913

Entertainment*

914

Floors & Carpets*

915

Furniture Refinishing/Repair*

916

Gardening*

917

Handyman*

918

Hauling*

919

Health, Beauty & Fitness*

920

Home Fashions*

921

Home Services*

922

Housecleaning/Janitorial Services*

923

Houselifting*

924

Interior Decorating*

925

Landscaping-Licensed*

926

Legal Services*

927

Locksmith*

928

Masonry/Carpentry*

929

Movers-Licensed*

930

Painting*

931

Paperhanging*

932

Photography*

933

Photography/Video*

934

Piano Tuning*

935

Plumbing*

936

Printing/Graphics*

937

Psychic Advisors*

938

Roofing*

939

Sealing/Alterations*

940

Special Services*

941

Tax/Accounting*

942

Tile Work*

943

Tree Service-Licensed*

944

Tree Work*

945

Upholstery*

946

Window Cleaning*

947

Word Processing*

948

Writing/Editing*

949

*Prepayment Required

MasterCard and Visa Accepted

TRANSPORTATION

101 Autos

All Autos Wanted. Full International Revenue Service Tax Deduction for 1995 to help the Homeless Children. Please call us at 415-871-0665. We need Vans, Cars, RVs, Trucks. Thank you.

CORVETTE Coupe 1985. Automatic, air, mint condition, \$9,500. 522-5668. Serious only.

VOLVO 1985 780 Turbo. Loaded, 60K on new engine, primo condition, new tires, \$7000. 652-4800

BULLETIN BOARD

As a community service The Hills Newspapers is pleased to offer Found, Giveways and Lost ads free of charge (maximum 15 words for 2 weeks).

201 Announcements

BOY Scout uniforms. Clean out the closet and recycle them to help youngsters. Leave at The Montclair office, 6208 La Salle Ave., Oakland.

Any witness to incident on September 29, 1993. Dwight Way above Piedmont Ave., Berkeley at construction site. Involving tractor trailer repeatedly rear ended by front end loader. Call collect (510) 836-3534.

204 Miscellany

ERRANDS. Laundry, housework. Prepare/clean-up parties. Meal preparation. Minimum-maximum 3 hours. \$50 Weekly. 482-1888

SINGER. Pianist. Solo for weddings, no bands, wakes, rehearsals, sing-alongs, etc. Fee varies. Wendy 482-1889

206 Found

FOUND black dog, about Christmas, Oakland hills 568-4608

FOUND Siamese, lilac point cat. Oakland/Vesler. Parking garage. January 10th. Oakland Animal Shelter. 535-5602

FOUND: Ladies Elgin watch. In front of McGowan & Co. Thursday, January 3, 658-4880

FOUND female tabby cat, Oakland. Marc 444-3204

YOUNG kitten found. January 2nd, E. 17th St./21st Ave., Oakland. Owner identify. Marc, 444-3204

207 Giveaway

URGENTLY need temporary foster homes for homeless kittens/cats. Assistance provided. Marc 510-444-3204

FREE with breeding contract, Bull Mastiff, male, show quality, to good home only. 352-3688

Two beautiful Maine Coon male cats, 6 years. All shots, neutered. Sweet. (415) 222-2221, days; (510) 763-2633

208 Lost

HIM/LAYAN. Persian, light fur, colorful face, lost near Wellington St./Park Blvd. around Christmas 530-3272

WALLET and coin purse lost between Lakeshore/Mendocino. Reward \$51-5057

LOST Siamese cat. Oakland vicinity. Marc 444-3204

LOST male brown tabby. Vicinity Warren Freeway, Oakland. Marc 444-3204

LOST January 4th, tan, leather purse wallet at Oakland Army Base Commissary. 233-2142

EDUCATION

302 Childrens Schools & Camps

CIRCLE PRESCHOOL

Offers programs for curious children ages 18 months to 6 years. 547-6447

SMILES DAY SCHOOL

Pre-school program 2.9 - 5 years. Full-time and part-time. Before and after school program. Pick up and delivery to local elementary schools. 7:30 - 6:00. 339-3830

TALBOT Street Preschool. Educational, Art, dance, music. Open House every Friday, 3 - 6 p.m. 528-4401

303 Instruction & Tutoring

A LEARNING PLACE

Reading, Language Arts, Math, Science, SAT Prep, Diagnostic Testing. Oakland/Berkeley. 531-2500

BLOOD Drawing Phlebotomy course by Boston Reed Company. Call 1-800-201-1141. State registered instructor. #280-0291

TUTORING, reading and math by experienced teacher, grades 1-9. References available. Telephone: 547-8288

MATH PATHWAYS

All levels. Experienced, credentialed teacher provides remedial rescue and focuses on increasing self-confidence and motivation. Oakland/Piedmont. 763-3818

MATH Tutor. 10 clients currently. B.A., Mathematics, Oberlin College. Teacher, 6 years. Henri Ducharme, 526-3255

304 Musical Instruction

ROCKENBACH guitar and bass lessons. 25 years experience. Very patient. Ages 9-90. 531-5625 message

VOICE lessons, beginning and advanced. Classical technique, repertoire. Experienced professional singer. Patricia Hyde-Thomson, 510-234-8130

PIANO teacher for all ages and levels. Experienced. Taught with a light touch. 524-3858

PIANO Lesson. Jazz, Blues, Classical, more. Experienced, patient. All ages. First lesson free. Ariel, 865-3943

GUITAR beginning lessons by education specialist and children's recording artist. Donna (510) 337-0315

PIANO, organ, keyboard lessons in your home, 15 years experience. Linda 655-0690

GUITAR Coaching. Pop, R&B, Jazz, Show Tunes. Vocal, piano lessons. B.A. Music. Rich Kalman 524-6799

VIOLIN Lessons. Experienced, loves to work with children. Beginners and adults welcome. Rene 337-9325

EMPLOYMENT

401 Help Wanted

Accounts Payable/Receptionist

Oakland Shopping Center Company has an immediate opening for an Accounts Payable/Receptionist. Computer experience including Word and Excel is required as well as previous experience with General Ledger/Accounts Payable. Must have pleasant telephone manner and people skills. Excellent benefits including Medical, Dental, 401(k) and paid Vacations Starting salary \$24(k). Send resume to: Harsh Investments, Suite 630, 235 West MacArthur Blvd., Oakland 94611

ACCOUNTS Payable Clerk, basic accounting skills. Fax resume: O. Rand 510-652-7703. Mail: L.F.R.G. 12th Floor, 1900 Powell St., Emeryville, 94608

ADMINISTRATIVE Assistant, part-time, Monday-Friday. Data entry and phone skills necessary. light bookkeeping. Oakland, 547-5778

ADMINISTRATIVE/ part-time. Seeking bright, detail oriented office person, good people skills, computer literacy. 20 hours/week. \$6-\$12/hour. Fax salary history/ resume: 510-419-9655

ADMINISTRATIVE Assistant position: Part-time, possible full-time. Requires Mac skills with Excel, Filemaker and Word; bookkeeping, attention to detail. Excellent benefits, some accounting, flexibility and interpersonal skills. Small Information Systems Consulting Firm. Salary negotiable. Berkeley. Fax resume to 510-548-1263

ADMINISTRATIVE ASSISTANT

Some of the best companies in the East Bay seeks your talent and experience NOW! Great pay, top benefits and room to grow - what more do you need? Many career, temporary and temp-to-hire positions open now. A sampling:

• Executive Assistant - PowerPoint

• Executive Assistant - Word, Excel, banking

• Marketing Coordinator

• Word, Excel, software

• Human Resource Assistant

Call: 272-9911 or fax resume: 272-0212, BRADFORD STAFF, 1970 Broadway, Oakland 94612

NEW JOBS FOR 1996!

Some of the best companies in the East Bay seeks your talent and experience NOW! Great pay, top benefits and room to grow - what more do you need? Many career, temporary and temp-to-hire positions open now. A sampling:

• Executive Assistant - PowerPoint

• Executive Assistant - Word, Excel, banking

• Marketing Coordinator

• Word, Excel, software

• Human Resource Assistant

Call: 272-9911 or fax resume: 272-0212, BRADFORD STAFF, 1970 Broadway, Oakland 94612

ADVERTISING SALES

Classified Publications has an opening for a Sales Representative in its Retail Advertising Dept. The successful candidate must have a minimum of 2-4 years solid experience in sales. Your primary responsibility will be new sales development and servicing of new and existing accounts. We offer a competitive compensation program which includes salary, commission and benefits. Please respond by mail, including resume, to: Personnel Manager, P.O. Box 1151, El Cerrito, CA 94530. Fax (510) 237-7894. EOE

ADVERTISING part-time Monday and Friday 9-5. Fun job in secure, mail office. Customer service, data entry. Must have excellent typing, spelling, math. Submit resume or application: Classifieds Fax Market. 8001 Telegraph Ave., Oakland 94609

ANSWERING SERVICE

Overnight shift 11 p.m. - 7 a.m., full-part-time. Take and dispatch messages on computer-based system for professional clientele. Will train. Typing 30 wpm required. Applicant must have reliable, computer, bonuses and profit sharing. \$6.50 to start. \$2.00 grade differential when trained. Berkeley, near BART and bus. Call 510-644-4148 anytime.

APARTMENT MANAGERS

One or two persons, part-time, 14-30 units in Oakland. Maintenance and sales skills required. Self-starter. Salary dependent on experience. Fax resume to: (510) 268-8698

BANK CARD PROCESSOR

Experienced bank card processor. Knowledgeable in safety/security procedures, settlement processing, FDR on-line system; set-up of new merchant customers; customer service skills; accounting of bankcard accounts. Salary commensurate with experience. Good benefits. Call Personnel Office (510) 763-8486 or submit resume to Bank of Oakland, 360 14th Street, Oakland, CA 94612. Attention: Personnel Department. Member FDIC. EEO employer

BASEBALL Coach. Knowledgeable, teaching ability, energetic. Two day clinic March 2 and 3. Dale 444-4050

BOOKKEEPER, 30 hours/week. Small Montclair real estate management company. Some bookkeeping experience required. Fax resume/requirements to: (510) 339-8693

BOOKKEEPER, part-time, Macintosh, Excel, Quicken skills needed. \$10-\$12/hour. Fax letter/resume 510-352-9132

CHILDREN'S book and toy store has organizing. Varied duties include gift wrapping and organizing merchandise. Some college preferred. Call Manager 525-9633

Clerical

WE ARE HIRING!!

We have positions currently available for the following:

• RECEPTIONISTS with 4+ wpm typing

• SECRETARIES with MSWord and/or Excel

• MANY full-time AND part-time positions

If you are experienced in any of these areas, call NOW! Many positions are temp-to-hire opportunities. Ask for Ms. Medel at: (510) 839-9520, (Oakland office) or (510) 945-6387 (Walnut Creek office)

ASCOT STAFFING

COLLEGE of Alameda Bookstore is hiring for a temporary position beginning January 11th. Apply in person: 555 Atlantic Ave., Alameda

COMPUTER

EAST BAY GOLD!

INFORMATION SYSTEMS MANAGER

to \$62K plus stock

Four years experience supervising technician staff. Novell network, client/server systems. Mac/Windows/Net. Dynamic Emeryville software firm.

PROGRAMMER

• \$ depends on experience

• Oracle applications SQL firms, government experience a plus. Oakland corporate headquarters.

Call Alan McKen: 272-9911 or fax 272-0212, BRADFORD STAFF, 1970 Broadway,

401 Help Wanted

SALES OUTSIDE / ADVERTISING
Sell display advertising for a weekly newspaper group to East Bay businesses. Generate new business and maintain 30-50 accounts per week. Must have effective communication skills on the phone, in writing and in person. Prior ad sales experience a plus. Attention to detail and prior print experience helpful. Must have valid California driver's license and vehicle with insurance. Full-time position with benefits. Send or Fax resume to San Leandro Journal, 5707 Redwood Rd., Oakland, CA 94609. Fax number (510) 339-3053 or phone Eric Fong at (510) 339-4052.

SALES Associate, part-time 20-25 hours/week. Must be hard worker and friendly. Interest in photography helpful, but will train. \$5.45/hour plus health benefits. Minimum 5 years classroom experience required. Send resume: Personnel, Black Pine Circle, 2027 7th Street, Berkeley, CA 94710.

TEACHER for toddlers, 18-30 months, full-time part-time. Montessori preschool in El Cerrito. 226-7479.

TEACHER preschool, 30 hours, experienced, E.C.E. units 331-0330.

TEACHERS, 3rd and 4th grade, small private school. Begin September 1993. Good salaries plus health benefits. Minimum 5 years classroom experience required. Send resume: Personnel, Black Pine Circle, 2027 7th Street, Berkeley, CA 94710.

TEACHER'S Aide for Spanish, grades 4/5. Four mornings weekly, 2-3 hours. East Bay private school. Fax resume: 531-2649.

TEACHERS and Aides, before and after school childcare/enrichment program. Arts, crafts, sports, music, drama. Health benefits. Resume to 9470 Avenue T, P.O. Box 5009, Berkeley, CA 94710.

TEACHING Assistant substitute. Special Education Program. Hours 2-6 p.m. Full-time work in summer. Promotional opportunities. \$7/hour. Berkeley 527-2550.

TELEFUNDRAISERS: Stephen Dunn & Associates is looking for mature, articulate caller-representatives. One of the world's largest and most successful Missions needs your help. You can raise funds that feed, give shelter, support and job skills to improve the lives of thousands of homeless men, women and children. Base pay plus generous bonuses. Permanent part-time: 20 hours/week minimum: 5:30-9:30 p.m. Monday-Friday with one weekend shift required each week. Next to Berkeley BART. Call Janellie at (510) 540-5792 ext. 213.

TELEPHONE receptionist required for Homeopathic medical clinic in Albany 20-24 hours/week. Duties include appointment scheduling, patient billing and filing. Previous experience helpful. Please send resume to Box D, 6208 La Salle Ave., Oakland 94611.

UNICLOSET Total Travel in Alameda has immediate openings for two experienced Apollo Agents for Corporate accounts. To schedule interview call Ben or Morris at 523-9796. Join the exciting UNICLOSET agency in Northern California. Salary commensurate with experience. If you are a team player you won't find a better agency or people to work with.

VETERINARY Technician/groomer. Grooming experience required. Full-time. Westminster Veterinary Hospital, call 10-12 or 3-6, 531-0121. Available immediately.

402 Independent Employment

Advertisers in this classification offer self-employment opportunities. An investment may be required.

\$40,000 YEAR INCOME POTENTIAL. Home systems, PC users. Toll free 1-800-896-0778, ext. T-7057 for listings.

\$35,000 YEAR INCOME POTENTIAL. Reading books. Toll Free 800-896-9778 extension R-5566 for details.

CRAZY! Use fun, money, travel? For immediate interview. 861-7330.

GREAT OPPORTUNITY!

Tired of settling for second rate jobs and pay? If serious about bettering your own boss and helping financial independence, call Carmen 800-827-2527 ext. 8483 (app 93904).

HOME TYPISTS

PC users needed. \$45,000 income potential. Call 1-800-513-4343 ext. 8-22136.

WILDLIFE/CONSERVATION JOBS

Game wardens, security, maintenance, etc. No experience necessary. How hiring? For information call: 215-794-0010 ext. 8324. 8 a.m.-8 p.m. 7 days.

403 Salon Opportunities

HAIRSTYLIST needed, low rent! High College area. Also need Hairstylist Assistant, salary. Call area: 652-5454.

BOOTH REPAIRS, Manicure and Hair Station. Salon 2004, 521-2004, Harbor Bay Shopping Center, Alameda.

SALON rental station available. Also left space above salon available for small business. 526-4261.

FRIENDLY, Bay Rockridge salon seeks enthusiastic STYLIST to join 5 chair team. Also, MANICURIST's golden opportunity. Full clientele supplied 652-0523.

405 Employment Exchange

LOVELY 3 bedroom home in exchange for \$600 plus 60 hours outside help monthly. 569-3353.

FURNISHED studio, best neighborhood, 15 hours/week. Cook, drive, light housekeeping. Salary available. 433-7163.

406 Employment Wanted

BERKELEY High Students available for part-time work. Career Center 548-5827.

CENTRAL American refugees seek employment in housecleaning, gardening, childcare, painting, moving. Skilled and reliable. 533-1119.

ENGLISH nanny (7 years experience) with 15 month daughter, seeks full-time position, East Bay. Own car, IRS legal, minimum \$1000/month. Message 510-524-8258.

MONTCLAIR Resident. Elderly care, errands, odd jobs, housekeeping. Available 10 a.m.-3 p.m. Phone 801021451 655-5699.

407 Employment Information

JOIN a career strategy group for women. Get the job you want. Susan Urquhart-Brown 531-2071.

408 Caregiver & Domestic Help Wanted

LIVE-IN caretaker: 85 year old woman. English speaking, 5 days, Tuesday-Saturday. Own room. 547-8945.

409 Childcare Wanted

NANNY job: Mothers-in-Dead has immediate openings in East Bay. Full-time and part-time, top salaries. (415) 461-7755.

409 Childcare Wanted

NANNIES needed: Part-time full-time, live-in, \$7-12/hour. References, experience, \$7-12/hour. \$33-2273. Be In Our Care Agency.

ROCKRIDGE: nanny for 2 year and 4 month old boys, fluent English, nonsmoking, car. (510) 420-0857.

EXPERIENCED childcare for 6 month old son, and light housekeeping, in Oakland, 3-4 days/week, references required. 531-2890.

CHILD CARE Wanted: Nanny to care for 21 month old boy in Piedmont home. Full-time Monday-Friday. Experienced, must have own car. Lisa John evenings 655-8540.

IN home childcare for infant and 6 year old, experience and references required. Lara and Chris Kiefer 222-9043.

NANNY wanted to care of 5 month. Monday-Friday, 7:15-8:15. Car/ references required. 789-9970.

PARENT looking for part-time childcare giver for mildly ill children. Transportation required. Flexible hours 633-0103.

AU Pair, cheerful, responsible, drive, English speaking, until July 1. 8 year girl, Kensington, 524-5278.

PART-TIME Mother's helper for 2 small children, Montclair \$7.50/hour. No housework. Ana (510) 339-7978, (415) 252-6648.

AFTER school childcare needed for boys, 6 and 9 Tuesday and Friday. Experience necessary 658-4755.

NANNY, full-time, live-in, Orinda. Nice family with 3 boys (ages 3 1/2, 2, 1). English speaking, CD, non-smoking, references. Salary, benefits. 254-5880.

NANNY for 5 month old boy, after school for 6 year old twins. Experienced, own car, 7:30-5:30. Orinda 253-3178.

FULL-TIME Nanny needed for infant twins in Piedmont. Experience essential. Call 653-1233.

BABYSITTER needed for 4 year old girl; after-school only; flexible hours; call for Deborah 238-3034.

LOVING nanny for our twin 14 month old girls, LIVE-IN, Crocker area. Fluent English. 465-6952.

NANNY, Oakland Hills, 3 year old girl and 1 year old boy. Needed Early March. Strong English, experience. 648-7873.

ROCKRIDGE Childcare person needed for our 9 year old son. Pick-up from school, 4 afternoons weekly. Must drive own car. Salary depends on experience. Some piano training a plus. 545-7554.

LOOKING for child to share great nanny with a month old. North Berkeley near Tot Land. Call Elaine 549-0731. 839-3534.

SINGLE mom with 6 month old adopted son seeks single parents. Glenview or nearby. Mommy's group? Babysitting co-op? 531-8591. Nanny.

SHARE our wonderful babysitter with 17 month old. Oakland Hills, 30 plus hours. She's loving, reliable, 10 years experience. Our daughter adores her. 639-7441 after 6 p.m.

411 Childcare - Licensed

BEST of love and learning for all ages, Crocker area. Debra 763-7380. License #013411267.

CHILD CARE Reopening Shepherd Canyon/Skyline area. 10 years experience, fun, safe, under 3. 531-0658. 010212395.

FAMILY day care in Kensington, age 0-4. Feel free to come and visit. Siomara, 528-8909. License #003400315.

EDUCATED, loving caregiver. Infant/toddler program. Art, dance, choir, music. Small group. Mabel: 530-8553. 010215783.

412 Babysitting Offered

CHILD CARE available, flexible schedule. Call 531-6423, leave message.

WARM, loving care for infants or toddlers. Full/part-time. English and car. References. 536-7785, 530-1803.

413 Home Health Care Offered

The following people would like to be hired as Home Health Care Providers. If you are looking for a job as a Home Health Care Provider, please see Categories 401 and 408.

ABLE CARE INC.
Personal, quality 24 hour live-in care and companionship for the elderly and handicapped in the comfort and security of your own home. Bonded and insured. 510-685-4704.

A CARING CONNECTION
Bonded, quality home care includes personal care, housekeeping, companionship. Call Karen, 524-8076.

FINANCIAL

502 Business Opportunities & Services
Advertisers in this classification offer self-employment opportunities. An investment may be required.

IS YOUR BUSINESS FOR SALE?
Interested in Acquiring Northern California Manufacturing or Distribution business with a potential for growth? The ideal business should require capital, marketing management and a unique product position.

If you are interested in selling all or part of your business, please send a brief business description and product brochure to: Box K, 6208 La Salle, Avenue, Oakland, CA 94611.

MANAGING representative and telecommunications. Part-time and full-time opportunities. Gary 521-4037.

SHOPPERS Carnival Valley. Owners needed for new low cost retail businesses, hundreds of choices from, or sell your merchandise. 100,000 sq. ft. air conditioned building with 1000 car parking. Open Friday, Saturday and Sunday, 408-247-8114.

FOR SALE

601 Antiques & Art
TABLE, carved Chinese rosewood, lower shelf, Gump's display. beautiful. 39/3x31-1/4x32 1/2. High \$6900/best offer. 510-527-7898.

602 Appliances

WASHERS and dryers. Kenmore-Whirlpool. Reconditioned and rebuilt. Guaranteed 90 days. Delivery available. 546-4419 anytime.

WEDGEWOOD Stove, white with lots of chrome. Very nice. Priced to sell \$325. 763-7188.

603 Garage & Estate Sales

GARAGE SALE ADS?
See Clip 'n Go on the 1st page of Classified Ads

605 Home Furnishings

15th ANNIVERSARY SPECIAL
Buy 2 or more custom mini-blinds this year and we will clean them free of charge next year. Call Marsh Interiors at 569-7540 for details.

MATTRESS Set. Twin, \$99. Full, \$109. Queen, \$159. Sealed, \$299. Side with loveseat, \$339. Bunkbeds, \$229. Chest-dress, bedroom sets, roll-aways. Simmons, Seely, Resnic. 444-1960.

605 Home Furnishings

BOFA, loveseat, matching chair. Three months old. From condo display. Cost \$1195 sell \$395. 886-8127.

606 Miscellaneous For Sale

BAHAMA Cruise, 5 days/4 nights underbooked! Must sell \$279 for two, limited seats. 800-414-1515, ext. 087, Monday-Saturday, 8 a.m.-7 p.m.

FIREWOOD, large supply at 5600 Coliseum Way, Oakland, Open 7-4:30 daily. Mixed wood cords \$180, half \$45. Oak \$280, half \$140. Pick-up or delivery. 635-1779, evenings 437-9728.

OAKLAND Hills Swim and Tennis membership, includes fitness center. \$450. 530-9273.

FIREWOOD, seasoned almond, \$195 per cord delivered. 266-598-3724.

L&L Antiques and Gifts, 458 Santa Clara Ave., Oakland. 25% off all inventory. Moving sale.

SEASONED almond firewood, \$190/cord. Free delivery. 635-1727, 638-1861 evenings.

CLAREMONT Pool and Tennis Club. Transferable family membership. Fully resalable. \$5000. 845-9999.

MONTCLAIR Swim Club membership, \$225 plus \$100 transfer fee. 531-4854.

NEARLY new Nordic Track, original price \$500, asking \$350. Paly Ranch 656-3045.

OAKLAND Hills Tennis and swim club membership. \$431. Includes free fitness center, exercise classes. 465-8775.

POWER Mac 6100, 16/250, Apple 11/170r, 256K cache. 2 year warranty. New monitor. 531-8672.

SCHWINN - Airdyne exercise bike \$300; 6 drawer chested twin with mattress \$175; car battery (H41) \$30. (510) 525-9530.

FIREWOOD, split seasoned Eucalyptus/Pine, \$139/cord, tax plus \$3/mile. \$129 total picked up. \$239 and \$229. 339-9245.

609 Miscellaneous Wanted

WANTED - An old toy train Lionel, Marx, American Flyer. Ives. 547-1278.

Diamonds, gold jewelry, rare coins, etc. Albany Coin Exchange, 1107 Solano Ave., Albany 526-4781.

RECORD COLLECTOR
Pays you higher than stores for albums. All types of music. Daytime 524-2465.

ANYTHING signed by Winnie Ruth Judd, a.k.a. Marian Lane, photos, documents, etc. Tel. Kanger, Box 6294, Burbank, CA 91505. (818) 848-8489.

JOJO Beano Upscale Boutique, New and Resale Designer clothing. We Consign! Buy, Every Day. 556 Park St., Alameda, 525-9688.

608 Musical Instruments

YAHAMA, Clavinova, full keyboard, computer compatible. Best offer \$1000. 525-2203.

PIANO, Kohler baby grand, good condition, \$2,600. 428-1822.

609 Pets - Care & Supplies

BOARDING available in small Hunter Barn in Oakland Hills. Full training. All weather arena. 482-5077.

610 Travel - Tours & Tickets

ONE way airplane ticket, San Francisco-New York. \$150. 530-1763.

RENTALS

PUBLISHER'S NOTICE
All real estate advertising in this newspaper is subject to Federal Fair Housing Act in 1968 which makes it illegal to advertise "any discrimination based on race, color, religion, sex, national origin, familial composition or marital and physical handicap, or an intention to make such preference, limitation, exclusion, or advertisement for real estate which is in violation of the laws. Our readers are hereby informed that all dwellings advertised in this newspaper are available on an equal opportunity basis. Provided as a service by Hill Newspapers, Inc. and the Oakland Association of REALTORS on behalf of REALTORS who are signatories on the Voluntary Affirmative Marketing Agreement.

701. Lofts & Live-Work Space

\$975 LARGE master bedroom/2 walk-in closets, fully furnished 2 room private secure office. Cabinetry, desk top, shelves, phone, fax. panoramic Bay view. Share 4 bedrooms/2 bath modern hillside home with 3 working adults (2 males, 1 female), decks, fireplace, hot tub, laundry, no pets. 339-1346, message.

703 Garage & Storage Rentals

DETACHED 2 story garage. Work space down, office up. Rent negotiable, \$500 maximum. Garden view. Must see. 530-8614.

704 Housing Wanted

RESPONSIBLE, professional woman in wheelchair needs accessible housing. One-two bedrooms, to \$800. 843-8822.

QUIET, professional male needs room in Montclair area approximately three times a week. \$200-\$250/month. Call Keith 530-9208.

706 Sublets & Short-Term Rentals

\$500 MARCH-April May, 1 bedroom, furnished, attractive. Quiet street off Grand Ave. Deposit \$100/839-9874.

APTS - CONDOS - FLATS FOR RENT

709 Alameda

710 STUDIO APT. RENTALS - Alameda

FURNISHED studio and 1 bedroom apartments. Direct dial phone, cable, HBO, laundry, maid service. Near shops and transportation. Weekly \$210 up. Monthly \$750 up. 523-6633.

711 1 BED. APT. RENTALS - Alameda

\$495 TOTAL MOVE-IN
Walk to Bay. Pool, private patio. Quiet. 434 Central, Surfside Apartments 865-1231.

\$525 \$595 FURNISHED studio also 1 bedroom unfurnished. Clean, quiet, keycard entrance, classic building, near beach. Most utilities paid. 523-0337.

\$650 and up, 2000 block San Jose. Keyed entry, hardwood floors, cable, HBO, laundry, maid service. Near shops and transportation. Weekly \$210 up. Monthly \$750 up. 523-6633.

\$550 and up, 2021 San Jose Ave. Security building, hardwoods, heat paid, small pet okay. Must see 521-0775.

REACH

Thousands of Readers Weekly
Classified Ad
339-8777

712 2 BED. APT. RENTALS - Alameda

100's of Homes-Apts
phone-in service
listings mailed
listings faxed
Call 510-865-FREE
Low Fee to Landlords

714 Albany & Kensington

ALBANY, Kensington, El Cerrito. Studio, one two, three bedroom apartments, flats, houses. Berkeley Connection, 845-7821.

\$600 ALBANY, 1 bedroom in-law, cute, clean, carpeting transportation. Free laundry. Non-smoking, no pets. 525-5080.

\$750 ALBANY 2 bedroom apartment. Close to schools, library, shopping. Includes parking. Balcony, laundry. 235-8889.

715 Berkeley

718 STUDIO APT. RENTALS - Berkeley

BERKELEY CONNECTION
RENTALS
\$5 off with this ad on regular subscription
FREE PREVIEW - FREE PHONE USE
FREE TO LIST - UNLIMITED CONTINUAL UPDATES
MONEY BACK GUARANTEE
845-7821
2840 COLLEGE AVENUE - SINCE 1975

717 1 BED. APT. RENTALS - Berkeley

\$500 NORTH Berkeley basement 1 bedroom, bath, kitchen apartment. Non-smoking, no pets. 524-6932, evenings.

6650 Behind Memorial Stadium

\$725 CHARMING, quiet North Berkeley in duplex. Garden, close UC. No dog. 845-1980, evenings/weekends.

\$900 PANORAMIC view, fireplace, hardwood, parking, near campus. No pets. Lease Available February 1. 843-2152.

HOMEFINDERS BULLETIN SINCE 1970

★ LEADING RENTAL SERVICE ★
★ UPDATED HOURLY 7 DAYS A WEEK ★
★ FREE TO LIST ★ FREE PREVIEW ★
★ E-MAIL FAX SERVICE AVAILABLE ★
\$5 OFF REGULAR WITH THIS AD!
2158 UNIVERSITY AVE. • 549-6450

STOP! Searching for a Rental...

RENTAL SOLUTIONS
Will do it for you...
(510) 644-2522
10 a.m. - 6 p.m., 7 days
Landlords Can List Free!

HOME and apartment rentals, free previews, updated daily. Berkeley Connection, best quality since 1975. 845-7821.

718 2 BED. APT. RENTALS - Berkeley

\$1300 2nd bedroom, 2 bath townhome condo. North campus, fireplace, deck, dishwasher, laundry, parking. 632-7508.

720 El Cerrito & North

\$675 EL CERRITO 2 bedroom duplex, stove, refrigerator, carpets. Sharp condition. Quiet. Non-smoking. Agent 526-8661.

\$695 ONE plus bedroom, 1 bath, walk to transportation and shopping. Deposit, credit required. 526-2230.

\$885 THREE bedroom, 2 bath triplex, near Plaza BART. Parking. Coin laundry. \$750 security. 510-827-6425.

\$900 EL CERRITO sunny 3 bedroom, 2 bath garden apartment with deck and storage. Appliances, carpets, drapes. Covered parking. 524-3056.

\$925 EL CERRITO 3 years new. Two bedroom, 1 bath, fireplace, laundry. Upper's unit Walk to Del Norte BART. 634-7867; 754-2476.

\$975 LUXURY view Condo on Richmond's Rivera, Marina Bay. Bright and sunny 2 bedroom, 2 full baths, Berber carpets, huge balcony, secure parking, and convenient to a great restaurant. Sante Available now! 510-233-3651.

723 Oakland & Piedmont

724 STUDIO APT. RENTALS - Oakland & Piedmont

\$295 STUDIO, All utilities paid. New carpet/paint/appliances, laundry. Walk to BART. 763-3079, 482-4016.

BED. APT. RENTALS
Oakland & Piedmont

1 bedroom condo. Pristine build-out from Lake and transportation. Call 523-1000.

1 bedroom, 1 bath. Five unit building. Call Michelle 531-7005.

Grand near Piedmont on York St. 1 bedroom apartment in charming, sunny, quiet building. Formal dining, parking plus storage garage. Call 523-1000.

Point, large 1 bedroom with den, fireplace, ample storage. Dishwasher, laundry, garage parking. Well-maintained. Close to shops and transportation. Call 523-1000.

1 bedroom, 1 bath. Washer/dryer, call negotiable Agent 523-1166.

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2 BED. APT. RENTALS
Oakland & Piedmont

1550 GLENVIEW 2 bedroom, triple, laundry hook-ups, appliances, carpets, mini-blinds, off-street parking. 482-9322.

1550 TWO bedroom 2 bath apartment. Very spacious, modern kitchen, carpets, drapes, in well-managed security building near Lake and New Chincoteau. Security parking included. 421 Foot-hill near 5th Avenue. 763-6949.

1550 DUPLEX 2 bedroom, 6018 Majestic. Quiet, yard, hardwood floors, stove, refrigerator, laundry hook-up. Water, garage included. Must see! 530-1005.

1550 TWO bedroom, 1 bath, deck, laundry facility, off-street parking, walking distance to Montclair Village. 2190 Mountain Blvd. Agent, no fee. Chuck 763-9901.

1550 TWO bedroom, 2 bath quiet, SECURE, Piedmont Border. New paint, vinyl, carpets, drapes, private patio, garage. Ideal for day sleeper. 339-9622.

1550 HEART OF ADAMS POINT 365 Warwick. Spacious 2 bedroom with 2 bath. Quiet building, laundry, elevator. New carpet. Walk to Lake and shopping. Call 485-0669.

1550 MAXWELL Park: rent of lease with option luxury townhouse. Two bedroom, 1 1/2 baths, patio, garage, washer/dryer, screened SF views. Call evenings: 523-4785.

1550 "MELROSE PLACE" Elegant 1000 sq. ft., hardwoods, high ceiling, new kitchen, closets galore. 835-1461.

1550 NEAR Piedmont, 2 bedroom in fourplex, hardwood floors, new paint, garage, quiet neighborhood. 523-4628.

1550 SPACIOUS 2 bedroom overlooking Lake Merritt. Garage, deck, laundry. Garage included. By appointment 763-9092.

1550 CONDO QUALITY 366 Staten-Large 2 bedroom, 1 bath. Quiet building, city view, patio, parking included! Fresh paint. Must See! Call 451-0670.

1550 LAKE Merritt large hill top apartment. Spacious, sunny, front and back views, garage, hardwood floors. Small pet okay. 934-4356.

1550 SPACIOUS 2 bedroom, 2 bath in modern building. Agent, no fee! 763-9901.

1550 UPPER Grand. Parking, garbage disposal, dishwasher, balcony, carpet, walk-in closet. Security deposit \$600. 934-1396.

1550 Large 2 Bedroom with Fireplace and Garage! 357 Vernon-Sunny 2 bedroom. Parking included! Top floor, great space and light, quiet quality building. MUST SEE! Call 835-8069.

1550 TWO bedroom, 301 JAYNE, near Lake Merritt. 1 1/2 baths, modern kitchen, newer building, patio, coin laundry, parking! Agent 523-1166.

1550 TWO bedroom, 2 bath, garage, laundry, Mariposa Ave., near Piedmont, freeway. No pets. 547-0356.

1550 VERY large, character, Bohemian neighborhood, hardwoods, possible garage. CP/SELECT 339-1643.

1550 TOP OF ROSE GARDEN PIEDMONT Newly refurbished 2 large bedrooms. Parquet entry. Kitchen counters, dishwashers. Includes parking and storage. No dogs. 654-5935.

1550 ROCKRIDGE 2 plus office or 3 bedroom, 2 story, 1940s Bay View apartment. Well maintained, on a quiet street, but convenient to shopping and transportation. 658-4735.

1550 TWO bedroom, Grand Lake area, modern, walk-in wall carpeting, A/C, dishwasher, microwave, laundry, secured parking, balcony, sun, pet negotiable. 839-7767.

1550 INCLUDES utilities: "Fireplace," view, near Piedmont, parking, no pets, coin laundry, beam ceilings. 722-9253.

1550 LUXURY Condo. 2 baths, balcony, parking, washer/dryer, dishwasher, microwave. CP/SELECT 339-1643.

1550 MONTCLAIR small 2 bedroom in-law. Wood stove, deck, canyon views. One dog okay. Includes all utilities. 954-5595.

1550 CONDO, Adams Point, 2 bedroom, 2 full bath, sunny, top floor, great kitchen, large closet. Parking. 260 Perkins. 839-3100.

1550 TWO bedroom, 2 bath condo in Adams Point, huge master suite, sun room, fireplace and parking. West Management 893-9378.

1550 TWO bedroom, 2 bath, condo. Loft over living room. Washer/dryer, dishwasher, carpets, balcony, top floor, fireplace. Garage, security gate. Freeway access. 482-1036.

1550 OUTSTANDING TWO BEDROOM! 265 Lanak-2 bedroom with 2 bath City view, hardwood floors, formal dining. Top floor, great natural light. Parking included! Quiet, quality building. Call 836-1977.

1550 PENTHOUSE, Grand area, Lake view, 2 bedroom, 2 bath, secure parking, deck, laundry. 835-5473.

1550 ADAMS Point 2 bedroom, 2 bath, fireplace, very large, formal dining room, views, garage. 763-7376.

1550 TWO bedroom, 2 bath, luxury security building on Parkview Terrace off Grand Ave, close to Downtown Oakland. Approximately 1280 sq. ft. Garage parking, fireplace, washer/dryer. Call Michelle 531-7005.

1550 UPPER duplex, Greenwood Ave. off Park Blvd. 2 bedroom plus study. Formal dining, large kitchen. No pets, non-smoking. 482-8054.

1550 ABOVE Piedmont Ave. spacious, sunny, quiet 2 bedroom duplex. Laundry, balcony, garage, fireplace. 547-6574.

1550 TOWNHOUSE in beautiful, greenhouse tropical setting. Close to Rockridge BART. Available January 15th. 841-5714.

1550 CHINA HILL PENTHOUSE. Spacious 2 bedroom, 2 bath, den, views, laundry. Includes garage and radiant heat. 832-0845 for appointment.

1550 HUGE two plus bedroom flat in award winning Victorian, 1 1/2 baths, huge kitchen, large office space, parking, backyard. Call Karen or Linda 452-2119.

1550 REGILLUS PENTHOUSE. Elegant Old World charm with Lake view, 2 baths, formal dining room, large living room with beautiful fireplace, gleaming hardwood floors. Custom fixtures, 24 hour hand man, secure parking. Robin 693-4927.

1550 TWO bedroom, 2 bath, New Lakes, carpet, paint, utilities, parking. Kathy 763-9901.

1550 TWO bedroom, 2 bath, New Lakes, carpet, paint, utilities, parking. Kathy 763-9901.

3+ BED. APT. RENTALS
Oakland & Piedmont

1550 ROCKRIDGE/PENTHOUSE. Sunny, spacious 3 bedroom, 2 bath, great views, private elevator entrance, pool, off-street parking. Close to transportation/shopping/colleges. 655-5970 or 601-1894.

1550 PENTHOUSE, entire top floor, 3 bedroom, 2 bath, 1-800-666-1775 ext. 32196.

728 San Leandro & South

1550 LOVELY waterfront duplex, secluded, 2 bedroom, quiet neighborhood. 895-5498, 2-8 p.m.

COTTAGES FOR RENT

1550 ALBANY & Kensington 1100 ELEGANT 1 bedroom cottage. Fireplace, lovely secluded yard with hot tub and deck, tastefully remodeled kitchen and bath, hardwood floors, on Cornish Ave. only a short walk from Solaire Ave. Garage, washer and dryer, gardener included. Available for one or two year lease. 428-1864.

1550 COZY studio cottage, garden setting, near Claremont College. Beams, hardwood floors, no pets. 654-9115.

1550 OAKLAND & Piedmont 450 BEAUTIFUL 1 bedroom cottage. Sunny, bright. Peace and quiet. Yard. 3616 1/2 High St. (415)584-3686.

1550 UTILITIES paid. Sunny, quiet, small 1 bedroom cottage in Laurel District, Oakland. Large yard to share. No pets. 538-9732.

1550 PRIVATE, quiet, secluded, sunny cottage with deck and garden, bedroom, bath, living room, kitchen, washer/dryer, quiet safe neighborhood, near Oakmore. Available February, 568-2080.

1550 COTTAGE 1 bedroom, 1 bath, carpet, near Piedmont, close SF transportation, references. (510)654-0772; (415)391-2225.

1550 MONTCLAIR cottage 1 bedroom, fireplace, washer/dryer, new carpet, occupancy ready, 338-1093.

1550 PETS welcome. Quiet, charming 1 bedroom. Large fenced yard, washer/dryer. 1 bedroom Heights. 510-658-3918.

1550 ROCKRIDGE. Walk to BART and stores. Close to everything. Off-street parking, washer. Kevin 530-4600.

HOMES FOR RENT

1550 ALBANY & Kensington ALBANY, Kensington, El Cerrito, two, three, four bedroom cottages, flats, and houses. Berkeley Connection, 845-7821.

1550 BERKELEY 1500 LINCOLN Heights, 2 bridge view, 2 bedroom, 2 bath, fireplace, formal dining room, hot tub. Private street. 530-2391.

1550 FOR LEASE. Beautiful Piedmont home, 2 bedroom, 2 bath with den. Marion Schwartz, The Grubb Co. 339-0400.

1550 ATTRACTIVE 2 bedroom in Oakland Hills. Partial Bay view, wood panel living room with fireplace. Landscape with garden provided. Alarm system. Double garage with automatic door. No pets. Lease. References. 547-5369.

1550 TWO bedroom, 2 bath, woody country setting, enclosed 2 car garage, some appliances, fireplace, decks. Monday-Friday, 9-5, 834-9815.

1550 CHARMING English Tudor cottage, 2 story, 2 bedroom, hardwood floors, large fireplace, large backyard. Walking distance to town. (510)525-2715.

1550 LINCOLN Heights, 2 bridge view, 2 bedroom, 2 bath, fireplace, formal dining room, hot tub. Private street. 530-2391.

1550 FOR LEASE. Beautiful Piedmont home, 2 bedroom, 2 bath with den. Marion Schwartz, The Grubb Co. 339-0400.

1550 ATTRACTIVE 2 bedroom in Oakland Hills. Partial Bay view, wood panel living room with fireplace. Landscape with garden provided. Alarm system. Double garage with automatic door. No pets. Lease. References. 547-5369.

1550 TWO bedroom, 2 bath, woody country setting, enclosed 2 car garage, some appliances, fireplace, decks. Monday-Friday, 9-5, 834-9815.

1550 CHARMING English Tudor cottage, 2 story, 2 bedroom, hardwood floors, large fireplace, large backyard. Walking distance to town. (510)525-2715.

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1550 TWO bedroom, 2 bath, woody country setting, enclosed 2 car garage, some appliances, fireplace, decks. Monday-Friday, 9-5, 834-9815.

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1550 CHARMING English Tudor cottage, 2 story, 2 bedroom, hardwood floors, large fireplace, large backyard. Walking distance to town. (510)525-2715.

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1550 TWO bedroom, 2 bath, woody country setting, enclosed 2 car garage, some appliances, fireplace, decks. Monday-Friday, 9-5, 834-9815.

1550 CHARMING English Tudor cottage, 2 story, 2 bedroom, hardwood floors, large fireplace, large backyard. Walking distance to town. (510)525-2715.

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1550 FOR LEASE. Beautiful Piedmont home, 2 bedroom, 2 bath with den. Marion Schwartz, The Grubb Co. 339-0400.

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Public Notices

Is hereby registered by the following Owner:
Dr. Larry Westerman, 796 Fletcher Ln #307,
Hayward, CA 94544.

This business is conducted by an individual.
Statement was filed with County Clerk of Contra Costa County on December 19, 1995.
The Journal January 11, 18, 25, February 1, 1996.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 95-7367
The Name of the Business:
Maid For Pets, 191 Dekar Street, Pacheco, CA 94553.

Is hereby registered by the following Owner:
Joel V. Papas, 191 Dekar Street, Pacheco, CA 94553.
This business is conducted by an individual.
Statement was filed with County Clerk of Contra Costa County on December 18, 1995.
The Journal January 11, 18, 25, February 1, 1996.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 95-7402
The Name of the Business:
Professional Lock & Safe, 5702 Marsh Dr., Suite H, Pacheco, CA 94553.

Is hereby registered by the following Owner:
Joel V. Papas, 191 Dekar Street, Pacheco, CA 94553.
This business is conducted by an individual.
Statement was filed with County Clerk of Contra Costa County on December 18, 1995.
The Journal January 11, 18, 25, February 1, 1996.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 95-7200
The Name of the Business:
Hands On Management, 2173 Morelo Ave., Pleasant Hill, CA 94523.

Is hereby registered by the following Owner:
Margaret Schreiber, 2173 Morelo Ave., Pleasant Hill, CA 94523.
This business is conducted by an individual.
Statement was filed with County Clerk of Contra Costa County on December 7, 1995.
The Journal January 11, 18, 25, February 1, 1996.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 95-7519
The Name of the Business:
Jenior, 1439 Parkhaven Drive, Pleasant Hill, CA 94523.

Is hereby registered by the following Owners:
Pleasant Hill, 1439 Parkhaven Drive, Pleasant Hill, CA 94523.
Susan M. Smith, 1439 Parkhaven Drive, Pleasant Hill, CA 94523.
This business is conducted by individuals.
Statement was filed with County Clerk of Contra Costa County on December 27, 1995.
The Journal January 11, 18, 25, February 1, 1996.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 95-7519
The Name of the Business:
Jenior, 1439 Parkhaven Drive, Pleasant Hill, CA 94523.

Is hereby registered by the following Owners:
Pleasant Hill, 1439 Parkhaven Drive, Pleasant Hill, CA 94523.
Susan M. Smith, 1439 Parkhaven Drive, Pleasant Hill, CA 94523.
This business is conducted by individuals.
Statement was filed with County Clerk of Contra Costa County on December 27, 1995.
The Journal January 11, 18, 25, February 1, 1996.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 95-7160
The Name of the Business:
McCarthy, 2378 Wayne St., Martinez, CA 94553.

Is hereby registered by the following Owner:
McCarthy, 2378 Wayne St., Martinez, CA 94553.
This business is conducted by an individual.
Statement was filed with County Clerk of Contra Costa County on December 8, 1995.
The Journal January 4, 11, 18, 25, 1996.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 95-7160
The Name of the Business:
McCarthy, 2378 Wayne St., Martinez, CA 94553.

Is hereby registered by the following Owner:
McCarthy, 2378 Wayne St., Martinez, CA 94553.
This business is conducted by an individual.
Statement was filed with County Clerk of Contra Costa County on December 8, 1995.
The Journal January 4, 11, 18, 25, 1996.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 95-7375
The Name of the Business:
Laffie And Associates, 5228 Catanzaro Way, Antioch, CA 94509.

Is hereby registered by the following Owner:
Laffie And Associates, 5228 Catanzaro Way, Antioch, CA 94509.
This business is conducted by an individual.
Statement was filed with County Clerk of Contra Costa County on December 18, 1995.
The Journal January 11, 18, 25, February 1, 1996.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 95-7375
The Name of the Business:
Laffie And Associates, 5228 Catanzaro Way, Antioch, CA 94509.

Is hereby registered by the following Owners:
Laffie And Associates, 5228 Catanzaro Way, Antioch, CA 94509.
Linda R. Sutherland, 115 Parkhaven Dr., Danville, CA 94506.

This business is conducted by individuals.
Statement was filed with County Clerk of Contra Costa County on December 18, 1995.
The Journal January 11, 18, 25, February 1, 1996.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 95-7529
The Name of the Business:
P.M. Wirtz, 54 Cowper Ave., Kensington, CA 94707-1045.

Is hereby registered by the following Owner:
Paul Moore Wirtz, 54 Cowper Ave., Kensington, CA 94707-1045.
This business is conducted by an individual.
Statement was filed with County Clerk of Contra Costa County on December 28, 1995.
The Journal January 11, 18, 25, February 1, 1996.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 95-7188
The Name of the Business:
Independence In Living, 163 Loralee Place, Pleasant Hill, CA 94523.

Is hereby registered by the following Owner:
Judith D. Wagner-Scott, 163 Loralee Place, Pleasant Hill, CA 94523.
This business is conducted by an individual.
Statement was filed with County Clerk of Contra Costa County on December 7, 1995.
The Journal January 11, 18, 25, February 1, 1996.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 95-7371
The Name of the Business:
Hilltop Construction, 310 29th St., Richmond, CA 94804.

Is hereby registered by the following Owner:
Lee Lofton, 484 Deer Creek Dr., Vacaville, CA 95687.
This business is conducted by an individual.
Statement was filed with County Clerk of Contra Costa County on December 14, 1995.
The Journal January 11, 18, 25, February 1, 1996.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 95-7371
The Name of the Business:
Hilltop Construction, 310 29th St., Richmond, CA 94804.

Is hereby registered by the following Owner:
Lee Lofton, 484 Deer Creek Dr., Vacaville, CA 95687.
This business is conducted by an individual.
Statement was filed with County Clerk of Contra Costa County on December 14, 1995.
The Journal January 11, 18, 25, February 1, 1996.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 95-7231
The Name of the Business:
Pat & Sue Services, 3404 Morningside Drive, Concord, CA 94603.

Is hereby registered by the following Owners:
Pat & Sue Services, 3404 Morningside Drive, Concord, CA 94603.
This business is conducted by individuals.
Statement was filed with County Clerk of Contra Costa County on December 8, 1995.
The Journal January 4, 11, 18, 25, February 1, 1996.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 95-7231
The Name of the Business:
Pat & Sue Services, 3404 Morningside Drive, Concord, CA 94603.

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Pat & Sue Services, 3404 Morningside Drive, Concord, CA 94603.
This business is conducted by individuals.
Statement was filed with County Clerk of Contra Costa County on December 8, 1995.
The Journal January 4, 11, 18, 25, February 1, 1996.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 95-7217
The Name of the Business:
Pat & Sue Services, 1794 Douglas Terrace, Pleasant Hill, CA 94523.

Is hereby registered by the following Owner:
Pat & Sue Services, 1794 Douglas Terrace, Pleasant Hill, CA 94523.
This business is conducted by an individual.
Statement was filed with County Clerk of Contra Costa County on December 8, 1995.
The Journal January 11, 18, 25, February 1, 1996.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 95-7399
The Name of the Business:
Pat & Sue Services, 5523 Santa Cruz Avenue, Richmond, CA 94804.

Is hereby registered by the following Owners:
Pat & Sue Services, 5523 Santa Cruz Avenue, Richmond, CA 94804.
This business is conducted by a General Partnership.
Statement was filed with County Clerk of Contra Costa County on December 19, 1995.
The Journal January 11, 18, 25, February 1, 1996.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 95-7396
The Name of the Business:
Pat & Sue Services, 1070 Concord Ave., Concord, CA 94520.

Is hereby registered by the following Owners:
Pat & Sue Services, 1070 Concord Ave., Concord, CA 94520.
This business is conducted by a General Partnership.
Statement was filed with County Clerk of Contra Costa County on December 19, 1995.
The Journal January 11, 18, 25, February 1, 1996.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 95-7396
The Name of the Business:
Pat & Sue Services, 1070 Concord Ave., Concord, CA 94520.

UC students offer Plaza alternatives

Study focused on new development to combat loss of business, offer new services

By Dawn Frasier

EL CERRITO — Graduate students from UC Berkeley presented findings of their El Cerrito Plaza study to the El Cerrito City Council Tuesday night. Orientation of the Plaza toward San Pablo Avenue — including moving the Lucky store closer to the Avenue — was a major theme.

Second-year graduate students in the university's city and regional planning program undertake a specific study to "cap off" their learning experience, said assistant professor Rick Williams. Council member Norma Jellison and resident Steve Price were among those who presented the case for studying the Plaza to this year's students.

About 20 students divided into several groups for studying different aspects of Plaza development. Two groups presented their specific development proposals to the council. Both were based on the assumption that "activities are waning" at the center and will worsen once the Emporium anchor store is closed, triggering lowered retail activity in the Plaza's other stores.

A second assumption, made after their market study, was that the area is "over-retailed." The students recommended that, in general, the amount of retail in the south gateway area should be lessened, though certain kinds of retail (the type of merchandise the Emporium sold, for example) could be strengthened.

They suggested entertainment activity, community gathering space and rental housing as among alternative development possibilities, making their recommendations on the basis of a variety of factors, including demographic and market projections.

Both groups recommended the moving of Lucky from its position in the rear of the Plaza toward San Pablo Avenue, providing a link with that commercial strip and a draw into the Plaza. Lucky Stores has, in fact, expressed interest in moving and expanding its El Cerrito store. Moving to the northeast corner, even farther from San Pablo Avenue, has been the plan, however.

If Lucky moves in either direction, its present building would be razed; Lucky operates its grocery store under a long-term lease with Plaza co-owner Milton Bilak but would be subject to design requirements imposed by the city.

Representatives of each student group presented design scenarios for the Plaza to the council.

The first group stressed the im-

portance of taking immediate, short-term actions within the next three years to combat the major loss of activity the Emporium will likely generate. Those steps include "relocating the center of gravity" of the Plaza as much as possible toward San Pablo Avenue, "giving the mall a facelift" to increase its ambience, and re-tenanting empty store spaces and the Emporium, with two or three major retailers operating on its ground floor.

New tenants would also be aggressively sought to occupy space closer to San Pablo Avenue.

Cosmetic changes would include the removal of overhangs to increase visibility, the construction of a tower and the planting of trees. Both the latter improvements would be designed specifically to draw the eye from San Pablo Avenue into the center. In a later phase, trees would be planted up and down San Pablo Avenue to complete the visual draw.

In Phase II of the first group's plan, land opened up toward the back of the Plaza, toward BART and Cerrito Creek, would be developed for other uses, including moderate density rental housing, a public park and a city library.

Both groups recommended moving the public library to the Plaza site, further contributing to its role as a community gathering center.

Reorienting of the retail portion forward should be done by 1998, said group members, with action taken in a "very fast, very aggressive" manner because of the Emporium closure.

"As soon as it closes, a lot of shoppers won't be going to the Plaza anymore," said one student.

Loss of property tax increments and sales taxes from the business were also considered in the students' study; students in the first group believe their recommended first term solutions could get 1998 revenues up to 1995 levels.

"It's not a complete overhaul," said one. "We're saying, do a few things quickly."

The cost for those "few things" — facelifts, some building rehabilitation and small construction — is estimated at between \$15 million and \$16 million.

The speaker said owner contributions could be one approach to financing; at the same time, she said, the whole situation offers the

city of El Cerrito an important opportunity "to do something for the (future of) the community," if proactive steps are taken.

Offering financing at a future time — for second phase developments, for example — could be one avenue for city involvement; others might include fast-track permitting, infrastructure improvements and entering into a development agreement with an interested private developer.

The second group's recommendations also included maintenance of the center's "community-serving retail" but addressed the closure of the Emporium in a different way. That group would like to see a 20-screen theatre installed in the empty Emporium building.

According to studies the students have read, Contra Costa County "could support up to 45 more screens," one student reported, noting also that multi-screens are the definite trend in America.

Exactly how many seats 20 screens would involve is a question. (Mayor Cathie Kosel recommended speaking in terms of seats, not screens.) One of the students noted that a current proposal from AMC theatres for a 20-screen theatre has approximately the same number of seats as has the Emeryville UA theatre, with its 12 screens.

Michael Garcia, who made the introductory presentation on behalf of that group, pointed to the availability of parking and of an existing building shell as attractive incentives to a developer. He also stressed the value of the plan in its replacement of the Emporium's "regional draw" with another regional draw.

"The symbiotic relationship between neighborhood retail and regional draw," by which each supports the other, is vital to the future health of the Plaza, he said.

Rehabilitation of the Emporium building "into a mall" and opening it up, should draw in new businesses, he said.

The group also recommended a new bus transfer area to accompany links to BART and the regional trail system, with "an active pedestrian promenade" linking the retail and entertainment uses.

That group recommended the formation of a development corporation between the major owners of the Plaza. While a "bold assumption," said one student, such a cooperative effort could pay off well in

the future.

"We know its ambitious; we also think it can be done," she said.

The group recommended the project, including the conversion of the Emporium shell and construction of the new library, be completed by the year 2000. In that case, members estimated the value of the Plaza would rise to \$80 million. (The group was working with a \$38 million figure for Plaza value which they said would drop to \$18 million with the Emporium closure; that figure has changed with a recent reassessment — downward — of Bilak's portion of the property.)

"The project is based on a major assumption, but that's the kind of profit we could see," she said.

The value of the tax increment, now valued at \$169,000, she said, could rise by the year 2000 to \$600,000 under such a scenario.

In answer to a question from a council member, one student addressed the auto-orientation of the proposed changes at the Plaza. While certain amenities would be included to attract BART riders and other improvements made to encourage pedestrian access, "BART ridership right now doesn't justify large retail" that is not auto-oriented, he said.

In response to another council request, students will submit statistics they have gathered concerning the amount of spendable income the city is currently losing as residents go elsewhere to shop, as well as the product areas that are suffering the most loss.

Kosel noted that the "horrible traffic" situation surrounding El Cerrito has one backhanded benefit. It would make local residents "a captive audience" if attractive shopping opportunities were available at the Plaza.

In answer to another question, students said rental housing opportunities would appeal to El Cerrito seniors who are downsizing and to people taking advantage of Emeryville's "booming employment opportunities" and would also accommodate generally indicated population growth.

Williams spoke to the "oversupply" of parking at the Plaza. The new plans, he said, would lead to more intensive use of the space during the day — use expected years ago when it was designed for a busier Emporium and a more active shopping plaza.

School

Continued from page 3

growth, as well as project phasing estimates. The plan should compare the project proposal to state and local district standards for public school facilities and should include a schedule for replacement of any temporary facilities with permanent ones.

Master plan changes will be treated as use permit amendments.

Access and parking are major areas of concern, including issues of traffic safety and "general nuisance on residential streets." Several options are suggested as voluntary means of controlling traffic; some may be required. Off-street loading areas are recommended wherever possible.

Playground noise, as well as

the noise of vehicles, equipment or evening activities must be addressed; the planning commission may include certain restrictions, including sound barriers or time limits on playground use, for example.

Lighting must be reviewed by the city, including playground and security lighting.

The commission may place greater requirements on schools in residential zones, since the established zoning requirements apply mainly to homes.

Aesthetic issues will be addressed by the design review board; among other issues, they will include site landscaping, the appearance of buildings, the design of parking areas and place-

ment of trash collection areas. Site landscaping issues will include such concerns as the balance between site screening and appropriate safety surveillance, vegetation management plans and irrigation systems.

Any program for ongoing use of city recreational facilities will require review by the Parks and Recreation Commission, which did have formal input on the guidelines. Schools desiring that ongoing use should "develop ways of making a fair exchange of resources."

Specific guidelines are also recommended for application submission, including scheduling and the specific paperwork that should be included.

Private schools in the city include St. John's Catholic School on San Pablo Avenue, St. Jerome's School on San Carlos Avenue, Windrush School on Elm Street, Tehiyah Day School on Tassajara Avenue, Prospect School on Tapscott Avenue, Bright Star Montessori on Gladys Avenue, and Sierra School on Avis Drive, along with several preschools.

El Cerrito has six public schools: Harding Elementary School on Fairmount Avenue, Portola Middle School on Navellier Street, Fairmont Elementary School on Kearney Street, Madera Elementary School on Madera Drive, Castro Elementary School on Donal Avenue and El Cerrito High School on Ashbury Avenue.

Neither the policy statement nor the set of guidelines has yet been adopted or discussed by the city council.

Public Notices

CA 94801.
Harold Simmons, 601 11th St., Richmond, CA 94801.

This business is conducted by individuals.
Statement was filed with County Clerk of Contra Costa County on January 3, 1996.
The Journal January 18, 25, February 1, 8, 1996.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 95-7311

The Name of the Business:
CLEAN-CO, 9736 Tareyton Ave., P.O. Box 1952, San Ramon, CA 94583.

Is hereby registered by the following Owners:
Mario Moreno, 9736 Tareyton Ave., San Ramon, CA 94583.
Lorraine Clifford, 9736 Tareyton Ave., San Ramon, CA 94583.

This business is conducted by Co-Partners.
Statement was filed with County Clerk of Contra Costa County on December 14, 1995.
The Journal January 18, 25, February 1, 8, 1996.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 95-7224

The Name of the Business:
Air Repair Heating and Air Conditioning, 3185 San Ramon Rd., Concord, CA 94519.

Is hereby registered by the following Owner:
John Hebing, 3185 San Ramon Rd., Concord, CA 94519.

This business is conducted by an individual.
Statement was filed with County Clerk of Contra Costa County on January 10, 1996.
The Journal January 18, 25, February 1, 8, 1996.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 95-7385

The Name of the Business:
Bulluck Family Farm, 4566 Berk Ave., Richmond, CA 94804.

Is hereby registered by the following Owner:
Vancy C. Bulluck, 4566 Berk Ave., Richmond, CA 94804.

This business is conducted by a Limited Liability Co.

Statement was filed with County Clerk of Contra Costa County on December 19, 1995.
The Journal January 18, 25, February 1, 8, 1996.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 95-7407

The Name of the Businesses:
1) Quality Print/Copy 2) Asian/American Connection, 156 Clyde Ave., Pittsburg, CA 94565.

Are hereby registered by the following Owner:
Mercedes P. Johnson, 156 Clyde Ave., Pittsburg, CA 94565.

This business is conducted by an individual.
Statement was filed with County Clerk of Contra Costa County on December 20, 1995.
The Journal January 18, 25, February 1, 8, 1996.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 95-7418

The Name of the Business:
A To Z Paralegal Assistance, 224 Via Mirlo, San Lorenzo, CA 94580.

Is hereby registered by the following Owner:
Azziza Simpson, 224 Via Mirlo, San Lorenzo, CA 94580.

This business is conducted by an individual.
Statement was filed with County Clerk of Contra Costa County on December 20, 1995.
The Journal January 18, 25, February 1, 8, 1996.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 95-7444

The Name of the Business:
Amnane Marketing Group, 103 Decatur Ct., Hercules, CA 94547.

Is hereby registered by the following Owner:
Arames Investment Group, California.

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Mail: \$90 per year

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5707 Redwood Road, Oakland, CA 94619

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The Journal

TODAY'S THE DAY
Stop Smoking.

American Heart Association

■ Goings on About Town

Performances

Ashkenaz: Jan. 18, 9 p.m.: None of the above and 62nd St.; Jan. 19, 9:30 p.m.: West African Highlife Band; Jan. 20, 9:30 p.m.: California Cajun Orchestra; Jan. 21, 4 p.m.: Ellis Island followed by Rebecca Riots in a separate show at 8 p.m.; Jan. 23, 9 p.m.: Danny Poullard Cajun Music; Jan. 24, 9 p.m.: Johnny Nocturne. 1317 San Pablo, Berkeley. 525-5054.

Berkeley High annual dance fest: Florence Schwimble Little Theatre, Alston Way at Martin Luther King Jr. Way. 644-6052.

Fredric Zimmerman Jazz Trio: Jan. 20, 8 p.m.: Music by Gershwin, Cole Porter, and Rodgers & Hart. Berkeley City Club, 2315 Durant Ave., Berkeley. 843-9930.

East Bay Presents: Jan. 19, 8 p.m. and Jan. 21, 3 p.m.: Soprano, Piano, French Horn with Amanda Charan, Jerry Kuderna, and Beth Milne. The Jan. 19th concert will be held at 32 Domingo Ave. No. 5, Berkeley. The Jan. 21 concert will take place at 1610 Carleton St., Berkeley. 843-9930.

Freight & Salvage: Jan. 19, 8:30 p.m.: Laurie Lewis with Nina Gerber and Tom Rozum; Jan. 20, 8:30 p.m.: Darryl Henriques; Jan. 21, 8 p.m.: Mitch Greenhill & Mayne Smith with Spiral Bound; Jan. 22, 8 p.m.: Open Mic; Jan. 24, 8 p.m.: La Musgana. 1111 Addison St., Berkeley. 548-1761.

Jupiter: Jan. 18, 7 p.m.: That One Guy; Jan. 19, 8:30 p.m.: Dogslide with Slydenmike at 5:30 p.m.; Jan. 20, 8:30 p.m.: Bob Johnson Quartet. 2181 Shattuck Ave., Berkeley. THE-TAPS.

Kimball's East: Jan. 18 - 21, 8 and 10 p.m.: Gerald Albright; Jan. 24 - 28, 8 and 10 p.m.: Christopher Williams. 5800 Shellmound St., Emeryville. 94608.

La Peña Cultural Center: Jan. 19, 8 p.m.: Poetic Justice of New Mexico; Jan. 20, 9:30 p.m.: Dr. Loco's Rockin' Jalapeno Band; Jan. 20, 10:30 a.m.: Kid's fun with the Boogie Down Jugglers. 3105 Shattuck Ave. 849-2568, ext.15.

Maybeck Recital Hall: Jan. 21, 4 p.m.: Paula West Trio. 1537 Euclid Ave., Berkeley. 848-3228.

Mozart Sonata: Jan. 21, 1 p.m.: Seth Montfort, pianist, will perform *Echoes from Austria* in a 40-minute concert. Giorgi Gallery, 2911 Claremont Ave., Berkeley. (415) 731-3355.

Starry Plough: Jan. 18, 9:30 p.m.: Van Gogh's Daughter with Dog & Pony Show; Jan. 19, 9:45 p.m.: Naked Barbies; Jan. 20, 9:45 p.m.: Overwhelming Colorfast with Action Slacks and Postal; Jan. 21, 8:30 p.m.: Electric Blues Jam Session; Jan. 22, 9 p.m.: Traditional Irish Dance Music; Jan. 23, 7:30 p.m.: Cabaret Open Mike; Jan. 24: Darts. 3101 Shattuck Ave., Berkeley. 841-2082.

Solo Piano: Jan. 20, 8 p.m.: George Winston in an evening of solo piano, with Hawaiian slack key guitar and harmonica. Zellerbach Auditorium. U.C. Berkeley. 642-9988.

Yoshi's: Jan. 18 - 21, 8 and 10 p.m. every night: McCoy's Afro-Cuban All-Stars; Jan. 22, 8 and 10 p.m.: Karen

Anderson Jazztet; Jan. 23 - 28, 8 and 10 p.m. every night: Bruce Hornsby. 6030 Claremont Ave., Oakland. 652-9200.

Religious activities

Berkeley Fellowship of Unitarian Universalists: Jan. 21, 10:30 a.m.: *In Praise of the Crone; A Metaphysical Journey with the Dark Goddess*, a play by Sharon Noteboom is performed by the Berkeley Crone Circle. Children's program for toddlers, child care; ages 3-12, class. For details call Sandy, 236-5071. 1924 Cedar, Berkeley. 841-4824.

Learning to Love God, a study group for new Christians or non-Christian seekers, meets at 7 p.m. Sunday evenings at Trinity Evangelical Free Church, 7200 Schmidt Lane, El Cerrito. 524-6820.

Pacific School of Religion: Jan. 23 - 25, 8 a.m.: Physicist/theologian Ian G. Barbour and bioethicist William F. May will deliver lectures on religious and ethical issues in technology, health care, and science. 1798 Scenic Ave., Berkeley. 848-0528.

St. Alban's Episcopal Church: Jan. 21, 9 a.m.: The Rev. Laurie Willis will preach from Matt. 4, "They Left Their Nets and followed Him." The 9 a.m. sermon will be the only service conducted followed by the Annual Meeting at 10:30 a.m., after which there will be a potluck lunch. 1501 Washington Ave., Albany. 525-1716.

The 5:45: Evening worship service with contemporary Christian praise music, conversation and refreshment. Every Sunday at First Presbyterian Church of Berkeley, 2407 Dana St., Berkeley. 848-6252.

Events, meetings, classes...

The Crowden School: Jan. 23, 7 p.m.: Information night about this full academic day school grades five through nine for young musicians who play primarily string instruments. Hear chamber music performed by students. 2401 Le Conte, Berkeley. 644-2299.

Albany Little League: Jan. 20 and Jan. 22, evenings: Walk-in registration to be held. Players intending to register for the 1996 Albany Little League season are urged to complete their registration forms in advance. Marin School, Albany. 526-1404 for more information.

Albany Pool: Adult fitness classes, water adjustment courses for parents and their tots, synchronized swimming, and more. Contact the pool at 559-6640 for exact times and fee information.

Alliance Française: Jan. 16: Classes begin for adults with all levels of instruction available in small class settings with native-born teachers. Classes are available during days and evenings. 548-1520.

American Schizophrenia Association: Jan. 24, 7:30 p.m.: Meeting with speaker Harvey Segalove, M.D., Medical Director of Villa Fairmont discussing the topic of depression and manic depression. University Christian Church, 2401 Le Conte at Scenic Ave., Berkeley. 841-8361.

Art Chat: Mondays at 10 a.m.: Local

artists meet bimonthly at the Art Cafe. Peppermint Tree Plaza, 10174 San Pablo Ave., El Cerrito.

Author Talk: Jan. 18, 7:30 p.m.: Authors Jewelle Gomez and Darieck Scott read and discuss their work *Oral Tradition* and *Traitor to the Race* respectively. South Branch Library, 1901 Russell St., Berkeley. 644-6860.

Berkeley Hiking Club: Jan. 21, 8:30 a.m. departure: GGNRA -South. Call leader Sandra Humphries (654-5736) for details; Jan. 21, 9:30 a.m. departure. Mini Hike - Land's End. Call leader Lorraine King (654-3675) for details.

Black Oak Books: Jan. 18, 7:30 p.m.: Lawrence Shainberg recounts a lifelong spiritual odyssey in *Ambivalent Zen*; Jan. 19, 7:30 p.m.: Jules Feiffer will read from his second book *A Barrel of Laughs, A Vale of Tears*; Jan. 21, 7:30 p.m.: Ernest Callenbach discusses his new book *Bring Back the Buffalo*; Jan. 22, 7:30 p.m.: Eric Rofes will read from and discuss *Reviving the Tribe: Regenerating Gay Men's Sexuality and Culture in the Ongoing Epidemic*; Jan. 23, 7:30 p.m.: *Under Dawn's Eye: Poems From the Street* Jan. 24, 7:30 p.m.: Harriet Doerr celebrates the publication of *The Tiger in the Grass*. 1491 Shattuck Ave. at Vine, Berkeley. 486-0698.

Breast Cancer Talk: Jan. 23, 1 p.m.: The meeting of the National Association of Retired Federal Employees, Chapter 1282, will host Cindy Bedell of John Muir Hospital. The topic is to be a Breast Cancer Update. United Methodist Church, 980 Stannage Ave., Albany.

Cal Performances: Jan. 29, 8 p.m.: Kronos Quartet performing *The Book of Alleged Dances* by Adams. Hertz Hall, U.C. Berkeley Campus; Jan. 21, 3 p.m.: Bridgett Hooks, soprano. Hertz Hall, U.C. Berkeley Campus. 642-0212.

Chamber Mixer: Jan. 18, 5:30 p.m.: Hats Off to the New Year in a social gathering hosted by The Berkeley Convention & Visitors Bureau. Hors d'oeuvres and beverages provided. 1834 University Ave., 1st Floor, Berkeley.

City Commons Club: Jan. 19, Noon Luncheon: Sylvia Sorenson of Berkeley Dharma Publishing Company will give a talk entitled "Sacred Arts and the Books of Tibet: Dharma Publishing's Preservation of the Tibetan Buddhist Canon" 2315 Durant Ave., Berkeley.

Cody's: Jan. 18, 7:30 p.m.: Mary Macky will read from *The Horses at the Gate*; Jan. 20, 7:30 p.m.: Russell Means reads from *Where White Men Fear to Tread*; Jan. 22, 7:30 p.m.: Peter Menzel captures through photography common humanity in *Material World*; Jan. 23, 7:30 p.m.: David Wicinas is a self-confessed L.A. naturalist in *Sagebrush and Capucino*.

East Bay Leads Club: Wednesdays 7:45 a.m.: Leads Club is the largest leads generating organization in the world. Open to women business owners, sales people, managers, and professionals seeking to begin or expand a business. Jack's Restaurant, Jack London Square, Oakland. 601-6325.

Exploring Creativity: Through Feb.

28: Rediscover your natural creativity and express yourself through art in a spirit of play. Call to register. Albany Adult School, 559-6580.

Family Life Hotline: Wednesdays on KPFA 94.1 FM: Sponsored by Jewish Family and Children's Services of the East Bay with co-hosts Ruth Fremes, MA, and William French, LCSW of West Oakland Mental Health.

Gaia: Jan. 18, 7:30 p.m.: Swain Wolfe will read from her novel *The Woman Who Lived in the Earth*; Jan. 19, 7:30 p.m.: Pen West Poetry Reading and Reception in celebration of women poets; Jan. 22, 7:30 p.m.: Jean Houston discusses *A Mythic Life: Learning to Live Our Greater Story*; Jan. 23, 7:30 p.m.: Susan McElroy recounts the role animals play in health with *Animals As Teachers and Healers*; Jan. 24, 7:30 p.m.: Lisa Hunter and Glenna Halvorsen-Boyd look at cancer survival in *Dancing in Limbo: Making Sense of Life after Cancer*. 1400 Shattuck Ave., Berkeley. 548-4178 or 548-4172.

Jewish Film: Jan. 21, 2 p.m.: Europa, Europa hosted by the BRJCC. 1414 Walnut St., Berkeley. 848-0237.

Judah L. Magnes Museum: Jan. 21, 2 p.m.: Panel discussion on the art of Louis Lozowick and other Jewish immigrant artists of the early 20th century. 2911 Russell St., Berkeley.

Jitterbug Club: Second Saturday of month: The Northern California Lindy Society supporting the flourishing of the Lindy (original swing dance). 486-0202.

Humanistic Judaism: Albany Community Center, 1249 Marin Ave., Albany. 283-3554.

North Berkeley Senior Center: Jan. 18, 1 p.m.: Video: *European Cities*; Jan. 19, 1:15 p.m.: Japanese-American Women with Helen Wheeler; Jan. 22, 1:15 p.m.: Barbara Oliver, Aurora Theatre discussion on *The Panel*; Jan. 23, 9 a.m.: Blood Pressure; Jan. 24, 1 p.m.: Ever Young Performers. 1901 Hearst/MLK Jr. Way. 644-6107.

MusicSources: Jan. 21, 5 p.m.: Lecture-performance of Laurette Goldberg's new book *The Well Tempered Clavier: A Handbook for Keyboard Teachers and Performers*. 1000 The Alameda at Marin, Berkeley. 528-1685.

Osteoporosis: Jan. 20, 10 a.m.: Learn about Osteoporosis in a free lecture. Alta Bates Medical Center Auditorium, Ashby Campus, 2450 Ashby Ave., Berkeley. 204-4558.

Jump in the Creek: Jan. 20, 10 a.m.: The City of Albany and Americorps National Service host a cleanup and discussion of Codornices Creek. Refreshments and prizes. Bring rakes, nets, clippers, and be prepared to get wet and dirty. Harrison St. and the Railroad Tracks. 524-8280.

Philately Meeting: For stamp collectors; first and third Thursdays of the month, 7:30 p.m.: Northbrae Community Church, 941 The Alameda, Berkeley. 526-5397 or 655-7827.

Pedaling Around the World: Jan. 25, 6 p.m.: Sierra Club sponsored dinner talk on the experiences of Englishmen

Steve Smith and Jason Lewis who circumnavigated the world without motorized machines. Berkeley City Club, 2315 Durant Ave., Berkeley. 526-2494.

Puppet Shows: Jan. 20, 1:30 p.m. and 2:30 p.m.: Program on Cultural and Medical Differences by The Kids on the Block. Hall of Health, 2230 Shattuck Ave., Berkeley. 549-1564.

Racism & Affirmative Action: Jan. 18, 7 p.m.: Historians Howard Zinn and Ron Takaki will discuss this explosive issue within an historical perspective. Wheeler Auditorium, U.C. Berkeley. 642-2175 or 601-0182.

Republican Dinner: Jan. 19, 6:15 p.m.: The Kensington-El Cerrito Congress of Republicans is sponsoring a dinner with guest speaker William F. Ramsdell, Republican activist and Vice President-Northern California Congress of Republicans. Spenser's Restaurant, 1919 4th St., Berkeley. 935-3101.

Sci-Fi: Jan. 19, 3:30 p.m.: Octavia Butler, one of the few African-American women writers of Science Fiction will speak and sign; Jan. 20, 2 p.m.: Suzy McKee Charnas will read her story *Beauty and the Opera*, or the Phantom Beast. 2020 Shattuck Ave., Berkeley. 848-0413.

Stained Glass Class: Jan. 11 or Jan. 13: A five-week class designed for those with little or no experience working with glass. 1800 Fourth St., Berkeley. 841-2200.

Swimming in El Cerrito: Outside fall and winter swimming at the El Cerrito Swim Center. Lap swim hours available Monday, Wednesday, Friday, Saturday, and Sunday call the 24 hour voicemail message 273-9096 for hours and fees. Specialized swim lessons are available on a private lesson basis, times vary depending upon your schedule. One on one lessons for adults who fear the water, triathlon workouts, stroke mechanics, cross training workout plans and much more. El Cerrito Swim Center, 7007 Mooser Lane, El Cerrito. 215-4375.

City of El Cerrito: To Jan. 21, Sundays, 9:30 - 11:30 a.m.: Kyudo classes with instructor Robert Fischer. 7007 Mooser Lane, El Cerrito. 215-4371.

Homework Helper: Every Wednesday from 3 - 5 p.m.: Berkeley Public Library's south Branch offers a free Homework Assistance Center for all kids in grades 4-12. 1901 Russell, Berkeley. 644-6860.

Marquetry Class: For beginners; every Tuesday 10 - noon at the Berkeley Adult School. Open to anyone 50 or older; for more info visit St. John's Senior Center, 2727 College Ave. and Garber St., Berkeley.

Poetry Dinner: Contest: In the seventeenth consecutive go-round of this East Bay tradition, the Poets' dinner contest offers awards in eight categories: Beginnings and Endings, Humor, Nature, Love, Spaces and Places, People, Poet's Choice, and Connections. Entries are to be sent to Jabez W. Churchill, P.O. Box 231, El Everano, Ca 95404. Entries in separate competitions for adults and juniors must be postmarked no later than

January 23, 1996. Winner revealed at the Poets' Dinner at Spenger's in Berkeley. contact Dorothy V. Bernasconi. 1217.

FFA: Jan. 18, 5:30 p.m.: *Dance of Death, As the Moon and Girl Without a Country* p.m.: *The Great Mammals* *Strange Bird* with Jon Piano; Jan. 19, 7 p.m.: *Who Ascends the Stairs* with 9:30 p.m.: Jan. 20, 7:30 p.m. on *Trubaya Square* with Amy Crocker performance score; Jan. 21, 1:30 p.m.: *Beatix Potter with Mole* *Mongolia* at 3:30 p.m. at 5:30 p.m. *The Tragedy with Sins of the Fathers* *Suffragette* at 7:45 p.m. *Black Is...Black Ain't* p.m.: *River Colors* and 7:30 p.m.: *Bob's Cory* U.C. Berkeley

REL: 1338 San Pablo Ave. 527-4140.

African-American: Meets last Thursday of month South Berkeley Branch. Russell, Berkeley. 415-7700.

Teeter Tots Program: El Cerrito is offering to nonresidents alike a continuing that introduces tots to gross skills buildings. Sharing and using words are the program. Ages 21 months to a.m. to noon at the Community 7007 Mooser Lane, El Cerrito to 5 years: 9 a.m. to 1 p.m. Cerrito Program, 6927 El Cerrito, Contact Judie Beck 4371.

Twilight Storytime: 13 Wed. evenings at 7 p.m. in program for ages 3-5. Library, 526-3720. Free.

World Peace: Jan. 20, 21, 22, 23, 24, 25, 26, 27, 28, 29, 30, 31. Six days of special events special talks, videos, and meditation for world peace. Publishing, 2910 San Pablo, Berkeley. 841-4537, 845-15407.

University YWCA: Jan. 20, 21, 22, 23, 24, 25, 26, 27, 28, 29, 30, 31. of Women Authors at the Marina Marriott (See page 9) Jan. 23, noon: Guest Speaker Johnson, Human Resources Consultant, BART, will speak in human resources. 2600 Berkeley. 848-6370.

Exhibits

New Pieces: "The Fabric Quilt," an exhibit of quilts noted quiltmaker/teacher/artist Horton of Berkeley. Thursday Opening reception Friday, p.m. 1597 Solano Ave., Berkeley.

Support groups, self-help

Conscious Connections: singles who value personal growth. Second and fourth Saturdays. 6333 Telegraph. 339-8

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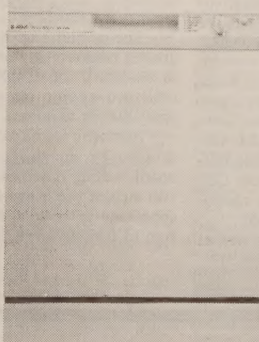
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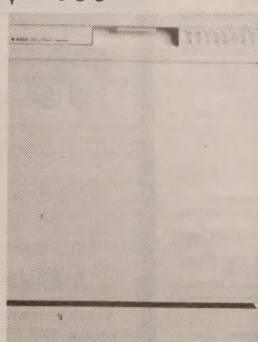
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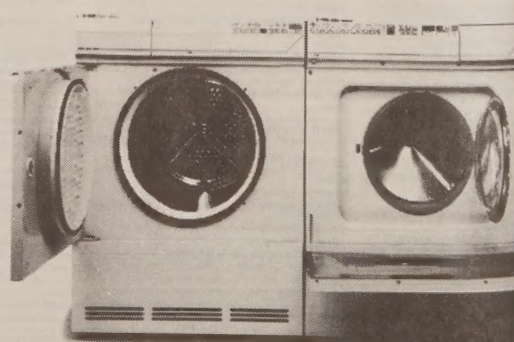
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